

The Estin Report, www.EstinAspen.com

Aspen and Snowmass Real Estate

Yr over Yr Comparison of Under Contracts/Pending And Solds

Aug. 1 - Sept. 27, 09 versus Aug. 1 - Sept. 27, 2008

| SINGLE FAMILY Area | Number Under Contract | | | Number Sold | | | Percent of List | | |
|-----------------------------------|-----------------------|-----------|-----|-------------|-----------|-----|-----------------|-----------|-----|
| | Last Year | This Year | PCT | Last Year | This Year | PCT | Last Year | This Year | PCT |
| 01CC-Central Core | 3 | 1 | -66 | 0 | 1 | + | 0 | 94 | + |
| 01EA-East Aspen | 2 | 2 | 0 | 2 | 2 | 0 | 95 | 90 | -5 |
| 01MF-McLain Flats | 0 | 0 | 0 | 0 | 1 | + | 0 | 82 | + |
| 01RM-Red Mountain | 0 | 2 | + | 3 | 0 | - | 97 | 0 | - |
| 01SM-Smuggler | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01WA-West Aspen | 3 | 2 | -33 | 2 | 2 | 0 | 95 | 88 | -6 |
| 01WE -West End | 4 | 4 | 0 | 3 | 1 | -66 | 95 | 99 | 4 |
| 02SV-Snowmass Village | 4 | 7 | 75 | 10 | 5 | -50 | 91 | 88 | -4 |
| Type Totals: Single Family | 16 | 18 | 12 | 20 | 12 | -40 | 95 | 90 | -5 |

| CONDO Area | Number Under Contract | | | Number Sold | | | Percent of List | | |
|---------------------------|-----------------------|-----------|-----|-------------|-----------|-----|-----------------|-----------|-----|
| | Last Year | This Year | PCT | Last Year | This Year | PCT | Last Year | This Year | PCT |
| 01CC-Central Core | 6 | 16 | 166 | 6 | 8 | 33 | 88 | 92 | 4 |
| 01EA-East Aspen | 1 | 0 | - | 0 | 0 | 0 | 0 | 0 | 0 |
| 01SM-Smuggler | 2 | 0 | - | 1 | 0 | - | 99 | 0 | - |
| 01WA-West Aspen | 0 | 1 | + | 1 | 0 | - | 89 | 0 | - |
| 01WE -West End | 0 | 0 | 0 | 1 | 0 | - | 94 | 0 | - |
| 02SV-Snowmass Village | 4 | 4 | 0 | 27 | 4 | -85 | 98 | 70 | -28 |
| Type Totals: Condo | 13 | 21 | 61 | 36 | 12 | -66 | 94 | 81 | -13 |

| DUPLEX/HALF DUPLEX Area | Number Under Contract | | | Number Sold | | | Percent of List | | |
|--|-----------------------|-----------|-----|-------------|-----------|-----|-----------------|-----------|-----|
| | Last Year | This Year | PCT | Last Year | This Year | PCT | Last Year | This Year | PCT |
| 01CC-Central Core | 0 | 0 | 0 | 1 | 1 | 0 | 90 | 90 | 0 |
| 01WA-West Aspen | 1 | 1 | 0 | 1 | 1 | 0 | 80 | 97 | 21 |
| 01WE -West End | 0 | 2 | + | 0 | 0 | 0 | 0 | 0 | 0 |
| Type Totals: Duplex/Half Duplex | 1 | 3 | 200 | 2 | 2 | 0 | 85 | 94 | 10 |

| TOWNHOUSE Area | Number Under Contract | | | Number Sold | | | Percent of List | | |
|-------------------------------|-----------------------|-----------|-----|-------------|-----------|-----|-----------------|-----------|-----|
| | Last Year | This Year | PCT | Last Year | This Year | PCT | Last Year | This Year | PCT |
| 01CC-Central Core | 1 | 4 | 300 | 1 | 0 | - | 90 | 0 | - |
| 01WA-West Aspen | 0 | 2 | + | 0 | 1 | + | 0 | 83 | + |
| 02SV-Snowmass Village | 1 | 1 | 0 | 2 | 1 | -50 | 95 | 72 | -24 |
| Type Totals: Townhouse | 2 | 7 | 250 | 3 | 2 | -33 | 92 | 78 | -15 |

| Grand Totals | Last Year | This Year | PCT | Last Year | This Year | PCT | Last Year | This Year | PCT |
|---------------------|-----------|-----------|-----|-----------|-----------|-----|-----------|-----------|-----|
| | 32 | 49 | 53 | 61 | 28 | -54 | 0 | 0 | 0 |