

Estin Report: What Aspen* Areas Are Selling? 3-Mos. Avg. Sales by Location

Location	Avg Sold Price (\$M)			Avg Sold \$/SqFt			Sold Price % Ask			Sold Price % Orig			Unit Sales			Dollar Sales			Active Listings			Absorption Rate		
	Sep-Nov 2017	% Chg	Sep-Nov 2016	Sep-Nov 2017	% Chg	Sep-Nov 2016	Sep-Nov 2017	% Chg	Sep-Nov 2016	Sep-Nov 2017	% Chg	Sep-Nov 2016	Sep-Nov 2017	% Chg	Sep-Nov 2016	Sep-Nov 2017	% Chg	Sep-Nov 2016	Sep-Nov 2017	% Chg	Sep-Nov 2016	Sep-Nov 2017	% Chg	Sep-Nov 2016
Central Core (SFH)	\$11.9	112%	\$5.6	\$2,227	10%	\$2,029	84%	-10%	93%	82%	6%	77%	3	200%	1	\$35.7	537%	\$5.6	12	20%	10	12	-60%	30
Central Core (CO&TH)	\$2.9	37%	\$2.1	\$1,731	29%	\$1,346	95%	2%	93%	93%	12%	83%	30	43%	21	\$87.3	96%	\$44.5	62	-38%	100	6	-57%	14
Smuggler (SFH)			\$4.1			\$1,086			90%			86%	0	-100%	4	\$0.0	-100%	\$16.3	10	67%	6			5
Smuggler (CO&TH)	\$1.0	-20%	\$1.3	\$1,012	-2%	\$1,037	95%	-1%	95%	94%	1%	93%	7	17%	6	\$7.1	-6%	\$7.5	6	20%	5	3	3%	3
West Aspen	\$12.9	89%	\$6.8	\$1,193	13%	\$1,056	77%	-16%	92%	87%	-9%	96%	5	67%	3	\$64.5	215%	\$20.5	52	-12%	59	31	-47%	59
West End	\$8.0	32%	\$6.1	\$1,893	22%	\$1,547	93%	-3%	96%	85%	-8%	93%	9	-10%	10	\$72.1	18%	\$60.8	19	-30%	27	6	-22%	8
Red Mountain	\$6.4	-53%	\$13.6	\$2,830	47%	\$1,925	100%	3%	97%	100%	5%	95%	1	-50%	2	\$6.4	-77%	\$27.1	22	-4%	23	66	91%	35
East Aspen	\$4.9	21%	\$4.1	\$1,747	62%	\$1,080	94%	0%	94%	86%	11%	77%	5	0%	5	\$24.7	21%	\$20.5	19	-21%	24	11	-21%	14
McLain Flats/Starwood	\$4.4	-41%	\$7.5	\$610	-26%	\$830	90%	-4%	94%	74%	-2%	75%	3	200%	1	\$13.2	76%	\$7.5	18	-18%	22	18	-73%	66
Woody Creek (Over \$1.5M)			\$5.7			\$883			91%			76%	0	-100%	2	\$0.0	-100%	\$11.5	17	-26%	23			35
Brush Creek Village			\$1.5			\$462			91%			89%	0	-100%	2	\$0.0	-100%	\$3.0	4	-33%	6			9

© Estin Report: Nov 2017 : www.EstinAspen.com

*Specific Aspen areas only, does not include Snowmass Village and Old Snowmass and not all Aspen neighborhoods are represented.
NOTE: All blank spaces represent a zero value or invalid percentage.