

07/13/11

## Snowmass Base Village...

Offers the ultimate on-mountain experience!

Enjoy first-class services, beautifully-appointed residences, incredible ski-in, ski-out access, 25,000 sq. ft. Treehouse Kids' Adventure Center plus shops and dining - all just out your door! Rarely can one find exceptional ski access, convenient shopping, dining options and newly appointed condominiums all in one place.

**Now available at pricing never before seen in Base Village!**

**Up to 50% Off** Previously Listed Pricing

### Currently Available For Purchase

Building	Unit	Bed/Bath	Sq. Ft.	Price
Capitol Peak	3125	1/1	728	<b>\$525,000</b>
Capitol Peak	3209	1/1	772	<b>\$620,000</b>
Capitol Peak	3324	1/1 + Den	939	<b>SOLD</b>
Capitol Peak	3127	2/2	1,173	<b>\$878,000</b>
Capitol Peak	3034	3/2	1,287	<b>SOLD</b>
Capitol Peak	3126	3/2	1,420	<b>SOLD</b>
Capitol Peak	3410	3/3.5	2,056	<b>\$2,995,000</b>
Hayden Lodge	2301	3/3	1,973	<b>\$2,995,000</b>
Hayden Lodge	2202	3/3	1,580	<b>SOLD</b>

For more information on these or other incredible ski-in/out Snowmass properties, contact Tim Estin, Broker/Mason Morse Real Estate, 970-920-7387 or [testin@masonmorse.com](mailto:testin@masonmorse.com)

“The Snowmass Village market has performed much better this half year than last, but the environment remains immensely challenging with continued uncertainty caused by the pending Base Village foreclosure sale. Snowmass prices continue to deteriorate with the exception of high end, fantastic ski-in/out properties which are maintaining premium values. **Some of the best market values and opportunities are available in Snowmass - uncertainty is opportunity.**

- Snowmass condo sales of Snowmass doubled from 16 to 32 (100%) in 1H 2011 year over year and dollar volume increased from \$19M to \$30M (56%)
- Snowmass single family homes saw double digit growth of 19% in dollar sales (\$64M to \$80M) and 25% in unit sales (12 to 15 sales) from 1H 2010 to 1H 2011. “ from *The Estin Report: 1<sup>st</sup> Half 2011 State of the Aspen Market*