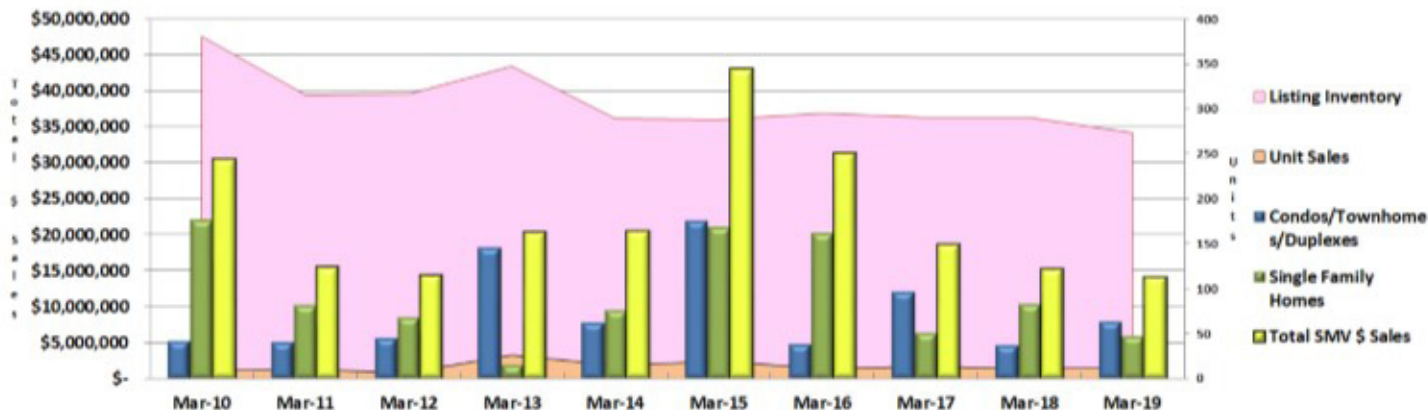




March 2019 Snowmass Village Sales Comparisons

Bars represent \$ volume by property type (left axis) and shaded areas represent unit sales/listing inventory (right axis)



	Mar-10	% Chg	Mar-11	% Chg	Mar-12	% Chg	Mar-13	% Chg	Mar-14	% Chg	Mar-15	% Chg	Mar-16	% Chg	Mar-17	% Chg	Mar-18	% Chg	Mar-19
SFH	\$ 22,100,000	-53%	\$ 10,330,000	-17%	\$ 8,612,500	-77%	\$ 2,010,000	379%	\$ 9,631,000	120%	\$ 21,142,500	-4%	\$ 20,325,000	-68%	\$ 6,425,000	62%	\$ 10,432,500	-42%	\$ 6,087,500
CO/THS	\$ 5,333,000	-3%	\$ 5,186,870	12%	\$ 5,800,000	215%	\$ 18,282,560	-57%	\$ 7,836,750	180%	\$ 21,920,350	-78%	\$ 4,889,375	149%	\$ 12,162,278	-61%	\$ 4,776,700	67%	\$ 7,967,700
Land	\$ 3,000,000	-100%	\$ -		\$ -		\$ -		\$ 3,075,000	-100%	\$ -		\$ 6,100,000	-100%	\$ -		\$ -		\$ -
Total \$ Sales	\$ 30,433,000	-49%	\$ 15,516,870	-7%	\$ 14,412,500	41%	\$ 20,292,560	1%	\$ 20,542,750	110%	\$ 43,062,850	-27%	\$ 31,314,375	-41%	\$ 18,587,278	-18%	\$ 15,209,200	-8%	\$ 14,055,200
Unit Sales	9	11%	10	-30%	7	271%	26	-42%	15	27%	19	-42%	11	18%	13	-15%	11	0%	11
Listing Inv.	380	-17%	316	0%	317	9%	347	-17%	289	0%	288	2%	295	-2%	290	0%	290	-6%	273