

# Estin Report: What Aspen\* Areas Are Selling? 3-Mos. Avg. Sales by Location

Location	Avg Sold Price (\$M)		Avg Sold \$/SqFt			Sold Price % Ask			Sold Price % Orig			Unit Sales		Dollar Sales			Active Listings			Absorption Rate				
	Jul-Sep 2017	% Chg	Jul-Sep 2016	Jul-Sep 2017	% Chg	Jul-Sep 2016	Jul-Sep 2017	% Chg	Jul-Sep 2016	Jul-Sep 2017	% Chg	Jul-Sep 2016	Jul-Sep 2017	% Chg	Jul-Sep 2016	% Chg	Jul-Sep 2016	Jul-Sep 2017	% Chg	Jul-Sep 2016	Jul-Sep 2017	% Chg	Jul-Sep 2016	
Central Core (SFH)	\$11.1		\$3,293			97%			97%			4		0	\$44.5		\$0.0	16	23%	18	17			
Central Core (CO&TH)	\$2.8	36%	\$2.1	\$1,799	18%	\$1,526	95%	1%	94%	94%	2%	92%	37	61%	23	\$104.2	119%	\$47.7	102	-27%	258	19	-55%	41
Smuggler (SFH)	\$3.6	2%	\$3.5	\$981	-13%	\$1,133	90%	-5%	94%	71%	-25%	94%	1	-67%	3	\$3.6	-66%	\$10.6	10	25%	13	36		
Smuggler (CO&TH)	\$0.9	49%	\$0.6	\$976	19%	\$819	95%	-1%	96%	95%	2%	93%	8	33%	6	\$7.3	99%	\$3.7	14	-7%	27	22	9%	20
West Aspen	\$11.7	83%	\$6.4	\$1,258	27%	\$986	77%	-19%	94%	89%	-6%	94%	5	67%	3	\$58.3	205%	\$19.1	71	1%	94	54	-43%	94
West End	\$9.5	32%	\$7.2	\$1,986	18%	\$1,688	95%	1%	95%	89%	-5%	94%	5	-38%	8	\$47.7	-17%	\$57.7	30	-35%	54	54	0%	54
Red Mountain	\$13.2	40%	\$9.4	\$2,186	-19%	\$2,684	94%	-6%	100%	96%	-4%	100%	3	200%	1	\$39.5	320%	\$9.4	38	-7%	41	16	-87%	123
East Aspen	\$6.2	-2%	\$6.3	\$1,642	9%	\$1,508	93%	-2%	95%	96%	31%	73%	6	200%	2	\$37.1	194%	\$12.6	28	-20%	54	30	-63%	81
McLain Flats/Starwood	\$9.5		\$1,111				85%			82%		3		0	\$28.5		\$0.0	25	-14%	37	28			
Woody Creek (Over \$1.5M)			\$4.7			\$3,929			57%			57%	0	-100%	2	\$0.0	-100%	\$9.3	23	-15%	40			60
Brush Creek Village			\$1.8			\$445			100%			100%	0	-100%	1	\$0.0	-100%	\$1.8	7	-30%	9			

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\*Specific Aspen areas only, does not include Snowmass Village and Old Snowmass and not all Aspen neighborhoods are represented.  
NOTE: All blank spaces represent a zero value or invalid percentage.