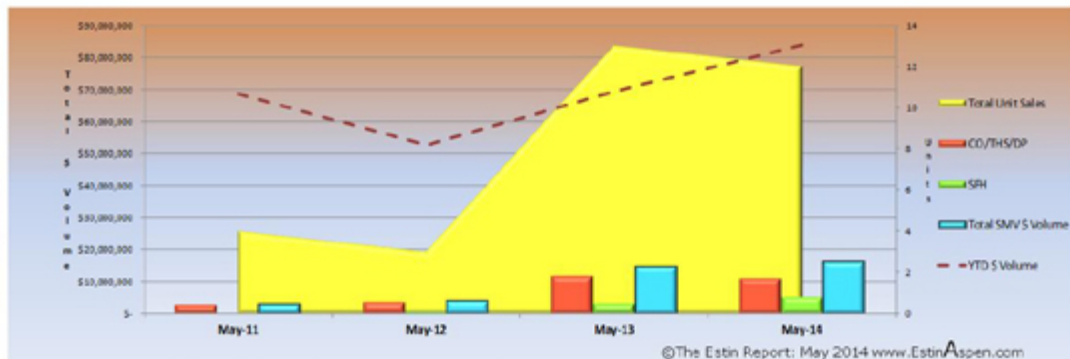


Estin Report: Snowmass Village Monthly Sales May 2014

Sales Volume is represented on the left axis. Units Sold is represented on the right axis.



YTD represents dollar volume from May 1, 2014 through May 31, 2014, all other data points represent the corresponding month.

	May-11	% Chg	May-12	% Chg	May-13	% Chg	May-14	% Chg	Apr-14	% Chg	Apr-13
Single Family Homes											
Unit Sales	0		1	100%	2	50%	3	0%	3	-25%	4
YTD Unit Sales	12	-25%	9	33%	12	42%	17	-18%	14	40%	10
Monthly \$ Volume	\$ -		\$ 575,000	406%	\$ 2,910,000	71%	\$ 4,982,000	-11%	\$ 5,536,000	-40%	\$ 9,225,000
YTD \$ Volume	\$ 46,470,000	-32%	\$ 31,374,400	-21%	\$ 24,900,000	70%	\$ 42,369,000	12%	\$ 37,387,000	70%	\$ 21,990,000
Listing Inventory	82	5%	86	-20%	69	-12%	61	-13%	69	-7%	74
Condos / Townhomes											
Unit Sales	4	-50%	2	450%	11	-18%	9	-11%	10	-17%	12
YTD Unit Sales	26	-15%	22	159%	57	-23%	44	-20%	35	-24%	46
Monthly \$ Volume	\$ 2,789,500	20%	\$ 3,334,000	247%	\$ 11,573,303	-7%	\$ 10,304,205	-20%	\$ 12,955,200	31%	\$ 9,856,695
YTD \$ Volume	\$ 22,218,926	-5%	\$ 21,165,460	110%	\$ 44,550,158	-7%	\$ 41,444,055	26%	\$ 30,639,850	-7%	\$ 32,971,855
Listing Inventory	169	1%	171	8%	184	-17%	152	-18%	180	-19%	222
Vacant Land											
Unit Sales	0		0		1	0%	1	0%	1		0
YTD Unit Sales	1	200%	3	-67%	1	500%	6	-17%	5		0
Monthly \$ Volume	\$ -		\$ -		\$ 575,000	200%	\$ 1,725,000	47%	\$ 915,000		\$ -
YTD \$ Volume	\$ 1,315,000	546%	\$ 8,500,000	-93%	\$ 575,000	####	\$ 10,935,000	16%	\$ 9,210,000		\$ -
Listing Inventory	24	25%	30	-13%	26	46%	14	-7%	15	-46%	28
Total Snowmass Village Market											
Total Unit Sales	4	-25%	3	367%	14	-7%	13	8%	14	-13%	15
YTD Unit Sales	39	-13%	34	106%	70	-4%	67	-19%	54	-4%	55
Total Monthly \$ Vol	\$ 2,789,500	40%	\$ 3,909,000	285%	\$ 15,063,303	16%	\$ 17,511,205	-11%	\$ 19,406,200	2%	\$ 19,083,695
Total YTD \$ Volume	\$ 70,003,926	-13%	\$ 61,039,860	15%	\$ 70,025,158	35%	\$ 94,748,055	18%	\$ 77,236,850	41%	\$ 54,961,855
Listing Inventory	275	4%	287	-3%	279	-19%	227	-16%	264	-19%	324

*Condos category now includes Townhome and Duplex per Aspen Glenwood MLS definition.

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The Estin Report: Aspen Snowmass Real Estate Monthly Charts document sales activity for the subject month in the upper Roaring Fork Valley - Aspen, Snowmass Village, Woody Creek and Old Snowmass. Included property types are single family homes, condos, townhomes, duplexes and residential vacant land at sold at prices over \$250,000. Fractionals are not included. Aspen* includes WC and OSM.

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