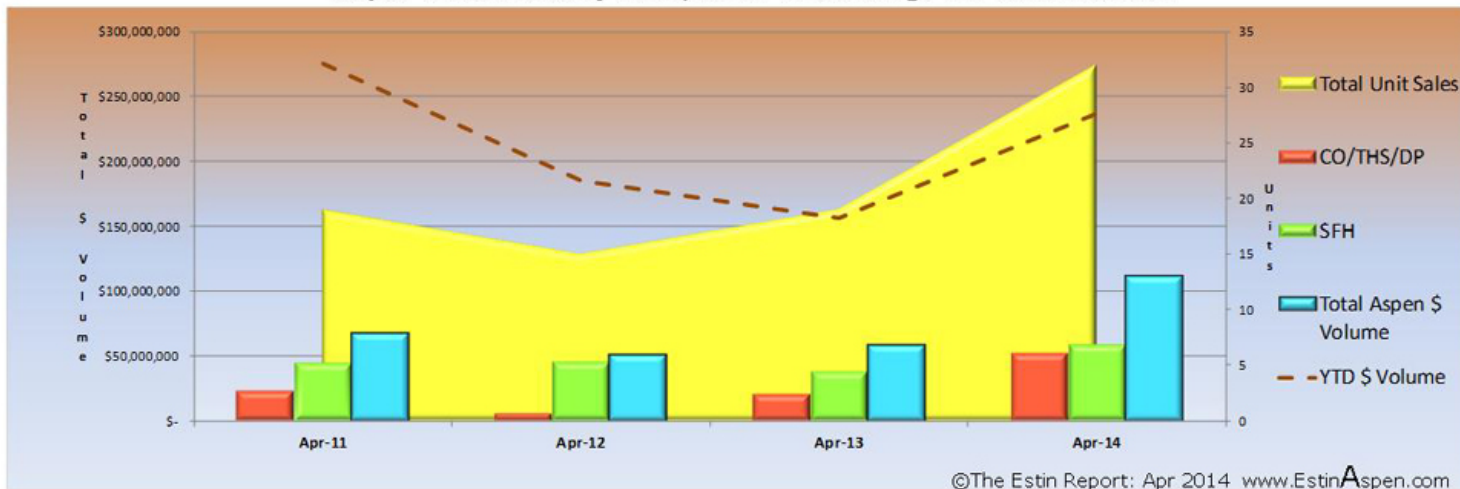


Estin Report: Aspen* Monthly Sales Activity April 2014

Sales Volume is represented on the left axis. Units Sold is represented on the right axis.

*Aspen includes Woody Creek, Brush Creek Village and Old Snowmass.



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YTD represents dollar volume from Jan 1, 2014 through Apr 30, 2014, all other data points represent the corresponding month.

	Apr-11	% Chg	Apr-12	% Chg	Apr-13	% Chg	Apr-14	% Chg	Mar-14	% Chg	Mar-13
Single Family Homes											
Unit Sales	7	14%	8	0%	8	25%	10	20%	8	33%	6
YTD Unit Sales	34	-26%	25	4%	26	15%	30	33%	20	11%	18
Mos \$ Volume	\$ 44,677,000	1%	\$ 45,224,125	-17%	\$ 37,630,000	55%	\$ 58,290,000	45%	\$ 31,910,117	24%	\$ 25,832,599
YTD \$ Volume	\$ 202,215,500	-37%	\$ 127,584,432	-17%	\$ 105,468,531	33%	\$ 140,607,117	41%	\$ 82,317,117	21%	\$ 67,838,531
Listing Inventory	267	-7%	249	-7%	232	-16%	196	-1%	198	-20%	248
Condos / Townhomes											
Unit Sales	12	-42%	7	57%	11	100%	22	36%	14	56%	9
YTD Unit Sales	38	-16%	32	16%	37	35%	50	44%	28	8%	26
Mos \$ Volume	\$ 22,725,000	-75%	\$ 5,749,500	256%	\$ 20,494,400	154%	\$ 52,102,600	63%	\$ 19,319,000	204%	\$ 6,345,500
YTD \$ Volume	\$ 73,467,986	-22%	\$ 57,670,425	-12%	\$ 50,815,050	89%	\$ 96,278,975	54%	\$ 44,176,375	46%	\$ 30,320,650
Listing Inventory	242	-1%	240	-15%	205	-13%	179	-7%	191	-10%	212
Vacant Land											
Unit Sales	2	100%	4	-75%	1	100%	2	50%	1	-50%	2
YTD Unit Sales	4	125%	9	-11%	8	-38%	5	40%	3	-57%	7
Mos \$ Volume	\$ 854,000	1130%	\$ 10,504,000	-69%	\$ 3,250,000	161%	\$ 8,480,000	88%	\$ 1,050,000	-77%	\$ 4,650,000
YTD \$ Volume	\$ 5,729,000	420%	\$ 29,804,000	-39%	\$ 18,230,000	-34%	\$ 11,995,000	71%	\$ 3,515,000	-77%	\$ 14,980,000
Listing Inventory	112	-13%	98	3%	101	-34%	67	-7%	72	-27%	98
Total Aspen Market											
Total Unit Sales	21	-10%	19	5%	20	70%	34	32%	23	35%	17
YTD Unit Sales	76	-13%	66	8%	71	20%	85	40%	51	0%	51
Total Mos \$ Volume	\$ 68,256,000	-10%	\$ 61,477,625	0%	\$ 61,374,400	94%	\$ 118,872,600	56%	\$ 52,279,117	42%	\$ 36,828,099
Total YTD \$ Volume	\$ 281,412,486	-24%	\$ 215,058,857	-19%	\$ 174,513,581	43%	\$ 248,881,092	48%	\$ 130,008,492	15%	\$ 113,139,181
Listing Inventory	621	-5%	587	-8%	538	-18%	442	-4%	461	-17%	558

*Condos category now includes Townhome and Duplex per Aspen Glenwood MLS definition.