

December 2018 Aspen & Snowmass Village Real Estate

| Total Aspen Snowmass Market | Dec-18 | % Change | Dec-17 |
|--|------------------|----------|------------------|
| Monthly Unit Sales: | 40 | 43% | 28 |
| Year-to-Date Unit Sales: | 439 | -7% | 474 |
| Monthly Dollar Sales: | \$ 104,477,218 | 21% | \$ 86,249,075 |
| Year-to-Date Dollar Sales: | \$ 1,363,994,055 | -17% | \$ 1,639,786,057 |
| Listing Inventory: | 568 | -4% | 591 |
| Aspen Market | | | |
| Monthly Unit Sales: | 20 | 54% | 13 |
| Year-to-Date Unit Sales: | 257 | -20% | 323 |
| Monthly Dollar Sales: | \$ 68,367,000 | 1% | \$ 67,530,000 |
| Year-to-Date Dollar Sales: | \$ 1,079,336,960 | -21% | \$ 1,365,269,429 |
| Listing Inventory: | 318 | -8% | 346 |
| Snowmass Village Market | | | |
| Monthly Unit Sales: | 20 | 33% | 15 |
| Year-to-Date Unit Sales: | 182 | 21% | 151 |
| Monthly Dollar Sales: | \$ 36,110,218 | 93% | \$ 18,719,075 |
| Year-to-Date Dollar Sales: | \$ 284,657,095 | 4% | \$ 274,516,628 |
| Listing Inventory: | 250 | 2% | 245 |
| Total Property Sales \$10M and Over | | | |
| Monthly Unit Sales: | 2 | 0% | 2 |
| Year-to-Date Unit Sales: | 23 | -15% | 27 |
| Monthly Dollar Sales: | \$ 26,000,000 | -7% | \$ 27,900,000 |
| Year-to-Date Dollar Sales: | \$ 314,470,736 | -24% | \$ 415,258,271 |

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Source data is from the Aspen Glenwood MLS and is scrubbed to remove outlier and misleading sales. Aspen includes Brush Creek, Woody Creek and Old Snowmass single family home sales over \$1.5M. Sales by specific Aspen and Snowmass neighborhoods are on Pages 7 and 9 respectively. Included property types are single family homes, condos, townhomes, duplexes and residential vacant lots at sold prices over \$250,000 except where otherwise indicated. Fractionals are not included.