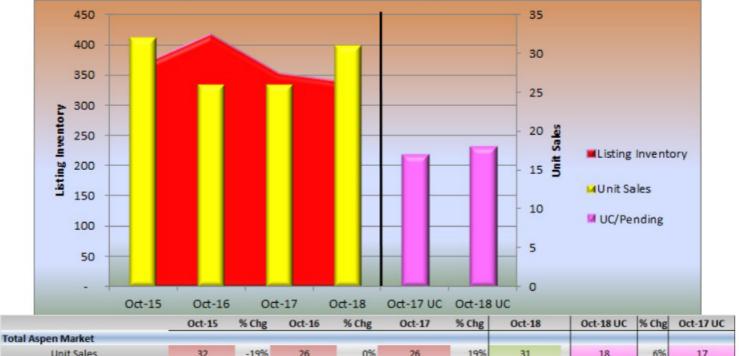
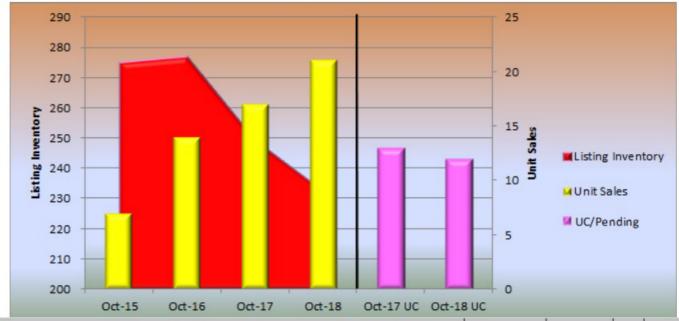
October 2018 Aspen Real Estate Inventory, Sales and Under Contracts



-19% 0% 19% 6% 17 Unit Sales 32 26 26 31 18 14% 417 -16% 352 -5% Listing Inventory

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October 2018 Snowmass Village Real Estate Inventory, Sales and Under Contracts



	Oct-15	% Chg	Oct-16	% Chg	Oct-17	% Chg	Oct-18	Oct-18 UC	% Chg	Oct-17 UC
Total Snowmass Village Market										
Unit Sales	7	100%	14	21%	17	24%	21	12	-8%	13
Listing Inventory	275	1%	277	-10%	249	-7%	232			

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NOTE: UC - The number of units that went Under Contract in October 2017. This does not necessarily mean that they will close in October or at all. They October fall out of contract. UC's are used as an indicator of future activity when compared to the prior year. In general, a rising number of under contracts combined with falling inventory of properties for sale indicates price pressure upwards, and vice versa, but the data should to be evaluated by specific neighborhood for more useful conclusions.