

Estin Report: What Aspen* Areas Are Selling? 3-Mos. Avg. Sales by Location

Location	Avg Sold Price (\$M)		Avg Sold \$/SqFt			Sold Price % Ask			Sold Price % Orig			Unit Sales		Dollar Sales		Active Listings			Absorption Rate					
	Oct-Dec 2017	% Chg	Oct-Dec 2016	Oct-Dec 2017	% Chg	Oct-Dec 2016	Oct-Dec 2017	% Chg	Oct-Dec 2016	Oct-Dec 2017	% Chg	Oct-Dec 2016	Oct-Dec 2017	% Chg	Oct-Dec 2016	% Chg	Oct-Dec 2016	% Chg	Oct-Dec 2016	% Chg	Oct-Dec 2016	% Chg	Oct-Dec 2016	
Central Core (SFH)	\$11.9	145%	\$4.9	\$2,227	31%	\$1,704	84%	-10%	93%	82%	1%	81%	3	50%	2	\$35.7	267%	\$9.7	12	20%	10	12	-20%	15
Central Core (CO&TH)	\$2.6	47%	\$1.8	\$1,514	21%	\$1,252	93%	2%	92%	91%	15%	79%	21	24%	17	\$54.9	82%	\$30.2	62	-38%	100	9	-50%	18
Smuggler (SFH)			\$5.7			\$943			84%			75%	0	-100%	1	\$0.0	-100%	\$5.7	10	67%	6			18
Smuggler (CO&TH)	\$0.9	-36%	\$1.4	\$994	-9%	\$1,098	93%	-3%	96%	93%	-2%	95%	2	-60%	5	\$1.8	-74%	\$6.9	6	20%	5	9	200%	3
West Aspen	\$10.9	32%	\$8.2	\$1,092	-24%	\$1,439	92%	4%	89%	85%	3%	82%	4	33%	3	\$43.5	76%	\$24.7	52	-12%	59	39	-34%	59
West End	\$7.4	50%	\$5.0	\$1,852	42%	\$1,300	93%	-3%	96%	86%	-4%	90%	8	14%	7	\$59.4	71%	\$34.7	19	-30%	27	7	-38%	12
Red Mountain	\$7.9	-43%	\$13.9	\$2,173	14%	\$1,904	100%	7%	94%	100%	8%	92%	2	-33%	3	\$15.9	-62%	\$41.6	22	-4%	23	33	43%	23
East Aspen	\$3.9	49%	\$2.6	\$1,678	111%	\$795	89%	-3%	92%	76%	-12%	85%	3	0%	3	\$11.7	49%	\$7.9	19	-21%	24	19	-21%	24
McLain Flats/Starwood	\$3.4	-35%	\$5.1	\$624	1%	\$616	93%	3%	91%	71%	0%	71%	2	0%	2	\$6.7	-35%	\$10.3	18	-18%	22	27	-18%	33
Woody Creek (Over \$1.5M)	\$5.4	-17%	\$6.6	\$1,310	36%	\$963	95%	9%	87%	91%	19%	77%	4	33%	3	\$21.8	10%	\$19.7	17	-26%	23	13	-45%	23
Brush Creek Village			\$1.8			\$507			83%			82%	0	-100%	3	\$0.0	-100%	\$5.3	4	-33%	6			6