The Estin Report 1Q2010: Aspen Snowmass Residential Real Estate Summary January 1, 2010 - March 31, 2010 vs January 1, 2009 - March 31, 2009

Aspen (w/Woody Creek)
Single Family Homes

	l luite	LvHt SaFt	ć	/SqFt	Davs on Mkt	Ori	ginal List Price	^	Asking Price \$	Sold Price S	Sold Price % of Ask \$	Sold Price % of Original \$		
2009 Closed	Units	LVHL 3QFL	•	/Sqri	Days on Wikt		Ş	А	isking Price \$	Sold Price \$	OI ASK \$	Original \$	Aspen & Woody Cr.	
Total	9					\$	72,610,000	\$	60,490,000	\$ 48,275,000	80%	66%	Single Family Homes	
Average:		6445	\$	879	379	\$	8,067,778	\$	6,721,111	\$ 5,363,889			2010 vs 2009	% Change
Median		5600	\$	804	351	\$	8,300,000	\$	5,950,000	\$ 5,000,000			# of Units Closed	11%
												>	Total Dollar Volume	-23%
2010 Closed													Average Sold Price	-31%
Total	10					\$	58,835,000	\$	42,385,000	\$ 37,200,000	88%	63%	Median Sold Price	-16%
Average		3545	\$	1,024	484	\$	5,883,500	\$	4,238,500	\$ 3,720,000				
Median		3960	\$	968	578	\$	6,300,000	\$	4,797,500	\$ 4,225,000				

Aspen (w/Woody Creek)
Condos

					Ori	ginal List Price				Sold Price %	Sold Price % of		
	Units	LvHt SqFt	\$ /SqFt	Days on Mkt		\$	Α	sking Price \$	Sold Price \$	of Ask \$	Original \$		
2009 Closed												Aspen Condos	
Total	8				\$	17,811,599	\$	16,810,399	\$ 14,683,751	87%	82%		
Average		1194	\$ 1,406	263	\$	2,226,450	\$	2,101,300	\$ 1,835,469			2010 vs 2009	% Change
Median		944	\$ 1,429	168	\$	1,522,500	\$	1,447,500	\$ 1,285,000			# of Units Closed	38%
												Total Dollar Volume	-43%
2010 Closed												Average Sold Price	-59%
Total	11				\$	11,133,725	\$	9,288,400	\$ 8,354,400	90%	75%	Median Sold Price	-45%
Average		815	\$ 939	228	\$	1,012,157	\$	844,400	\$ 759,491				
Median		940	\$ 907	245	\$	742,500	\$	705,400	\$ 705,400				

04/01/10, By Tim Estin mba, gri, Broker Assoc. Mason Morse RE, 970.309.6163. Information is from sources deemed reliable but cannot be guaranteed.

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Aspen & Woody Creek
Duplex & Townhomes

					Ori	ginal List Price				Sold Price %	Sold Price % of		
	Units	LvHt SqFt	\$ /SqFt	Days on Mkt		\$	Α	sking Price\$	Sold Price \$	of Ask \$	Original \$		
2009 Closed												1	
Total	6				\$	26,870,000	\$	23,180,000	\$ 19,780,050	85%	74%	Aspen & Woody Creek	
Average		3417	\$ 1,017	212	\$	4,478,333	\$	3,863,333	\$ 3,296,675			Duplex/Townhomes	
Median		3400	\$ 1,029	151	\$	4,495,000	\$	3,922,500	\$ 3,087,500			2010 vs 2009	% Change
												# of Units Closed	17%
20010 Closed												Total Dollar Volume	47%
Total	7				\$	40,785,000	\$	34,484,000	\$ 29,075,000	84%	71%	Average Sold Price	26%
Average		4412	\$ 1,065	410	\$	5,826,429	\$	4,926,286	\$ 4,153,571			Median Sold Price	10%
Median		4070	\$ 952	361	\$	4,500,000	\$	4,195,000	\$ 3,400,000				

Snowmass SF

	Units	LvHt SqFt	\$/SqF	t Days on Mi	iginal List Price \$	А	sking Price \$	Sold Price \$	Sold Price % of Ask \$	Sold Price % of Original \$	_	
2009 Closed												
Total	0				\$ -	\$	-	\$ -	#DIV/0!	#DIV/0!	Snowmass Single	
Average		0	\$ -	0	\$ -	\$	-	\$ -			Family Homes	
Median		0	\$ -	0	\$ -	\$	-	\$ -			2010 vs 2009	% Change
											# of Units Closed	#DIV/0!
2010 Closed											Total Dollar Volume	#DIV/0!
Total	5				\$ 41,345,000	\$	36,795,000	\$ 31,150,000	85%	75%	Average Sold Price	#DIV/0!
Average		4817	\$ 1,2	38 155	\$ 8,269,000	\$	7,359,000	\$ 6,230,000			Median Sold Price	#DIV/0!
Median		5137	\$ 1,0	98 99	\$ 8,500,000	\$	5,950,000	\$ 4,750,000			<u> </u>	•

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The Estin Report 1Q10: Aspen Snowmass Residential Real Estate Summary January 1, 2010 - March 31, 2010 vs January 1, 2009 - March 31, 2009

Snowmass Condos

					Ori	iginal List Price				Sold Price %	Sold Price % of		
	Units	LvHt SqFt	\$ /SqFt	Days on Mkt		\$	Α	sking Price \$	Sold Price \$	of Ask \$	Original \$		
2009 Closed													
Total	7				\$	9,280,000	\$	8,405,000	\$ 6,662,000	79%	72%	Snowmass	
Average		981	\$ 843	109	\$	1,325,714	\$	1,200,714	\$ 951,714			Condos	
Median		535	\$ 766	64	\$	440,000	\$	4,400,000	\$ 410,000			2010 vs 2009	% Change
												# of Units Closed	14%
20010 Closed												Total Dollar Volume	20%
Total	8				\$	10,264,000	\$	9,794,000	\$ 7,968,000	81%	78%	Average Sold Price	5%
Average		1345	\$ 853	147	\$	1,283,000	\$	1,224,250	\$ 996,000			Median Sold Price	93%
Median		1321	\$ 794	122	\$	995,000	\$	845,000	\$ 792,500				•

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Snowmass

Duplex & Townhomes

	Units	LvHt SqFt	\$/SqFt	Days on Mkt	·	nal List Price \$	A	sking Price \$	Sold Price \$	Sold Price % of Ask \$	Sold Price % of Original \$		
2009 Closed													
Total	0				\$	-	\$	-	\$ -	#DIV/0!	#DIV/0!	Snowmass	
Average		0	\$ -	0	\$	-	\$	-	\$ -			Condos	
Median		0	\$ -	0	\$	-	\$	-	\$ -			2009 vs 2008	% Change
												# of Units Closed	#DIV/0!
2010 Closed												Total Dollar Volume	#DIV/0!
Total	2				\$	7,790,000	\$	7,790,000	\$ 6,525,500	84%	84%	Average Sold Price	#DIV/0!
Average		3415	\$ 1,144	131	\$	3,895,000	\$	3,895,000	\$ 3,262,750			Median Sold Price	#DIV/0!
Median		3415	\$ 1,144	131	\$	3,895,000	\$	3,895,000	\$ 3,262,750				

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