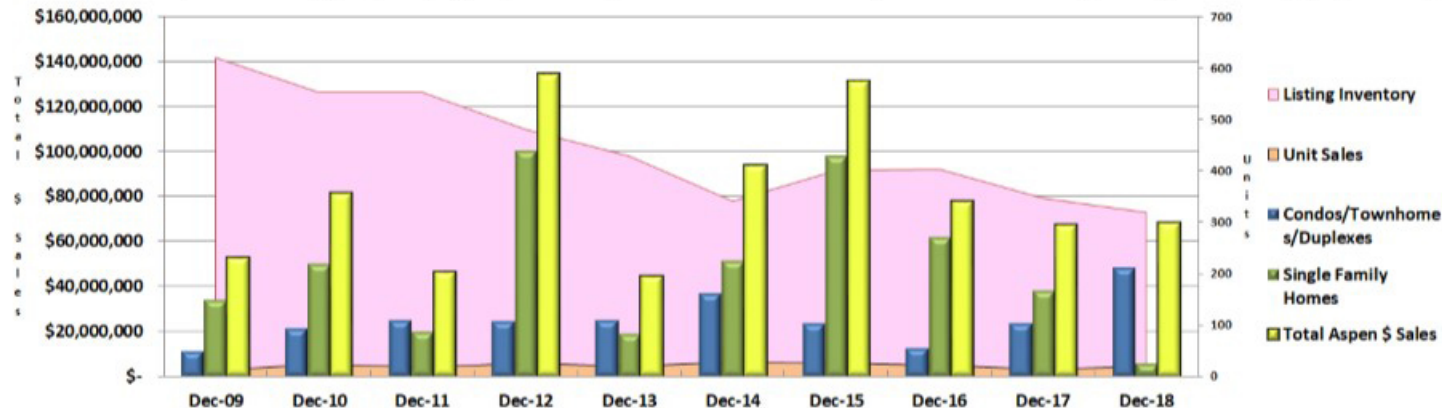




December 2018 Aspen Sales Comparisons

Bars represent \$ volume by property type (left axis) and shaded areas represent unit sales/listing inventory (right axis)



	Dec-09	% Chg	Dec-10	% Chg	Dec-11	% Chg	Dec-12	% Chg	Dec-13	% Chg	Dec-14	% Chg	Dec-15	% Chg	Dec-16	% Chg	Dec-17	% Chg	Dec-18
SFH	\$ 34,395,000	47%	\$ 50,488,000	-60%	\$ 20,250,000	395%	\$ 100,300,000	-81%	\$ 19,335,000	168%	\$ 51,845,000	90%	\$ 98,380,000	-37%	\$ 62,261,000	-38%	\$ 38,600,000	-84%	\$ 6,100,000
CO/THS	\$ 11,400,000	88%	\$ 21,452,750	18%	\$ 25,360,000	-3%	\$ 24,563,000	3%	\$ 25,388,500	46%	\$ 36,985,000	-36%	\$ 23,821,000	-46%	\$ 12,755,000	88%	\$ 23,930,000	103%	\$ 48,467,000
Land	\$ 6,875,000	41%	\$ 9,700,000	-91%	\$ 845,000	1030%	\$ 9,550,000	-100%	\$ -		\$ 5,200,000	75%	\$ 9,100,000	-67%	\$ 3,000,000	67%	\$ 5,000,000	176%	\$ 13,800,000
Total \$ Sales	\$ 52,670,000	55%	\$ 81,640,750	-43%	\$ 46,455,000	189%	\$ 134,413,000	-67%	\$ 44,723,500	110%	\$ 94,030,000	40%	\$ 131,301,000	-41%	\$ 78,016,000	-13%	\$ 67,530,000	1%	\$ 68,367,000
Unit Sales	12	100%	24	-29%	17	53%	26	-27%	19	42%	27	-4%	26	-19%	21	-38%	13	54%	20
Listing Inv.	619	-11%	552	0%	552	-13%	480	-11%	428	-21%	340	18%	401	0%	403	-14%	346	-8%	318