

Estin Report: What Snowmass Village* Areas Are Selling? Monthly and 3-Mos. Averages

Location	Avg Sold Price (\$M)		Avg Sold \$/SqFt			Sold Price % Ask			Sold Price % Orig			Unit Sales		Dollar Sales		Active Listings			Absorption Rate (Mos.)**					
	Oct-Dec 2017	% Chg	Oct-Dec 2016	Oct-Dec 2017	% Chg	Oct-Dec 2016	Oct-Dec 2017	% Chg	Oct-Dec 2016	Oct-Dec 2017	% Chg	Oct-Dec 2016	Oct-Dec 2017	% Chg	Oct-Dec 2016	Oct-Dec 2017	% Chg	Oct-Dec 2016	Oct-Dec 2017	% Chg	Oct-Dec 2016			
Divide													0		0	\$0.0		\$0.0	5	0%	5			
Wood Run	\$4.9	58%	\$3.1	\$1,281	50%	\$853	86%	-12%	97%	86%	7%	80%	1	0%	1	\$4.9	58%	\$3.1	12	50%	8	36	50%	24
Ridge Run	\$2.2	-52%	\$4.5	\$623	-45%	\$1,126	89%	-6%	95%	81%	-12%	92%	7	600%	1	\$15.3	239%	\$4.5	12	-29%	17	5	-90%	51
Fox Run PUD													0		0	\$0.0		\$0.0	0	-100%	4			
Two Creeks													0		0	\$0.0		\$0.0	7	40%	5			
Pines Owl Cr													0		0	\$0.0		\$0.0	8	33%	6			
Melton Ranch													0		0	\$0.0		\$0.0	6	-25%	8			
Meadow Ranch	\$1.0	38%	\$0.7	\$587	3%	\$571	98%	0%	98%	97%	2%	95%	2	0%	2	\$2.0	38%	\$1.4	9	80%	5	14	80%	8
Horse Ranch	\$2.8	51%	\$1.9	\$770	43%	\$538	92%	0%	93%	83%	-1%	84%	2	100%	1	\$5.6	202%	\$1.9	9	125%	4	14	13%	12
Sinclair Meadows			\$3.4			\$823			91%			86%	0	-100%	1	\$0.0	-100%	\$3.4	0	-100%	1			3
Country Club Estates	\$2.2	-11%	\$2.4	\$658	-5%	\$690	94%	3%	91%	72%	-14%	84%	1	0%	1	\$2.2	-11%	\$2.4	2	100%	1	6	100%	3
Old Snowmass (Over \$1.5M)	\$2.5	-13%	\$2.9	\$648	33%	\$486	91%	-4%	95%	88%	18%	74%	2	-33%	3	\$5.0	-42%	\$8.6	36	-3%	37	54	46%	37