

Estin Report: What Aspen* Areas Are Selling? 3-Mos. Avg. Sales by Location

Location	Avg Sold Price (\$M)		Avg Sold \$/SqFt			Sold Price % Ask			Sold Price % Orig			Unit Sales		Dollar Sales			Active Listings		Absorption Rate					
	Jun-Aug 2017	% Chg	Jun-Aug 2016	Jun-Aug 2017	% Chg	Jun-Aug 2016	Jun-Aug 2017	% Chg	Jun-Aug 2016	Jun-Aug 2017	% Chg	Jun-Aug 2016	Jun-Aug 2017	% Chg	Jun-Aug 2016	% Chg	Jun-Aug 2016	% Chg	Jun-Aug 2016	Jun-Aug 2017	% Chg	Jun-Aug 2016		
Central Core (SFH)	\$11.1			\$3,293			97%			97%			4	0	\$44.5		\$0.0	23	28%	18	69			
Central Core (CO&TH)	\$2.6	45%	\$1.8	\$1,621	9%	\$1,490	90%	-3%	93%	88%	-4%	92%	35	84%	19	\$91.8	167%	\$34.4	216	-16%	258	74	-55%	163
Smuggler (SFH)	\$3.6			\$981			90%			71%			1	0	\$3.6		\$0.0	12	-8%	13	144			
Smuggler (CO&TH)	\$0.7	6%	\$0.6	\$903	10%	\$822	97%	-1%	98%	97%	0%	97%	3	-25%	4	\$2.0	-21%	\$2.5	22	-19%	27	88	9%	81
West Aspen	\$6.4	-17%	\$7.7	\$908	-20%	\$1,135	93%	-3%	96%	84%	-12%	96%	6	100%	3	\$38.3	66%	\$23.0	108	15%	94	216	-43%	376
West End	\$12.0	58%	\$7.6	\$2,328	38%	\$1,682	100%	7%	94%	100%	7%	94%	3	0%	3	\$35.9	58%	\$22.8	54	0%	54	216	0%	216
Red Mountain	\$11.5	22%	\$9.4	\$1,879	-30%	\$2,684	94%	-6%	100%	94%	-6%	100%	7	600%	1	\$80.3	754%	\$9.4	38	-7%	41	65	-87%	492
East Aspen	\$5.2	-43%	\$9.1	\$1,599	24%	\$1,285	90%	3%	88%	94%	7%	88%	5	150%	2	\$26.1	44%	\$18.2	50	-7%	54	120	-63%	324
McLain Flats/Starwood	\$7.8			\$944			85%			76%			4	0	\$31.3		\$0.0	37	0%	37	111			
Woody Creek (Over \$1.5M)			\$4.7			\$3,929			57%			57%	0	-100%	2	\$0.0	-100%	\$9.3	37	-8%	40			240
Brush Creek Village													0	0	\$0.0		\$0.0	14	56%	9				

*Specific Aspen areas only, does not include Snowmass Village and Old Snowmass and not all Aspen neighborhoods are represented.
 NOTE: All blank spaces represent a zero value or invalid percentage.