Estin Report: February 2015 Market Snapshot Aspen Snowmass Real Estate

Released 3/2/2015 v3

The Estin Report began publishing monthly Aspen real estate market "snapshots" in 2012 on or near the 1st Monday of each month.

The Snapshots feature charts, tables and 30-day live links to photos and details of sold properties in the subject month along with comparisons to prior periods. They summarize residential real estate sales activity in the upper Roaring Fork Valley with three sections: 1) Total combined Aspen Snowmass Village Market; 2) the Aspen Market; 3) the Snowmass Village Market.

The Estin Report Monthly Market Snapshot is the only Aspen sales information widely published in a timely and consistent manner early each month.

| February 2015 Aspen & Snowmass Village Real Estate |
|--|
| Market Activity Summary |

| Total Aspen Snowmass Market | Feb-14 | % Change | Feb-15 |
|-----------------------------|-------------------|----------|-------------------|
| Monthly Unit Sales: | 33 | -39% | 20 |
| Year-to-Date Unit Sales: | 49 | -8% | 45 |
| Monthly Dollar Volume: | \$ 90,250,275 | -12% | \$ 79,677,000 |
| Year-to-Date Dollar Volume: | \$ 111,932,275 | 78% | \$ 199,771,567 |
| Listing Inventory: | 786 | -14% | 673 |
| Aspen Market | | | |
| Monthly Unit Sales: | 19 | -16% | 16 |
| Year-to-Date Unit Sales: | 27 | 22% | 33 |
| Monthly Dollar Volume: | \$ 67,232,375 | 9% | \$ 73,027,000 |
| Year-to-Date Dollar Volume: | \$ 79,864,375 | 123% | \$ 178,287,000 |
| Listing Inventory: | 493 | -19% | 398 |
| Snowmass Village Market | | | |
| Monthly Unit Sales: | 14 | -71% | 4 |
| Year-to-Date Unit Sales: | 22 | -45% | 12 |
| Monthly Dollar Volume: | \$ 23,017,900 | -71% | \$ 6,650,000 |
| Year-to-Date Dollar Volume: | \$ 32,067,900 | -33% | \$ 21,484,567 |
| Listing Inventory: | 293 | -6% | 275 |

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The Estin Report: Aspen Snowmass Real Estate Monthly Charts document sales activity for the subject month in the upper Roaring Fork Valley - Aspen, Snowmass Village, Woody Creek and Old Snowmass. Included property types are single family homes, condos, townhomes, duplexes and residential vacant land at sold at prices over \$250,000. Fractionals are not included. Aspen* includes WC and OSM.

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Estin Report: February 2015 Market Snapshot Aspen Snowmass Real Estate

February 2015 Market Stats for Aspen Only

Aspen condo sales February 2015

- Unit Sales: 0% from (10) in February '14 to (10) in February '15
- Dollar Sales: +55% from \$24M in February '14 to \$38M in February '15

Aspen condo sales YTD 2015

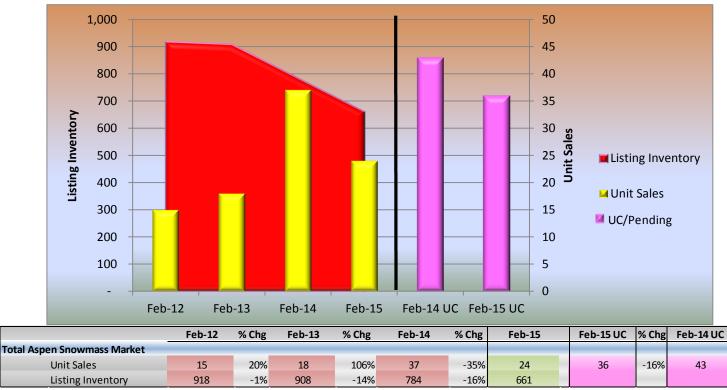
- Unit Sales: +20% from (15) in February '14 to (18) in February '15
- Dollar Sales: +145% from \$29M in February '14 to \$72M in February '15

Aspen Single family home sales February 2015

- Unit Sales: -33% from (9) in February '14 to (6) in February '15
- Dollar Sales: -18% from \$43M in February '14 to \$35M in February '15

Aspen Single family home sales YTD 2015

- Unit Sales: +25% from (12) in February '14 to (15) in February '15
- Dollar Sales: +111% from \$50M in February '14 to \$106M in February '15



February 2015 Aspen Snowmass Market Inventory and Sales

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NOTE: *UC — Under Contract represents the number of units that went under contract in February 2015

The Estin Report: Aspen Snowmass Real Estate Monthly Charts document sales activity for the subject month in the upper Roaring Fork Valley - Aspen, Snowmass Village (SMV), Woody Creek (WC) and Old Snowmass (OSM). Included property types are single family homes, condos, townhomes, duplexes and residential vacant land at sold at prices over \$250,000. Fractionals are not included. Aspen* includes WC and OSM.

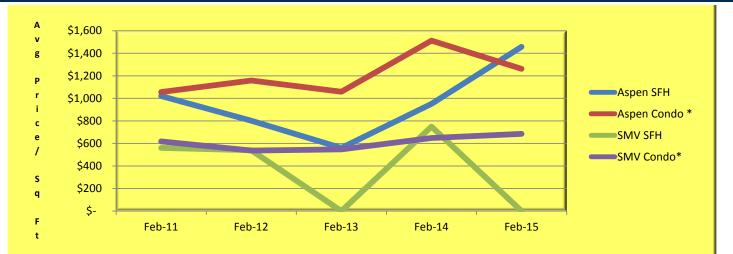




February 2015 Aspen and Snowmass Median Prices

| Median Price | Feb-11 | Feb-12 | Feb-13 | Feb-14 | Feb-15 |
|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Aspen SFH | \$ 5,500,000 | \$ 4,000,000 | \$ 2,300,000 | \$ 3,700,000 | \$ 4,425,000 |
| Aspen Condo * | \$ 1,165,000 | \$ 1,300,000 | \$ 560,000 | \$ 2,192,500 | \$ 2,612,500 |
| SMV SFH | \$ 1,500,000 | \$ 2,300,000 | | \$ 3,000,000 | |
| SMV Condo* | \$ 700,000 | \$ 785,000 | \$ 340,625 | \$ 392,350 | \$ 1,387,500 |

*Condos category now includes Townhome and Duplex per Aspen Glenwood MLS definition.



February 2015 Avg \$/Sq Ft for Aspen and Snowmass Village

| \$ / Sq Ft | Feb-11 | Feb-12 | Feb-13 | Feb-14 | Feb-15 |
|---------------|-------------|-------------|-------------|-------------|-------------|
| Aspen SFH | \$ 1,020 | \$ 801 | \$ 561 | \$ 951 | \$ 1,458 |
| Aspen Condo * | \$ 1,056 | \$ 1,158 | \$ 1,058 | \$ 1,513 | \$ 1,262 |
| SMV SFH | \$ 560 | \$ 539 | | \$ 749 | |
| SMV Condo* | \$ 618 | \$ 537 | \$ 547 | \$ 649 | \$ 685 |

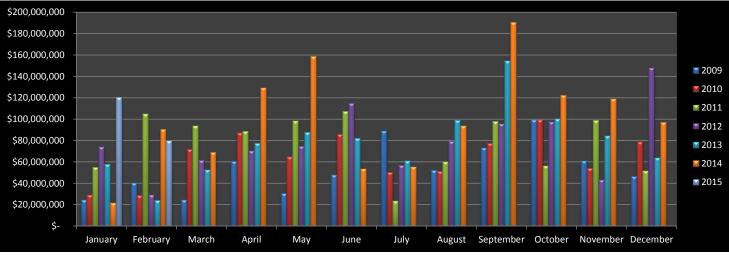
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Estin Report: Total Aspen* Snowmass Market February 2015 & Historical Sales



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Estin Report: Total Aspen* Snowmass Market February 2015 Sales Volume

| Month | 2009 | % Change | 2010 | % Change | 2011 | % Change | 2012 | % Change | 2013 | % Change | 2014 | % Change | 2015 |
|---------------|----------------|-------------|----------------|-------------|----------------|-------------|------------------|-------------|------------------|-------------|------------------|-------------|----------------|
| January | \$ 28,350,394 | 14% | \$ 32,455,400 | 84% | \$ 59,780,000 | 42% | \$ 85,010,011 | -24% | \$ 64,960,300 | -66% | \$ 22,147,000 | 475% | \$ 127,244,567 |
| February | \$ 42,165,551 | -22% | \$ 33,010,500 | 218% | \$ 105,029,301 | -65% | \$ 37,146,550 | -27% | \$ 26,936,382 | 262% | \$ 97,470,275 | -2% | \$ 95,277,000 |
| March | \$ 24,530,000 | 204% | \$ 74,622,000 | 25% | \$ 93,291,555 | -25% | \$ 69,690,650 | -18% | \$ 57,120,659 | 27% | \$ 72,821,867 | -100% | \$- |
| April | \$ 63,608,900 | 37% | \$ 87,200,500 | 4% | \$ 90,526,056 | -10% | \$ 81,444,985 | -1% | \$ 80,458,095 | 72% | \$ 138,651,300 | -100% | \$ - |
| May | \$ 30,240,000 | 113% | \$ 64,457,850 | 56% | \$ 100,677,250 | -18% | \$ 83,017,666 | 7% | \$ 88,884,098 | 87% | \$ 166,241,605 | -100% | \$ - |
| June | \$ 50,855,000 | 70% | \$ 86,590,153 | 30% | \$ 112,502,320 | 10% | \$ 124,255,107 | -34% | \$ 82,603,050 | -31% | \$ 57,033,950 | -100% | \$ - |
| July | \$ 91,880,711 | -44% | \$ 51,165,500 | -44% | \$ 28,851,548 | 115% | \$ 62,125,000 | 9% | \$ 67,648,000 | -17% | \$ 55,874,000 | -100% | \$- |
| August | \$ 51,838,500 | 24% | \$ 64,415,000 | -3% | \$ 62,405,000 | 30% | \$ 80,836,500 | 39% | \$ 112,171,350 | -7% | \$ 104,758,713 | -100% | \$ - |
| September | \$ 76,332,500 | 4% | \$ 79,570,000 | 27% | \$ 101,429,000 | -3% | \$ 98,428,020 | 62% | \$ 159,732,802 | 22% | \$ 194,525,710 | -100% | \$- |
| October | \$ 107,284,389 | -1% | \$ 105,703,500 | -46% | \$ 56,632,333 | 72% | \$ 97,606,000 | 9% | \$ 106,575,600 | 33% | \$ 141,413,500 | -100% | \$ - |
| November | \$ 60,731,782 | 10% | \$ 66,703,500 | 56% | \$ 104,057,000 | -48% | \$ 54,515,000 | 72% | \$ 93,603,600 | 34% | \$ 124,966,204 | -100% | \$- |
| December | \$ 52,959,000 | 66% | \$ 88,060,750 | -41% | \$ 52,167,500 | 202% | \$ 157,378,550 | -60% | \$ 63,711,300 | 72% | \$ 109,516,500 | -100% | \$ - |
| Annual Totals | \$ 680,776,727 | 23% | \$ 833,954,653 | 16% | \$ 967,348,863 | 7% | \$ 1,031,454,039 | -3% | \$ 1,004,405,236 | 28% | \$ 1,285,420,623 | -83% | \$ 222,521,567 |
| YTD Total | \$ 70,515,945 | -7% | \$ 65,465,900 | 152% | \$ 164,809,301 | -26% | \$ 122,156,561 | -25% | \$ 91,896,682 | 30% | \$ 119,617,275 | 86% | \$ 222,521,567 |

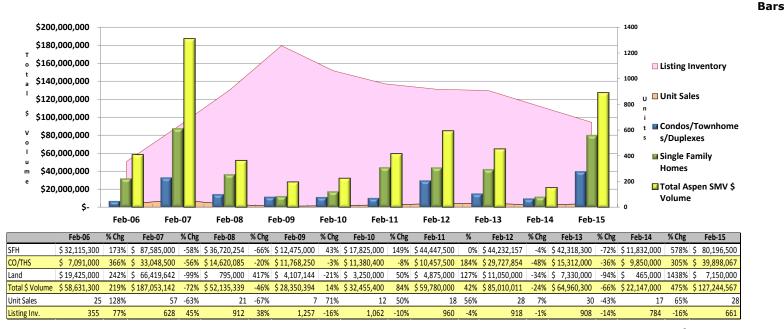
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Estin Report: Total Aspen* Snowmass Market February 2015 Unit Sales

| Month | 2009 | % Change | 2010 | % Change | 2011 | % Change | 2012 | % Change | 2013 | % Change | 2014 | % Change | 2015 |
|---------------|------|-------------|------|-------------|------|-------------|------|-------------|------|-------------|------|-------------|------|
| January | 7 | 71% | 12 | 50% | 18 | 56% | 28 | 7% | 30 | -43% | 17 | 65% | 28 |
| February | 14 | -21% | 11 | 109% | 23 | -35% | 15 | 20% | 18 | 106% | 37 | -35% | 24 |
| March | 8 | 200% | 24 | 50% | 36 | -42% | 21 | 105% | 43 | -12% | 38 | -100% | 0 |
| April | 15 | 13% | 17 | 100% | 34 | -3% | 33 | 9% | 36 | 36% | 49 | -100% | 0 |
| May | 14 | 36% | 19 | 21% | 23 | 17% | 27 | 59% | 43 | 0% | 43 | -100% | 0 |
| June | 16 | 6% | 17 | 71% | 29 | 14% | 33 | -6% | 31 | -10% | 28 | -100% | 0 |
| July | 15 | 20% | 18 | -6% | 17 | 18% | 20 | 85% | 37 | -38% | 23 | -100% | 0 |
| August | 16 | 50% | 24 | 4% | 25 | 8% | 27 | 44% | 39 | 8% | 42 | -100% | 0 |
| September | 22 | 27% | 28 | 11% | 31 | 13% | 35 | 46% | 51 | -2% | 50 | -100% | 0 |
| October | 31 | -16% | 26 | 0% | 26 | 15% | 30 | 30% | 39 | 28% | 50 | -100% | 0 |
| November | 22 | -14% | 19 | 32% | 25 | 16% | 29 | 21% | 35 | 0% | 35 | -100% | 0 |
| December | 13 | 123% | 29 | -21% | 23 | 83% | 42 | -29% | 30 | 30% | 39 | -100% | 0 |
| Annual Totals | 193 | 26% | 244 | 27% | 310 | 10% | 340 | 27% | 432 | 4% | 451 | -88% | 52 |
| YTD Total | 21 | 10% | 23 | 78% | 41 | 5% | 43 | 12% | 48 | 13% | 54 | -4% | 52 |

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FEB ASPEN & SNOWMASS VILLAGE SALES COMPARISONS

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| | Feb-12 | % Chg | Feb-13 | % Chg | Feb-14 | % Chg | Feb-15 | % Chg | | Jan-15 | % Chg | Jan-14 |
|------------------------|----------------|-------|------------------|-------|-------------------|-------|-------------------|-------|----|-------------|-------|------------------|
| Single Family Homes | | | | | | | | | | | | |
| Unit Sales | 2 | 150% | 5 | 180% | 14 | -57% | 6 | -100% | | 12 | 200% | 4 |
| YTD Unit Sales | 12 | 33% | 16 | 13% | 18 | 0% | 18 | 33% | | 12 | 200% | 4 |
| Monthly \$ Volume | \$ 6,300,000 | 66% | \$ 10,442,632 | 482% | \$ 60,795,000 | -42% | \$ 35,200,000 | -128% | \$ | 80,196,500 | 578% | \$ 11,832,000 |
| YTD \$ Volume | \$ 50,532,157 | 4% | \$ 52,760,932 | 38% | \$ 72,627,000 | 59% | \$ 115,396,500 | 31% | \$ | 80,196,500 | 578% | \$ 11,832,000 |
| Listing Inventory | 344 | -8% | 318 | -10% | 286 | -12% | 252 | -3% | | 260 | -7% | 281 |
| Condos / Townhomes | | | | | | | | | | | | |
| Unit Sales | 11 | 0% | 11 | 73% | 19 | -26% | 14 | 7% | | 13 | 8% | 12 |
| YTD Unit Sales | 26 | 4% | 27 | 15% | 31 | -13% | 27 | 52% | | 13 | 8% | 12 |
| Monthly \$ Volume | \$ 22,996,550 | -41% | \$ 13,493,750 | 118% | \$ 29,455,275 | 51% | \$ 44,477,000 | 10% | \$ | 39,898,067 | 305% | \$ 9,850,000 |
| YTD \$ Volume | \$ 52,724,404 | -45% | \$ 28,805,750 | 36% | \$ 39,305,275 | 115% | \$ 84,375,067 | 53% | \$ | 39,898,067 | 305% | \$ 9,850,000 |
| Listing Inventory | 448 | 4% | 466 | -13% | 407 | -20% | 324 | -4% | | 338 | -17% | 406 |
| Vacant Land | | | | | | | | | | | | |
| Unit Sales | 2 | 0% | 2 | 100% | 4 | 0% | 4 | 33% | | 3 | 200% | 1 |
| YTD Unit Sales | 5 | 0% | 5 | 0% | 5 | 40% | 7 | 133% | | 3 | 200% | 1 |
| Monthly \$ Volume | \$ 7,850,000 | -62% | \$ 3,000,000 | 141% | \$ 7,220,000 | 116% | \$ 15,600,000 | 118% | \$ | 7,150,000 | 1438% | \$ 465,000 |
| YTD \$ Volume | \$ 18,900,000 | -45% | \$ 10,330,000 | -26% | \$ 7,685,000 | 196% | \$ 22,750,000 | 218% | \$ | 7,150,000 | 1438% | \$ 465,000 |
| Listing Inventory | 126 | -2% | 124 | -27% | 91 | -7% | 85 | -4% | | 89 | -10% | 99 |
| Total Aspen Snowmass | Market | | | | | | | | _ | | | |
| Total Unit Sales | 15 | 20% | 18 | 106% | 37 | -35% | 24 | -17% | | 28 | 65% | 17 |
| YTD Unit Sales | 43 | 12% | 48 | 13% | 54 | -4% | 52 | 46% | | 28 | 65% | 17 |
| Total Monthly \$ Volum | \$ 37,146,550 | -27% | \$ 26,936,382 | 262% | \$ 97,470,275 | -2% | \$ 95,277,000 | -34% | \$ | 127,244,567 | 475% | \$ 22,147,000 |
| Total YTD \$ Volume | \$ 122,156,561 | -25% | \$ 91,896,682 | 30% | \$ 119,617,275 | 86% | \$ 222,521,567 | 43% | \$ | 127,244,567 | 475% | \$ 22,147,000 |
| Listing Inventory | 918 | -1% | 908 | -14% | 784 | -16% | 661 | -4% | | 687 | -13% | 786 |

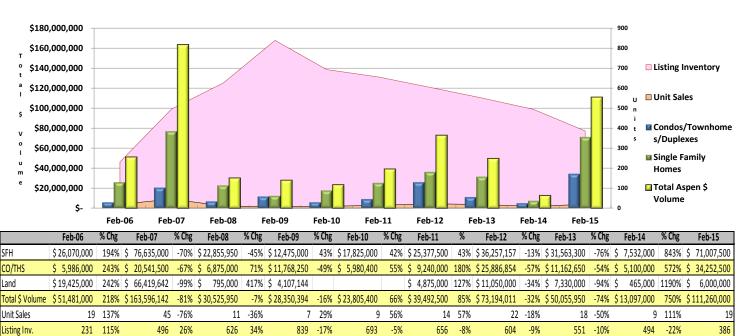
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*Condos category now includes Townhome and Duplex per Aspen Glenwood MLS definition.

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FEB ASPEN SALES COMPARISONS

| | Jan-12 | % Chg | Jan-13 | % Chg | | Jan-14 | % Chg | | Jan-15 | % Chg | | Dec-14 | % Chg | Dec-13 |
|------------------------|---------------|-------|--------------|---------|----|------------|-------|----|-------------|-------|----|-------------|-------|--------------|
| Single Family Homes | - | | | | | | | | | | | | | |
| Unit Sales | 1 | 400% | 5 | 80% | | 9 | -33% | | 6 | -50% | | 9 | 200% | 3 |
| YTD Unit Sales | 9 | 33% | 12 | 0% | | 12 | 25% | | 15 | 40% | | 9 | 200% | 3 |
| Monthly \$ Volume | \$ 4,000,000 | 161% | \$ 10,442,63 | 32 311% | \$ | 42,875,000 | -18% | \$ | 35,200,000 | -102% | \$ | 71,007,500 | 843% | \$ 7,532,00 |
| YTD \$ Volume | \$ 40,257,157 | 4% | \$ 42,005,93 | 32 20% | \$ | 50,407,000 | 111% | \$ | 106,207,500 | 33% | \$ | 71,007,500 | 843% | \$ 7,532,00 |
| Listing Inventory | 256 | -5% | 244 | -13% | | 213 | -15% | | 182 | -3% | | 188 | -11% | 212 |
| Condos / Townhomes | | | | | - | | | - | | | | | | |
| Unit Sales | 10 | -10% | 9 | 11% | | 10 | 0% | | 10 | 20% | | 8 | 60% | 5 |
| YTD Unit Sales | 21 | -19% | 17 | -12% | | 15 | 20% | | 18 | 56% | | 8 | 60% | 5 |
| Monthly \$ Volume | \$ 22,211,550 | -42% | \$ 12,812,50 | 90% | \$ | 24,357,375 | 55% | \$ | 37,827,000 | 9% | \$ | 34,252,500 | 572% | \$ 5,100,00 |
| YTD \$ Volume | \$ 48,098,404 | -50% | \$ 23,975,1 | 23% | \$ | 29,457,375 | 145% | \$ | 72,079,500 | 52% | \$ | 34,252,500 | 572% | \$ 5,100,00 |
| Listing Inventory | 246 | -15% | 210 | -2% | | 205 | -33% | | 138 | -7% | | 147 | -27% | 200 |
| Vacant Land | | | | | - | | | | | | | | | |
| Unit Sales | 0 | | 2 | -50% | | 1 | 200% | | 3 | 33% | | 2 | 100% | 1 |
| YTD Unit Sales | 3 | 67% | 5 | -60% | | 2 | 150% | | 5 | 60% | | 2 | 100% | 1 |
| Monthly \$ Volume | \$- | | \$ 3,000,00 | -33% | \$ | 2,000,000 | 608% | \$ | 14,150,000 | 58% | \$ | 6,000,000 | 1190% | \$ 465,00 |
| YTD \$ Volume | \$ 11,050,000 | -7% | \$ 10,330,00 | -76% | \$ | 2,465,000 | 717% | \$ | 20,150,000 | 70% | \$ | 6,000,000 | 1190% | \$ 465,00 |
| Listing Inventory | 102 | -5% | 97 | -22% | | 76 | -13% | | 66 | -8% | | 71 | -12% | 81 |
| Total Aspen Market | | _ | | _ | - | | _ | | | | _ | | _ | |
| Total Unit Sales | 11 | 45% | 16 | 25% | | 20 | -5% | | 19 | 0% | | 19 | 111% | 9 |
| YTD Unit Sales | 33 | 3% | 34 | -15% | | 29 | 31% | | 38 | 50% | | 19 | 111% | 9 |
| Total Monthly \$ Volum | \$ 26,211,550 | 0% | \$ 26,255,13 | 32 164% | \$ | 69,232,375 | 26% | \$ | 87,177,000 | -28% | \$ | 111,260,000 | 750% | \$ 13,097,00 |
| Total YTD \$ Volume | \$ 99,405,561 | -23% | \$ 76,311,08 | 82 8% | \$ | 82,329,375 | 141% | \$ | 198,437,000 | 44% | \$ | 111,260,000 | 750% | \$ 13,097,00 |
| Listing Inventory | 604 | -9% | 551 | -10% | | 494 | -22% | | 386 | -5% | | 406 | -18% | 493 |

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Bars

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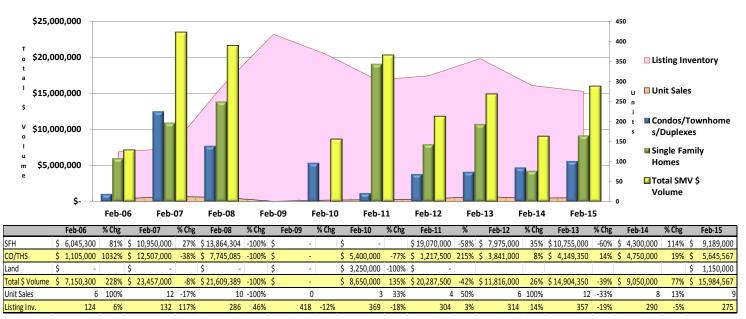
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FEB SNOWMASS VILLAGE SALES COMPARISONS

Bars represent \$ volume by property type (left axis) and shaded areas represent unit sales/listing inventory (right axis)



| | | Feb-12 | % Chg | Feb-13 | % Chg | Feb-14 | % Chg | Feb-15 | % Chg | Jan-15 | % Chg | Jan-14 |
|-------------------------------|------|------------|-------|------------------|-------|------------------|-------|------------------|-------|---------------|-------|-----------------|
| Single Family Homes | | | | | | | | | | | | |
| Unit Sales | | 1 | -100% | 0 | | 5 | -100% | 0 | | 3 | 200% | 1 |
| YTD Unit Sales | | 3 | 33% | 4 | 50% | 6 | -50% | 3 | 0% | 3 | 200% | 1 |
| Monthly \$ Volume | \$ | 2,300,000 | -100% | \$ - | | \$ 17,920,000 | -100% | \$ - | | \$ 9,189,000 | 114% | \$ 4,300,000 |
| YTD \$ Volume | \$ 1 | 10,275,000 | 5% | \$ 10,755,000 | 107% | \$ 22,220,000 | -59% | \$ 9,189,000 | 0% | \$ 9,189,000 | 114% | \$ 4,300,000 |
| Listing Inventory | | 88 | -16% | 74 | -1% | 73 | -4% | 70 | -3% | 72 | 4% | 69 |
| Condos / Townhomes | | | | | | | | | | | | |
| Unit Sales | | 1 | 100% | 2 | 350% | 9 | -56% | 4 | -25% | 5 | -29% | 7 |
| YTD Unit Sales | | 5 | 100% | 10 | 60% | 16 | -44% | 9 | -44% | 5 | -29% | 7 |
| Monthly \$ Volume | \$ | 785,000 | -13% | \$ 681,250 | 648% | \$ 5,097,900 | 30% | \$ 6,650,000 | 15% | \$ 5,645,567 | 19% | \$ 4,750,000 |
| YTD \$ Volume | \$ | 4,626,000 | 4% | \$ 4,830,600 | 104% | \$ 9,847,900 | 25% | \$ 12,295,567 | 54% | \$ 5,645,567 | 19% | \$ 4,750,000 |
| Listing Inventory | | 202 | 27% | 256 | -21% | 202 | -8% | 186 | -3% | 191 | -7% | 206 |
| Vacant Land | | | | | | | | | | | | |
| Unit Sales | | 2 | -100% | 0 | | 3 | -67% | 1 | 0% | 1 | _ | 0 |
| YTD Unit Sales | | 2 | -100% | 0 | | 3 | -33% | 2 | -50% | 1 | | 0 |
| Monthly \$ Volume | \$ | 7,850,000 | -100% | \$ - | | \$ 5,220,000 | -72% | \$ 1,450,000 | 21% | \$ 1,150,000 | | \$ - |
| YTD \$ Volume | \$ | 7,850,000 | -100% | \$ - | | \$ 5,220,000 | -50% | \$ 2,600,000 | 56% | \$ 1,150,000 | | \$ - |
| Listing Inventory | | 24 | 13% | 27 | -44% | 15 | 27% | 19 | 5% | 18 | 0% | 18 |
| Total Snowmass Village | Mark | et | | | | | | | | | | |
| Total Unit Sales | | 4 | -50% | 2 | 750% | 17 | -71% | 5 | 80% | 9 | 13% | 8 |
| YTD Unit Sales | | 10 | 40% | 14 | 79% | 25 | -44% | 14 | -36% | 9 | 13% | 8 |
| Total Monthly \$ Volum | \$ 1 | 10,935,000 | -94% | \$ 681,250 | 4045% | \$ 28,237,900 | -71% | \$ 8,100,000 | -97% | \$ 15,984,567 | 77% | \$ 9,050,000 |
| Total YTD \$ Volume | \$ 2 | 2,751,000 | -31% | \$ 15,585,600 | 139% | \$ 37,287,900 | -35% | \$ 24,084,567 | 34% | \$ 15,984,567 | 77% | \$ 9,050,000 |
| Listing Inventory | | 314 | 14% | 357 | -19% | 290 | -5% | 275 | -2% | 281 | -4% | 293 |

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The Estin Report

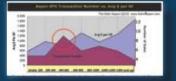
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"Lam in the real estate industry and I deal with many brokers. **Tim Estin** is the hardest working broker I have ever dealt with. He has great intuition, a thoughtful professional manner and he overcame many challenges with our listing. I whole heartedly recommend him for any Aspen real estate brokerage needs." – JK /K Company, Denver and Chicago

"On-going research and analysis of the local real estate market positions **Tim Estin** to meet the most unique demands of potential clients in Aspen. While closing on a very complex transaction, Tim never said NO to our numerous requests, was always available, and very knowledgeable and helpful in getting us the best deal possible. Thank you for thinking 'out of the box'." – N&MS, Aspen and NYC

"**Tim Estin** brought both a passion and a deep, multi-generational local knowledge of the area to the table. He was our crusader. He found us a property not on the market and his connections and savvy enabled us to buy the house of our dreams. He handled everything with aplomb." – FS, Aspen and DC

"No Broker works harder than **Tim Estin**. More importantly, he has the business smarts and the analytical background to evaluate the dollars and cents of purchasing and selling a property in Aspen. He complements that wonderfully with the common sense and empathy to advise us – as buyers and sellers - if any given real estate decision is "right for us. We view Tim's counsel as invaluable." – T&SW, NYC





Tim Estin mba gri broker associate 970.309.6163



tim.estin@sothebysrealty.com

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