Snowmass Village Historic Dollar Sales by Quarter - All Property Types Combined



*The trend line indicates the general pattern and direction of the Dollar Volume over this 11 year period.

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			200	В			20	09			20	10			201	11			201	2			2013			20)14			201	5			2016				2017				2018	8			201	9
Туре	Desc	Q1	Q2 C	Q3 (14	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2 (Q3 C	Q4 O	(1 Q	2 Q	3 Q4	Q1	Q2	Q3	Q4	Q1 Q	2 Q	3 Q4	4 Q	1 Q2	2 Q	Q	1 Q	1 Q	2 Q:	3 (4 Q	1 Q	2 Q	3 C	Q4 (Q1 (Q2 (Q3 Q4
Single Family	\$10M & Over	23.3	36	25	0	0	0	19	0	10	0	0	12	18	27	0	0	0	0	0	0	0	0 .	14	0 0	0	0	0	0	0	12	12	0 :	11	0	0	0	10	0	0	0	0	0	0	14	0	0
Homes	Total \$ Vol.	53.1	65	73	8	0	29	32	13	31.2	33	26	27	35	40.9	15	14	18.9	18	17	21	13	13	50 2	29 32	16	25	27	30	35	43	37	43	47	39	20	25	48 1	5.7	53	23	50	37	24	35	0	0
Condos	\$10M & Over	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Condos	Total \$ Vol.	12.1	44	38	26	6.19	2.8	7.5	5.4	14.3	4.8	6.3	4.3	9.9	20.1	9.8	12	10.4	15	3.4	11.6	23	30	17 1	17 18	35	14	8.8	34	24 7	7.5	14	18	18	16	27	23	20 2	7.4	26	13	30	29	60	22	0	0
Vacant Land	\$10M & Over	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	15	0	0	0	0
vacant Land	Total \$ Vol.	0	0	1.4	0	0	0	0	0	6	1	1	0	0	1	3	1	8	1	0	0	0	1	4	5 8	4	3	16	3	1	1	2	7	1	0	0	21	3	8	5	0	0	20	0	1	0	0
Annual \$10M	& Over / % Chg:		\$84/1	0%			\$19/	-78%			\$22/	18%			\$45 / 1	104%			\$0 / -10	00%		\$	44/0	%		\$0/	-1009	6	Ş	24/0	0%		\$1:	1/-5	5%		\$	10/-5	5%		\$	15/4	16%		Ş	314/	-3%
Annual \$ Volu	me / % Chg:		320 /	0%			\$95 /	-70%			\$155	63%			\$162	/ 5%		9	124/-	24%		Ś2	12/7	1%		\$206	/-39	6	Śź	231/	12%		\$2	38/3	%		Ś2	75 / 1	.6%		Ś	285 /	4%		Ś	58/-	-80%

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Snowmass Village Historic Unit Sales by Quarter - All Property Types Combined

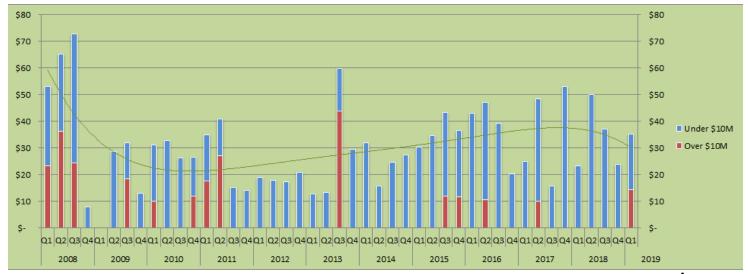


*The trend line indicates the general pattern and direction of unit sales over this time period. Property types include: single family homes, condos and vacant land/lots. Fractionals are not included.

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			200)8			20	09			201	LO			20:	11			201	2			201	L3			20	14			20	15			20	16			20	17			20	18			20	019	
Туре	Desc	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	QЗ	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4 (Q1	Q2	QЗ	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Single Family	\$10M & Over	2	1	2	0	0	0	1	0	1	0	0	1	1	2	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1	1	0	1	0	0	0	1	0	0	0	0	0	0	1	0	0	0
Homes	Total Sales	8	8	12	2	0	6	7	3	5	7	8	7	9	6	5	5	6	6	5	9	6	7	9	8	11	9	9	8	6	9	10	10	10	11	11	6	7	12	7	17	9	15	10	9	6	0	0	0
Condos	\$10M & Over	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Condos	Total Sales	12	34	31	23	4	5	5	4	9	6	8	6	13	19	11	13	9	18	5	19	34	35	28	21	25	31	16	11	25	29	12	17	19	16	18	30	20	21	25	30	23	30	34	48	24	0	0	0
Vacant Land	\$10M & Over	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0
Vacant Land	Total Sales	0	0	1	0	0	0	0	0	2	1	2	0	0	1	3	1	2	1	0	0	0	1	3	4	4	3	3	9	2	1	1	2	3	1	0	0	4	2	4	2	0	0	5	0	1	0	0	0
Annual \$10M 8	& Over / % Chg:		5/0	0%			1/-	80%		2	/ 10	00%			3/5	0%		0	/-10	00%			1/0	0%		0	/-1	100%	6		2/	0%			1/-	50%	; _		1/	0%			1/	0%			1/	0%	
Annual Unit Sa	iles / % Chg:	1	31/	0%		3	4/-	74%		6	1/7	79%			36/	41%		8	0/-	7%		1	56/	95%	5	1	39 /	-119	6	1	24/	-11	%		125	/ 1%	6	1	151/	219	6	1	183 /	/ 219	%		31/	-839	6

Snowmass Village Historic Dollar Sales by Quarter - Single Family Homes (SFH)



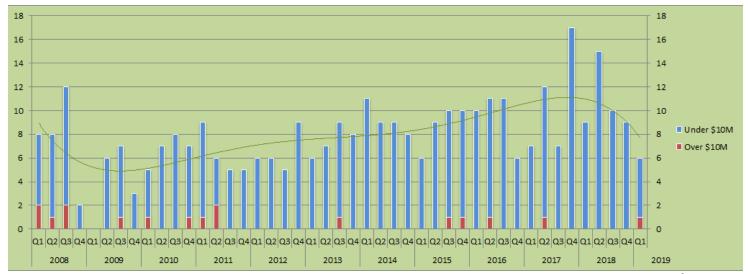
^{*}The trend line indicates the general pattern and direction of the Dollar Volume over this 11 year period.

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			200)8			2	009				2010			20	11			20	12			20	13			201	4			2015			2	016				2017				20:	18			20	019	
Туре	Desc	Q1	Q2 (Q3	Q4	Q1	Q2	Q3	Q4	Q1	. Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1 C	Q2 C	Q3 (Q4 (Q1 C	(2 Q	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q	3 (24 (Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Single Family	\$10M & Over	23.3	36	25	0	0)	0 1	19	0 :	10	0	0 12	18	27	0	0	C	0	0	0	0	0	44	0	0	0	0	0	0	0 1	2 12	2 (0 11		0)	0 1	.0	0	0	0	0	0	0	14	0)	0
Homes	Total \$ Vol.	53.1	65	73	8	C	2	9 3	32 1	13 31	.2 3	3 2	6 27	35	40.9	15	14	18.9	18	17	21	13	13	60	29	32	16	25	27	30	35 4	3	7 4	3 47	39	20) 2	25 4	18 1	5.7	53	23	50	37	24	35	0)	0
Annual \$10M	& Over / % Chg:		\$84/	0%			\$19	/ -78	%		\$22	/ 189	%		\$45/	104%			\$0/-	100%			\$44	/ 0%		\$	0/-1	.00%			\$24/0	%		\$11	/ -559	6		\$1	0/-5	5%		Ş	0/-1	100%			\$14	/ 09	6
Annual \$ Volu	me / % Chg:		\$199 /	/ 0%			\$74	/ -63	%		\$11	7 / 59	%		\$105	-10%	,		\$75 /	-29%			\$115	/ 54%	5	\$:	100 /	-13%		\$	145 / 4	5%		\$150	0/3%	,		\$14	12/-	-5%			134/	-5%			\$35 /	/ -74	1%

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Snowmass Village Historic Unit Sales by Quarter - Single Family Homes (SFH)



^{*}The trend line indicates the general pattern and direction of the unit sales over this 11 year period.

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			20	08			200	9			201	LO			20	11			20	12			20:	13			201	4			2015			2	016			2	017			2	018			2	2019	
Туре	Desc	Q1	Q2	Q3	Q4	Q1 (Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3 (Q4 (Q1 (Q2	Q3 (Q4 (Q1 Q	2 Q	3 Q	4 Q1	Q2	Q3	Q4	Q1	l Q2	Q3	Q4	Q1	Q:	2 Q3	3 Q	4 Q1	ιQ	2 Q3	3 Q4
Single Family	\$10M & Over	2	1	2	0	0	0	1	0	1	0	0	1	1	2	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1	1 (1) () () 1) () ()	0 (0	0 1	1 (0 (0 (
Homes	Total Sales	8	8	12	2	0	6	7	3	5	7	8	7	9	6	5	5	6	6	5	9	6	7	9	8	11	9	9	8	6	9 1	0 1	0 10	11	11	L 6	5 7	7 12	7	1	7 9	1	5 10	0 :	9 6	6 (0 (0 0
Annual \$10M 8	& Over / % Chg:		5/	0%		1	./-8	0%		2	2/10	00%			3/	50%		(0/-:	1009	6		1/	0%		0	/-1	00%		2	/ 09	6		1/	-50%	6		1/	0%			0/	-100)%		1	/ 0%	6
Annual Unit Sa	ales / % Chg:		30 /	0%		16	5/-4	17%		2	27/6	59%			25 /	-7%			26/	4%			30/	15%		3	7/2	23%		35	/-5	%		38	/ 9%	6		43 /	139	6		43	/ 09	%		6/	-869	%

Snowmass Village Historic Dollar Sales by Quarter - Condos



^{*}The trend line indicates the general pattern and direction of the Dollar Volume over this 11 year period.

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			200	8			200	9			201	.0			20	11			20	12			201	3			2014				2015			20	016			2	017			- 2	2018				2019	
Туре	Desc	Q1	Q2 (Q3 C	Q4 C	(1 0	12	Q3	Q4	Q1	Q2	Q3 (Q4 (Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1 (Q2 (Q3 C	(4	Q1 Q2	2 Q:	3 Q4	1 Q1	1 Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	2 Q3	Q4
Condos	\$10M & Over	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 (0	0 (0	0	0	0	(0	0 (0) (0)	0 (0	0	0	0	0 (
Condos	Total \$ Vol.	12.1	44	38	26	5.19	2.8	7.5	5.4	14.3	4.8	6.3	4.3	9.9	20.1	9.8	12	10.4	15	3.4	11.6	23	30	17	17	18	35	14 8	.8 3	4 2	4 7.5	5 14	18	18	16	27	7 2	3 20	27.	1 20	13	3	0 29	9 (50 2	22	0	0 (
Annual \$10M	& Over / % Chg:		\$0/0)%		,	\$0/0	0%			\$0/	0%			\$0/	0%			\$0/	0%			\$0/0	0%		Ş	0 / 09	%		\$(0 / 0%	,		\$0,	/ 0%			\$0	/ 0%			\$0	0/0%			\$0	0 / 0%	,
Annual \$ Volu	ume / % Chg:		\$119/	0%		\$2	22/-	82%			\$30/	36%			\$52/	74%			\$40/	22%		\$	87/1	17%		\$7	6/-1	3%		\$7	9/59	6		\$80	/ 0%			\$95	/ 19%	5		\$13	1/38	%		\$22	2/-83	%

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Snowmass Village Historic Unit Sales by Quarter - Condos

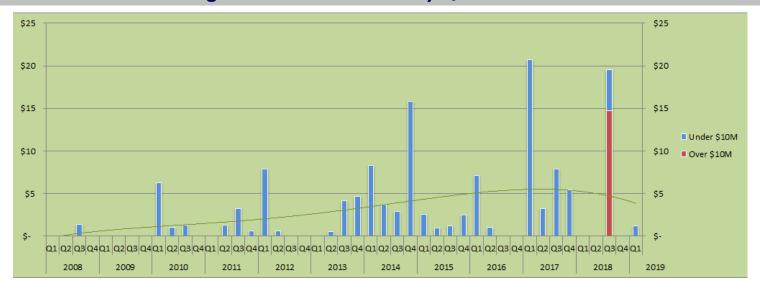


^{*}The trend line indicates the general pattern and direction of the unit sales over this 11 year period.

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			20	08			2009	9			201	0			2011			20	12			201				201	4		2	2015			20	16			2	017			2	018			20:	19	
Туре	Desc	Q1	Q2	Q3	Q4 (Q1 (Q2 C	Q3 (Q4 C	(1	Q2 (Q3 C	Q4 C	11 ((2 C	3 Q4	Q1	Q2	Q3	Q4	Q1	Q2 (Q3 (Q4 C	Q1 O	(2 C	13 Q	4 Q	1 Q	2 Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3 (4
Condos	\$10M & Over	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0) (0	0	0	0	0	0	0	0	0	0	0	0	0 (0	0	0	0	0	0	0	(0) (0	0	0	0	0	0	0
Condos	Total Sales	12	34	31	23	4	5	5	4	9	6	8	6	13	19 :	11 1	3 9	18	5	19	34	35	28	21	25 3	31 :	16 1	1 2	5 2	9 12	2 17	19	16	18	30	20	21	. 25	30	2	30	34	48	24	0	0	0
																																															ı
Annual \$10M	& Over / % Chg:		0/	0%		(0 / 0	%		(0/0	%		(/ 09	6		0/	0%			0/0	1%		0	0 / 0	%		0	/ 0%			0/	0%			0 /	0%			0 /	0%			0/0	0%	
Annual Unit Sa	ales / % Chg:	1	100	/ 0%		18	/-8	2%		2	9/6	1%		56	/ 93	8%		51/	-9%		1	18/1	31%		83	/-3	0%		83	/ 09	6		83 /	0%	ó		96/	169	6		135	/ 41	%	2	24/-	82%	

Snowmass Village Historic Dollar Sales by Quarter - Vacant Land/Lots



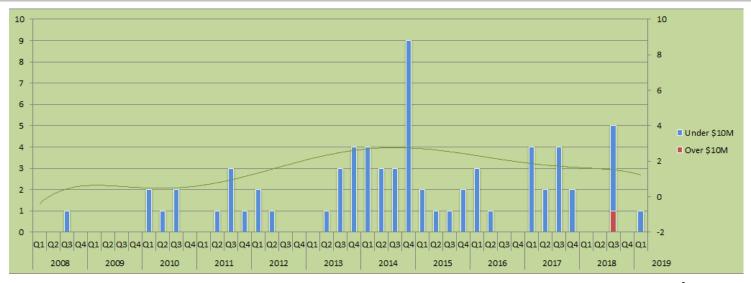
^{*}The trend line indicates the general pattern and direction of the Dollar Volume over this 11 year period.

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			20	800				2009				201	10			2	011			2	012			2	013			2	014			20	15			20	16				201	17			2	018				2019)	
Туре	Desc	Q1	Q2	Q3	Q4	Q1	Q.	2 Q	(3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q	1 Q2	Q3	Q4	Q1	Q2	Q3 (Q4	Q1	Q2	Q3	Q4	Q	1 Q	2 (Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	2 Q	3 (4
Vacantiand	\$10M & Over	0	0	0	0		0	0	0	0	0	0	0	0	0		0 (0 (0	0) ()	0	0	0	0	0	0 0	0	0	0	0	0	0	0	0	0	(0	0	0	0	0	0	(15	5	0	0	0	0	0
Vacant Land	Total \$ Vol.	0	0	1.4	0		0	0	0	0	6.25	1	1.3	0	0	1.3	2 3.	2 0.0	7.8	5 0.	7 ()	0	0.0	6 4	.2 4.	7	8 3.7	2.9	16	3	1	1.2	2.5	7.2	1	0	(0	21	3.2	7.9	5.4	0	(20)	0 1	2	0	0	0
Annual \$10M 8	& Over / % Chg:		0/	0%			(0/09	6			0/0)%			0 /	0%			0	0%			0	/ 0%			0,	0%			0/	0%			0/	0%				0/0	0%			14.7	5/09	6		0/	-100	0%	
Annual \$ Volu	me / % Chg:		\$1,	/ 0%			\$0	/-10	0%			\$9/	0%			\$5/	-40%			\$9	64%			\$9	/ 119	6		\$31/	226	%		\$7/-	77%			\$8/	14%			\$3	37/3	354%			\$20	/ -489	6		\$1	/-94	4%	

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Snowmass Village Historic Unit Sales by Quarter - Vacant Land/Lots



^{*}The trend line indicates the general pattern and direction of the unit sales over this 11 year period.

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			20	08			20	09			20	10			20	11			201	2			201	.3			201	14			201	5			201	5			201	17			20	18			20	19	
Туре	Desc	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3 (Q4	Q1	Q2	Q3 (Q4 (Q1 (Q2 (Q3	Q4 (Q1 (Q2 C	(3 C	4 Q	1 Q	2 0	(3 C	4 0	Ų1 (Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Vacant Land	\$10M & Over	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0
Vacant Lanu	Total Sales	0	0	1	0	0	0	0	0	2	1	2	0	0	1	3	1	2	1	0	0	0	1	3	4	4	3	3	9	2	1	1	2	3	1	0	0	4	2	4	2	0	0	5	0	1	0	0	0
Annual \$10M 8	& Over / % Chg:		0/	0%			0/	0%			0/	0%			0/	0%			0/0)%			0/0	1%		(0/0	0%	П	(0 / 0	%		0	/ 09	%	П	(0/0	0%			1/	0%		0	/-1	100%	,
Annual Unit Sa	iles / % Chg:		1/	0%		()/-1	100%	5		5/	0%			5/	0%		3	3/-4	0%		8	3/16	7%		19	/1	38%		6	/ -68	3%		4	/ -33	3%		12	2/2	00%	5		5/-	58%		:	L / -	80%	