



## LOCAL MARKET DOMINANCE Q1 2018

#	Top 10 Companies	Sides	\$ Volume	Market Share
1	<b>Aspen Snowmass Sotheby's International Realty</b>	<b>168.5</b>	<b>\$330,914,216</b>	<b>33.67%</b>
2	Coldwell Banker Mason Morse	128.5	\$156,932,965	15.97%
3	Douglas Elliman Real Estate	29	\$58,413,939	5.94%
4	Compass	23.5	\$52,670,459	5.36%
5	Aspen Associates Realty	12.5	\$30,730,800	3.13%
6	Carruth Properties	16	\$30,700,000	3.12%
7	Berkshire Hathaway Home Services	32	\$27,665,500	2.81%
8	Engel & Völkers	24.5	\$20,434,500	2.08%
9	Aspen Estates, Inc	2	\$18,989,736	1.93%
10	Red Deer Realty	3	\$17,950,000	1.83%
	All Others	698.5	\$221,395,536	24.15%

So far This Year, Our Sales Volume Is:

**2X** | **5X**

Our #2 Competitor

Our #3 Competitor

All closings from January 1 through March 31, 2018.  
Information is deemed to be reliable, but is not guaranteed.  
Source: Aspen Board of Realtors Multiple Listing Service

## LOCAL MARKET PENETRATION Q1 2018

#	Top 5 Companies	Q1 2018 (JAN - MAR)			YEAR-END 2017			YEAR-END 2016				
		Sides	\$Volume	Market Share	#	Sides	\$ Volume	Market Share	#	Sides	\$ Volume	Market Share
1	Aspen Snowmass Sotheby's International Realty	168.5	\$331M	33.67%	1	797	\$1,392M	27.84%	1	718	\$963M	25.76%
2	Coldwell Banker Mason Morse	128.5	\$157M	15.97%	2	666	\$701M	14.04%	2	628.5	\$520M	13.91%
3	Douglas Elliman Real Estate	29	\$58M	5.94%	3	149	\$407M	8.14%	3	100.5	\$169M	4.53%
4	Compass	23.5	\$53M	5.36%	4	115.5	\$285M	5.70%	4	113	\$176M	4.70%
7	Berkshire Hathaway Home Services	32	\$28M	2.81%	5	168.5	\$177M	3.54%	6	82.5	\$143M	3.48%

Aspen Snowmass Sotheby's International Realty