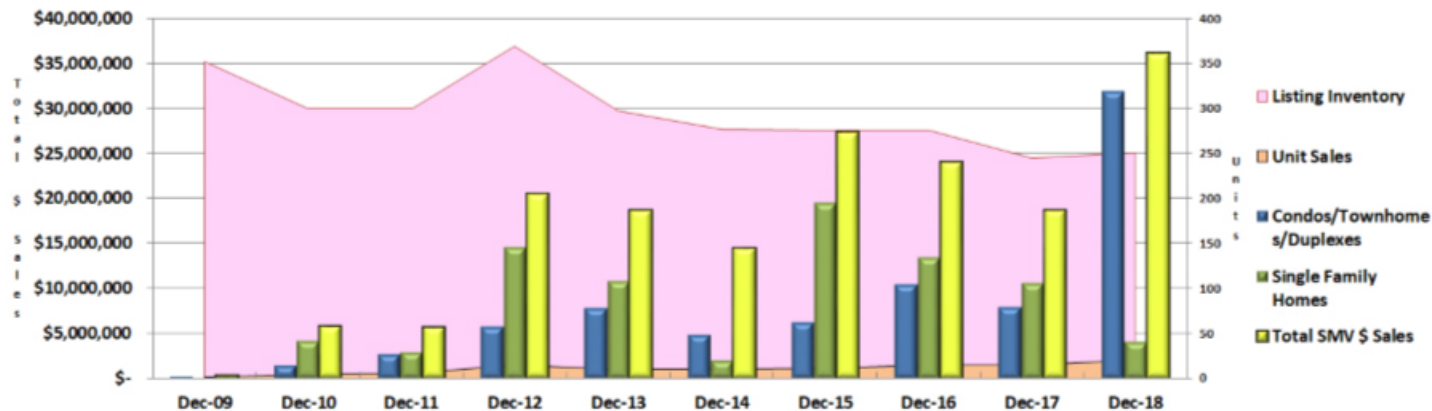




December 2018 Snowmass Village Sales Comparisons

Bars represent \$ volume by property type (left axis) and shaded areas represent unit sales/listing inventory (right axis)



	Dec-09	% Chg	Dec-10	% Chg	Dec-11	% Chg	Dec-12	% Chg	Dec-13	% Chg	Dec-14	% Chg	Dec-15	% Chg	Dec-16	% Chg	Dec-17	% Chg	Dec-18
SFH	\$ -		\$ 4,225,000	-29%	\$ 2,987,500	389%	\$ 14,615,000	-26%	\$ 10,806,000	-81%	\$ 2,100,000	831%	\$ 19,555,000	-31%	\$ 13,535,000	-21%	\$ 10,677,500	-61%	\$ 4,126,218
CO/THS	\$ 289,000	435%	\$ 1,545,000	76%	\$ 2,725,000	116%	\$ 5,875,550	34%	\$ 7,891,800	-38%	\$ 4,877,500	28%	\$ 6,255,000	68%	\$ 10,510,000	-23%	\$ 8,041,575	298%	\$ 31,984,000
Land	\$ -		\$ -		\$ -		\$ -		\$ -		\$ 7,500,000	-80%	\$ 1,500,000	-100%	\$ -		\$ -		\$ -
Total \$ Sales	\$ 289,000	1897%	\$ 5,770,000	-1%	\$ 5,712,500	259%	\$ 20,490,550	-9%	\$ 18,697,800	-23%	\$ 14,477,500	89%	\$ 27,310,000	-12%	\$ 24,045,000	-22%	\$ 18,719,075	93%	\$ 36,110,218
Unit Sales	1	300%	4	50%	6	133%	14	-29%	10	0%	10	10%	11	36%	15	0%	15	33%	20
Listing Inv.	352	-15%	300	0%	299	23%	369	-20%	297	-7%	277	0%	276	0%	276	-11%	245	2%	250