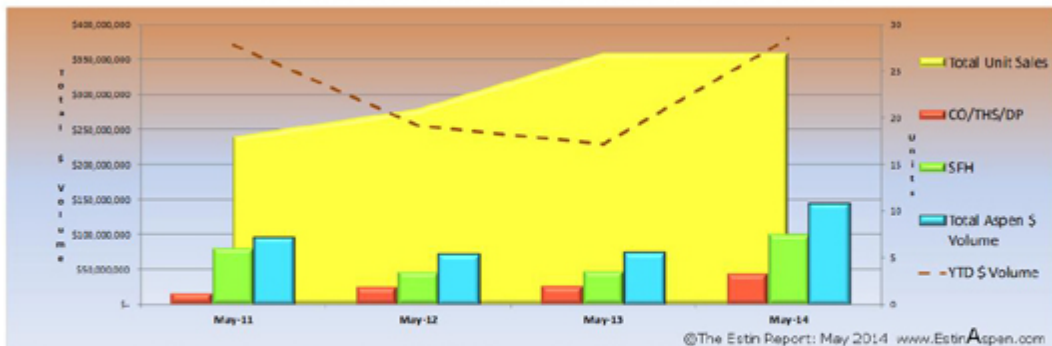


Estin Report: Aspen* Monthly Sales Activity May 2014

Sales Volume is represented on the left axis. Units Sold is represented on the right axis.

*Aspen includes Woody Creek, Brush Creek Village and Old Snowmass.



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YTD represents dollar volume from May 1, 2014 through May 31, 2014, all other data points represent the corresponding month.

	May-11	% Chg	May-12	% Chg	May-13	% Chg	May-14	% Chg	Apr-14	% Chg	Apr-13
Single Family Homes											
Unit Sales	9	0%	9	44%	13	15%	15	33%	10	25%	8
YTD Unit Sales	43	-21%	34	15%	39	15%	45	33%	30	15%	26
Monthly \$ Volume	\$ 80,378,500	-43%	\$ 45,700,000	4%	\$ 47,693,295	109%	\$ 99,763,400	42%	\$ 58,290,000	55%	\$ 37,630,000
YTD \$ Volume	\$ 282,594,000	-39%	\$ 173,284,432	-12%	\$ 153,161,826	57%	\$ 240,370,517	42%	\$ 140,607,117	33%	\$ 105,468,531
Listing Inventory	271	-9%	246	-5%	234	-18%	191	-6%	202	-14%	234
Condos / Townhomes											
Unit Sales	9	33%	12	17%	14	-14%	12	-92%	23	109%	11
YTD Unit Sales	47	-6%	44	16%	51	24%	63	19%	51	38%	37
Monthly \$ Volume	\$ 14,987,250	64%	\$ 24,592,000	3%	\$ 25,227,500	71%	\$ 43,097,000	-22%	\$ 52,475,100	156%	\$ 20,494,400
YTD \$ Volume	\$ 88,455,236	-7%	\$ 82,262,425	-8%	\$ 76,042,550	84%	\$ 139,748,475	31%	\$ 96,651,475	90%	\$ 50,815,050
Listing Inventory	230	0%	231	-19%	186	-9%	169	-7%	181	-11%	204
Vacant Land											
Unit Sales	1	200%	3	-33%	2	50%	3	33%	2	100%	1
YTD Unit Sales	5	140%	12	-17%	10	-20%	8	38%	5	-38%	8
Monthly \$ Volume	\$ 2,522,000	250%	\$ 8,816,666	-90%	\$ 900,000	552%	\$ 5,870,000	-44%	\$ 8,480,000	161%	\$ 3,250,000
YTD \$ Volume	\$ 8,251,000	368%	\$ 38,620,666	-50%	\$ 19,130,000	-7%	\$ 17,865,000	33%	\$ 11,995,000	-34%	\$ 18,230,000
Listing Inventory	114	-11%	101	6%	107	-37%	67	-3%	69	-32%	101
Total Aspen Market											
Total Unit Sales	19	26%	24	21%	29	3%	30	-17%	35	75%	20
YTD Unit Sales	95	-5%	90	11%	100	16%	116	26%	86	21%	71
Total Monthly \$ Volume	\$ 97,887,750	-19%	\$ 79,108,666	-7%	\$ 73,820,795	101%	\$ 148,730,400	20%	\$ 119,245,100	94%	\$ 61,374,400
Total YTD \$ Volume	\$ 379,300,236	-22%	\$ 294,167,523	-16%	\$ 248,334,376	60%	\$ 397,983,992	37%	\$ 249,253,592	43%	\$ 174,513,581
Listing Inventory	615	-6%	578	-9%	527	19%	427	-6%	452	-16%	539

*Condos category now includes Townhome and Duplex per Aspen Glenwood MLS definition.

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The Estin Report: Aspen Snowmass Real Estate Monthly Charts document sales activity for the subject month in the upper Roaring Fork Valley - Aspen, Snowmass Village, Woody Creek and Old Snowmass. Included property types are single family homes, condos, townhomes, duplexes and residential vacant land at sold at prices over \$250,000. Fractionals are not included. Aspen* includes WC and OSM.

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