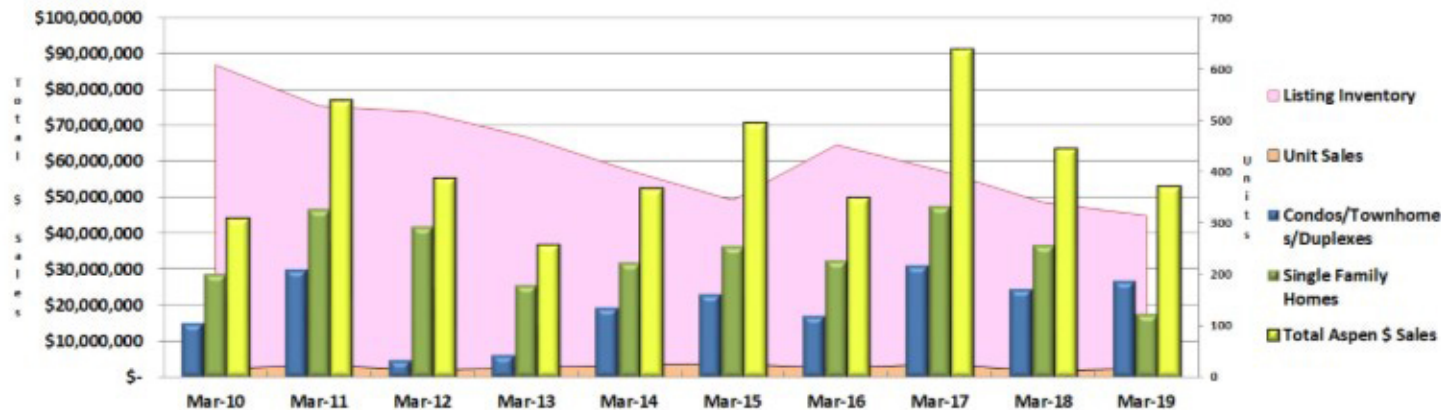


March 2019 Aspen Sales Comparisons

Bars represent \$ volume by property type (left axis) and shaded areas represent unit sales/listing inventory (right axis)



	Mar-10	% Chg	Mar-11	% Chg	Mar-12	% Chg	Mar-13	% Chg	Mar-14	% Chg	Mar-15	% Chg	Mar-16	% Chg	Mar-17	% Chg	Mar-18	% Chg	Mar-19
SFH	\$ 28,925,000	62%	\$ 46,825,000	-10%	\$ 42,103,150	-39%	\$ 25,832,599	24%	\$ 31,910,117	15%	\$ 36,610,000	-11%	\$ 32,660,455	46%	\$ 47,670,000	-23%	\$ 36,800,000	-51%	\$ 17,850,000
CO/THS	\$ 15,264,000	96%	\$ 29,965,685	-84%	\$ 4,925,000	29%	\$ 6,345,500	204%	\$ 19,319,000	21%	\$ 23,294,000	-26%	\$ 17,178,500	81%	\$ 31,091,950	-21%	\$ 24,489,736	9%	\$ 26,766,710
Land	\$ -		\$ -		\$ 8,250,000	-44%	\$ 4,650,000	-77%	\$ 1,050,000	914%	\$ 10,650,000	-100%	\$ -		\$ 12,500,000	-82%	\$ 2,250,000	264%	\$ 8,200,000
Total \$ Sales	\$ 44,189,000	74%	\$ 76,790,685	-28%	\$ 55,278,150	-33%	\$ 36,828,099	42%	\$ 52,279,117	35%	\$ 70,554,000	-29%	\$ 49,838,955	83%	\$ 91,261,950	-30%	\$ 63,539,736	-17%	\$ 52,816,710
Unit Sales	15	60%	24	-42%	14	21%	17	35%	23	9%	25	-28%	18	44%	26	-58%	11	64%	18
Listing Inv.	607	-13%	529	-2%	517	-9%	469	-14%	403	-15%	344	32%	453	-11%	403	-16%	340	-7%	315