

## The Estin Report: Aspen Snowmass Summer 2013 vs 2012

Total Aspen Snowmass Village Market				Aspen Market				Snowmass Village Market			
	Summer 2012	% Chg	Summer 2013		Summer 2012	% Chg	Summer 2013		Summer 2012	% Chg	Summer 2013
<b>SF Homes</b>				<b>SF Homes</b>				<b>SF Homes</b>			
Unit sales	32	-16%	27	Unit sales	24	-17%	20	Unit sales	8	-13%	7
\$ Sales	\$ 204,821,107	-29%	\$ 145,259,500	\$ Sales	\$ 182,096,000	-28%	\$ 131,076,500	\$ Sales	\$ 22,725,107	-38%	\$ 14,183,000
<b>Condos / Townhomes</b>				<b>Condos / Townhomes</b>				<b>Condos / Townhomes</b>			
Unit sales	33	76%	58	Unit sales	25	20%	30	Unit sales	8	250%	28
\$ Sales	\$ 30,320,500	132%	\$ 70,207,400	\$ Sales	\$ 23,919,000	121%	\$ 52,855,300	\$ Sales	\$ 6,401,500	171%	\$ 17,352,100
<b>Vacant Land</b>				<b>Vacant Land</b>				<b>Vacant Land</b>			
Unit sales	7	43%	10	Unit sales	7	0%	7	Unit sales			3
\$ Sales	\$ 17,010,000	0%	\$ 17,000,500	\$ Sales	\$ 17,010,000	-25%	\$ 12,805,500	\$ Sales			\$ 4,195,000
<b>Summer Totals</b>				<b>Aspen Summer Totals</b>				<b>Snowmass Village Summer Totals</b>			
Unit sales	72	32%	95	Unit sales	56	2%	57	Unit sales	16	138%	38
\$ Sales	\$ 252,151,607	-8%	\$ 232,467,400	\$ Sales	\$ 223,025,000	-12%	\$ 196,737,300	\$ Sales	\$ 29,126,607	23%	\$ 35,730,100
<b>YTD Totals (Jan 1 - Aug 31)</b>				<b>Aspen YTD Totals</b>				<b>Snowmass Village YTD Totals</b>			
Unit sales	204	34%	273	Unit sales	154	6%	164	Unit sales	50	118%	109
\$ Sales	\$ 622,423,990	-9%	\$ 568,121,934	\$ Sales	\$ 532,257,523	-13%	\$ 461,829,176	\$ Sales	\$ 90,166,467	18%	\$ 106,292,758

Summer = June, July and August

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The Estin Report: Aspen Snowmass Real Estate Monthly Charts document sales activity for the subject month in the upper Roaring Fork Valley - Aspen, Snowmass Village, Woody Creek and Old Snowmass. Included property types are single family homes, condos, townhomes, duplexes and residential vacant land at sold at prices over \$250,000. Fractionals are not included. Aspen\* includes WC and OSM.