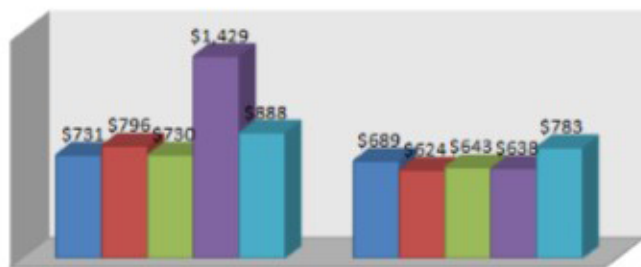


Estin Report: July 2019 Snowmass Village Condos*—6-Mos. Averages

Avg Sold \$ / Sq Ft

■ 1 Bdrm ■ 2 Bdrm ■ 3 Bdrm ■ 4 Bdrm ■ TH/DP

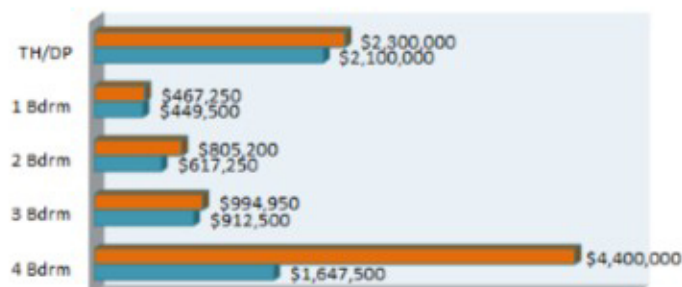


Feb-Jul 2019

Feb-Jul 2018

Median Sold Price

■ Feb-Jul 2019 ■ Feb-Jul 2018



BEDROOMS	Avg Sold Price (\$)		Avg Sold \$ / Sq Ft (\$)		Avg Sqft		Avg Sold % to Ask		Avg Sold % to Orig		Units Sold		Dollar Sales (\$)								
	% Chg		% Chg		% Chg		% Chg		% Chg		% Chg		% Chg								
	Feb-Jul 2019	Feb-Jul 2018	Feb-Jul 2019	Feb-Jul 2018	Feb-Jul 2019	Feb-Jul 2018	Feb-Jul 2019	Feb-Jul 2018	Feb-Jul 2019	Feb-Jul 2018	Feb-Jul 2019	Feb-Jul 2018	Feb-Jul 2019	Feb-Jul 2018							
1 Bdrm	469,325	-5%	492,417	731	6%	689	658	-9%	720	98%	1%	97%	96%	2%	94%	20	67%	12	\$ 9,386,500	59%	\$ 5,909,000
2 Bdrm	833,347	26%	663,122	796	28%	624	1,026	-2%	1,051	98%	3%	95%	98%	5%	93%	15	-17%	18	\$ 12,500,200	5%	\$ 11,936,200
3 Bdrm	1,073,386	8%	991,700	730	14%	643	1,480	-3%	1,527	94%	2%	93%	91%	-1%	91%	14	40%	10	\$ 15,027,400	52%	\$ 9,917,000
4 Bdrm	4,133,333	151%	1,647,500	1,429	124%	638	2,767	-18%	3,367	98%	11%	88%	97%	10%	88%	3	50%	2	\$ 12,400,000	276%	\$ 3,295,000
TH/DP	912,136	31%	696,802	888	13%	783	1,072	-3%	1,106	97%	3%	94%	95%	3%	93%	7	40%	5	\$ 6,384,955	83%	\$ 3,484,011

*Townhomes (TH) + Duplexes are separated out from Condos/Townhomes/Dup category in AGSMLS.

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Estin Report: What Snowmass Village* Areas Are Selling? 6-Mos. Avg. Sales by Location

Location	Avg Sold Price (\$M)		Avg Sold \$/SqFt		Sold Price % Ask		Sold Price % Orig		Unit Sales		Dollar Sales		Active Listings		Absorption Rate (Mos.)**									
	Feb-Jul 2019	% Chg	Feb-Jul 2018	Feb-Jul 2019	% Chg	Feb-Jul 2018	Feb-Jul 2019	% Chg	Feb-Jul 2018	Feb-Jul 2019	% Chg	Feb-Jul 2018	Feb-Jul 2019	% Chg	Feb-Jul 2018	Feb-Jul 2019	% Chg	Feb-Jul 2018						
Divide										0		0	\$0.0		\$0.0	10	25%	8						
Wood Run	\$5.3	50%	\$3.5	\$1,268	72%	\$737	97%	22%	79%	95%	20%	79%	3	50%	2	\$15.9	125%	\$7.1	19	-10%	21	38	-40%	63
Ridge Run	\$3.5	50%	\$2.3	\$815	45%	\$563	93%	-2%	95%	89%	-1%	90%	9	200%	3	\$31.6	350%	\$7.0	22	0%	22	15	-67%	44
Fox Run PUD	\$4.8			\$952			93%			95%			2		0	\$9.6		\$0.0	2	100%	1	6		
Two Creeks			\$9.6			\$1,516				81%		81%	0	-100%	1	\$0.0	-100%	\$9.6	9	-25%	12			72
Pines Owl Cr													0		0	\$0.0		\$0.0	8	33%	6			
Melton Ranch	\$1.9	-40%	\$3.1	\$686	-15%	\$803	94%	1%	93%	90%	0%	90%	5	150%	2	\$9.5	51%	\$6.3	8	-27%	11	10	-71%	33
Meadow Ranch	\$1.1	4%	\$1.1	\$464	-18%	\$563	87%	-9%	95%	85%	-10%	95%	1	-80%	5	\$1.1	-79%	\$5.3	2	-75%	8	12	25%	10
Horse Ranch	\$2.3	-42%	\$4.1	\$732	-11%	\$827	93%	0%	93%	88%	-4%	91%	2	-67%	6	\$4.7	-81%	\$24.4	8	-33%	12	24	100%	12
Sinclair Meadows	\$3.4			\$1,126			92%			87%			2		0	\$6.8		\$0.0	2	100%	1	6		
Country Club Estates			\$1.5			\$786				99%		99%	0	-100%	4	\$0.0	-100%	\$6.0	0	-100%	1			2
Old Snowmass (> \$1.5M)	\$2.7	-50%	\$5.5	\$482	-62%	\$1,272	85%	-9%	93%	72%	-19%	88%	3	-63%	8	\$8.1	-81%	\$43.7	36	-8%	39	72	146%	29

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