

Estin Report: What Aspen* Areas Are Selling? 6-Mos. Avg. Sales by Location

Location	Avg Sold Price (\$M)		Avg Sold \$/SqFt			Sold Price % Ask			Sold Price % Orig			Unit Sales		Dollar Sales			Active Listings			Absorption Rate				
	Nov-Apr 2019	% Chg	Nov-Apr 2018	Nov-Apr 2019	% Chg	Nov-Apr 2018	Nov-Apr 2019	% Chg	Nov-Apr 2018	Nov-Apr 2019	% Chg	Nov-Apr 2018	Nov-Apr 2019	% Chg	Nov-Apr 2018	% Chg	Nov-Apr 2018	Nov-Apr 2019	% Chg	Nov-Apr 2018	Nov-Apr 2019	% Chg	Nov-Apr 2018	
Central Core (SFH)	\$17.5	195%	\$5.9	\$2,553	14%	\$2,248	95%	-3%	98%	95%	-5%	100%	2	-33%	3	\$35.0	96%	\$17.8	16	-6%	17	48	41%	34
Central Core (CO&TH)	\$1.7	-51%	\$3.5	\$1,740	13%	\$1,541	94%	1%	93%	90%	-2%	92%	47	27%	37	\$80.2	-38%	\$128.3	139	28%	109	18	0%	18
Smuggler (SFH)	\$7.2	-31%	\$10.3	\$1,392	-16%	\$1,650	85%	-4%	89%	85%	16%	74%	2	-33%	3	\$14.3	-54%	\$30.9	10	-33%	15	30	0%	30
Smuggler (CO&TH)	\$1.3	-48%	\$2.4	\$997	-19%	\$1,233	95%	2%	93%	98%	10%	89%	6	200%	2	\$7.6	57%	\$4.9	17	55%	11	17	-48%	33
West Aspen	\$7.8	1%	\$7.7	\$1,090	-10%	\$1,208	93%	4%	90%	83%	-7%	89%	7	0%	7	\$54.5	1%	\$54.0	72	1%	71	62	1%	61
West End	\$6.6	5%	\$6.3	\$1,676	10%	\$1,526	90%	-5%	95%	83%	-7%	89%	8	0%	8	\$53.1	5%	\$50.4	37	16%	32	28	16%	24
Red Mountain	\$12.0	29%	\$9.3	\$2,413	-16%	\$2,882	94%	-6%	100%	94%	-6%	100%	1	-67%	3	\$12.0	-57%	\$28.0	34	26%	27	204	278%	54
East Aspen	\$5.4	-27%	\$7.4	\$1,249	-22%	\$1,602	88%	9%	81%	80%	1%	79%	4	0%	4	\$21.6	-27%	\$29.6	27	8%	25	41	8%	38
McLain Flats/Starwood	\$5.9	-9%	\$6.6	\$715	-25%	\$948	91%	-2%	93%	78%	-12%	89%	5	67%	3	\$29.7	51%	\$19.7	22	-24%	29	26	-54%	58
Woody Creek (> \$1.5M)	\$3.7	-29%	\$5.2	\$825	-33%	\$1,225	91%	-1%	93%	70%	28%	54%	1	-80%	5	\$3.7	-86%	\$25.8	23	-4%	24	138	379%	29
Brush Creek Village (>\$1.5M)			\$2.0			\$461			79%			79%	0	-100%	1	\$0.0	-100%	\$2.0	5	0%	5			30