

Aspen Real Estate Sales Sept 2019-2011 Comparisons

	Sep-16	% Chg	Sep-17	% Chg	Sep-18	% Chg	Sep-19	% Chg	Aug-19	% Chg	Aug-18
Single Family Homes											
Unit Sales	13	-38%	8	-88%	15	-60%	6	-50%	9	29%	7
YTD Unit Sales	41	105%	84	-14%	72	-21%	57	11%	51	-11%	57
Monthly \$ Sales	\$ 69,225,000	19%	\$ 82,250,000	8%	\$ 88,800,000	-61%	\$ 34,737,259	-93%	\$ 67,176,500	93%	\$ 34,738,750
YTD \$ Sales	\$ 244,476,425	161%	\$ 638,098,971	-27%	\$ 465,053,457	3%	\$ 476,830,609	7%	\$ 442,093,350	17%	\$ 376,253,457
Listing Inventory	200	-10%	181	3%	186	-13%	161	-9%	175	-11%	197
Condos / Townhomes											
Unit Sales	17	35%	23	-43%	13	31%	17	41%	10	11%	9
YTD Unit Sales	96	41%	135	-30%	95	13%	107	16%	90	10%	82
Monthly \$ Sales	\$ 36,321,000	84%	\$ 66,988,000	-45%	\$ 36,942,500	15%	\$ 42,380,000	51%	\$ 20,940,000	27%	\$ 16,437,000
YTD \$ Sales	\$ 205,059,250	51%	\$ 310,034,558	-15%	\$ 265,025,854	-10%	\$ 239,340,940	18%	\$ 196,960,940	-14%	\$ 228,083,354
Listing Inventory	189	-23%	146	6%	155	-30%	108	-8%	117	-28%	163
Vacant Land											
Unit Sales	1	300%	4	-25%	3	0%	3	67%	1	-86%	7
YTD Unit Sales	12	217%	38	-58%	16	44%	23	13%	20	54%	13
Monthly \$ Sales	\$ 1,100,000	331%	\$ 4,740,000	105%	\$ 9,700,000	49%	\$ 14,475,000	98%	\$ 250,000	-99%	\$ 18,947,854
YTD \$ Sales	\$ 39,757,500	190%	\$ 115,151,000	-47%	\$ 61,247,854	74%	\$ 106,709,615	14%	\$ 92,234,615	79%	\$ 51,547,854
Listing Inventory	71	-23%	55	-9%	50	-12%	44	-5%	46	-18%	56
Total Aspen Market											
Total Unit Sales	31	13%	35	-11%	31	-16%	26	23%	20	-13%	23
YTD Unit Sales	149	72%	257	-29%	183	2%	187	14%	161	6%	152
Total Monthly \$ Sales	\$ 106,646,000	44%	\$ 153,978,000	-12%	\$ 135,442,500	-32%	\$ 91,592,259	4%	\$ 88,366,500	26%	\$ 70,123,604
Total YTD \$ Sales	\$ 489,293,175	117%	\$ 1,063,284,529	-26%	\$ 791,327,165	4%	\$ 822,881,163	11%	\$ 731,288,904	11%	\$ 655,884,665
Listing Inventory	460	-17%	382	2%	391	-20%	313	-8%	338	-19%	416

© Estin Report: Sep 2019 : www.EstinAspen.com

	Sep-11	% Chg	Sep-12	% Chg	Sep-13	% Chg	Sep-14	% Chg	Aug-14	% Chg	Aug-13
Single Family Homes											
Unit Sales	20	-30%	14	21%	17	41%	24	42%	14	27%	11
YTD Unit Sales	96	-7%	89	8%	96	24%	119	20%	95	20%	79
Monthly \$ Volume	\$ 79,586,500	-16%	\$ 67,093,000	63%	\$ 109,387,500	36%	\$ 148,745,269	58%	\$ 63,006,000	0%	\$ 63,100,000
YTD \$ Volume	\$ 525,915,500	-9%	\$ 476,572,939	-8%	\$ 439,508,826	28%	\$ 564,178,786	26%	\$ 415,433,517	26%	\$ 330,121,326
Listing Inventory	407	-8%	376	-11%	336	-9%	307	-5%	323	-8%	352
Condos / Townhomes											
Unit Sales	9	111%	19	74%	33	-33%	22	0%	22	0%	22
YTD Unit Sales	123	2%	126	65%	208	-14%	179	12%	157	-10%	175
Monthly \$ Volume	\$ 18,157,500	56%	\$ 28,350,020	59%	\$ 45,095,302	-19%	\$ 36,676,851	17%	\$ 30,477,713	-14%	\$ 35,615,850
YTD \$ Volume	\$ 201,802,030	-12%	\$ 178,265,884	43%	\$ 254,700,410	13%	\$ 287,035,043	13%	\$ 250,358,193	19%	\$ 209,605,108
Listing Inventory	429	-1%	425	-14%	365	-8%	337	-7%	360	-9%	395
Vacant Land											
Unit Sales	2	0%	2	-50%	1	200%	3	-50%	6	0%	6
YTD Unit Sales	17	41%	24	0%	24	13%	27	13%	24	4%	23
Monthly \$ Volume	\$ 3,685,000	-19%	\$ 2,985,000	76%	\$ 5,250,000	89%	\$ 9,943,590	-12%	\$ 11,275,000	-16%	\$ 13,455,500
YTD \$ Volume	\$ 26,774,500	151%	\$ 67,115,666	-31%	\$ 46,305,500	18%	\$ 54,550,590	22%	\$ 44,607,000	9%	\$ 41,055,500
Listing Inventory	159	-10%	143	-11%	127	-25%	95	-7%	102	-23%	132
Total Aspen Snowmass Market											
Total Unit Sales	31	13%	35	46%	51	-4%	49	14%	42	8%	39
YTD Unit Sales	236	1%	239	37%	328	-1%	325	15%	276	0%	277
Total Monthly \$ Volume	\$ 101,429,000	-3%	\$ 98,428,020	62%	\$ 159,732,802	22%	\$ 195,365,710	46%	\$ 104,758,713	-7%	\$ 112,171,350
Total YTD \$ Volume	\$ 754,492,030	-4%	\$ 721,954,489	3%	\$ 740,514,736	22%	\$ 905,764,419	22%	\$ 710,398,710	22%	\$ 580,781,934
Listing Inventory	995	-5%	944	-12%	828	-11%	739	-6%	785	-11%	879

*Condos category now includes Townhome and Duplex per Aspen Glenwood MLS definition.