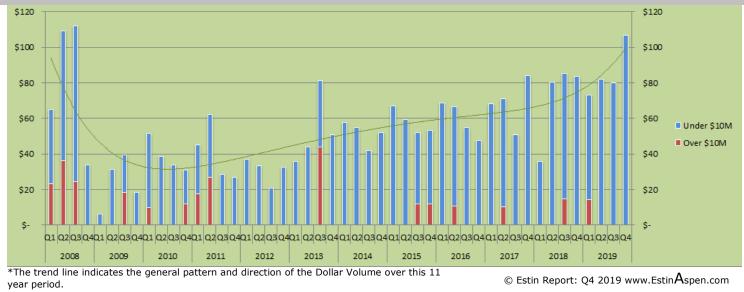
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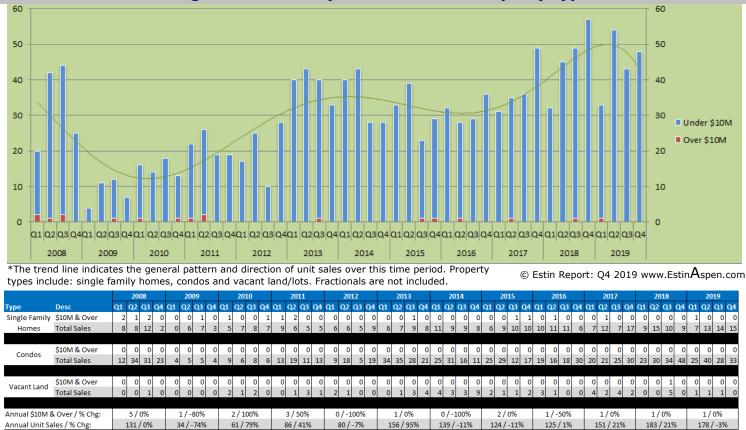
Snowmass Village: Dollar Sales by Quarter - All Property Types Combined



			200)8			20	009			20	10			201	1			2012			20	013			2014			201	5			2016				2017				2018			2	019	
Туре	Desc	Q1	Q2	Q3 (Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4 (Q1	Q2	Q3	Q4	Q1	Q2 Q	3 Q4	Q1	Q2	Q3	Q4	Q1 Q2	Q3	Q4	Q1 (Q2 (ts d	4 Q	1 Q	2 Q3	3 Q4	4 Q1	ι Q	2 Q3	i Qi	4 Q1	Q	2 Q3	Q	4 Q1	Q2	Q3	Q4
Single Family	\$10M & Over	23.3	36	25	0	0	0) 19	0	10	0	0	12	18	27	0	0	0	0	0	0 0	0 0	44	0	0	0	0 0	0	0	12	12	0	11	0	0	0	10	0	0	0	0	0	0 :	14	0 (0
Homes	Total \$ Vol.	53.1	65	73	8	0	29	32	13	31.2	33	26	27	35	40.9	15	14	18.9	18	17 2	21 13	3 13	60	29	32	16 2	5 27	30	35	43	37	43	47 3	39	20	25	48 15	5.7	53 2	3	50 3	37	24	14 4	0 52	62
Condos	\$10M & Over	0	0	0	0	0	0	0 (0	0 0	0	0	0	0	0	0	0	0	0	0	0 0	0 0	0	0	0	0	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 (0
Condos	Total \$ Vol.	12.1	44	38	26	6.19	2.8	3 7.5	5.4	14.3	4.8	6.3	4.3	9.9	20.1	9.8	12	10.4	15 3	3.4 11	.6 23	30	17	17	18	35 1	4 8.8	34	24	7.5	14	18	18 1	16	27	23	20 27	7.4	26 1	3	30 2	29	60 2	28 4	1 26	45
Vacant Land	\$10M & Over	0	0	0	0	0	(0 0	0	0 0	0	0	0	0	0	0	0	0	0	0	0 (0 (0 0	0	0	0	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 1	15	0	0	0 (0
V dudi i u udi u	Total \$ Vol.	0	0	1.4	0	0	0	0 0	0	6	1	1	0	0	1	3	1	8	1	0	0 0	1	4	5	8	4	3 16	3	1	1	2	7	1	0	0	21	3	8	5	0	0 2	20	0	1	1 2	0
Annual \$10M &	& Over / % Chg:		\$84 /	0%			\$19/	-78%			\$22/	18%			\$45/1	.04%		\$	\$0/-10	0%		\$44	/ 0%		\$0	/ -100	1%		\$24/	0%		\$1	1/-55	5%		\$:	10/-5	%		\$1	L5 / 46	%		\$14	/-3%	5
Annual \$ Volu	me / % Chg:	:	\$320,	/ 0%			\$95 /	/ -70%			\$155 /	63%			\$162,	/ 5%		\$	5124 / -2	4%		\$212	/ 71%		\$2	06/-3	%	\$	231/	12%		\$2	38/3	%		\$2	75/1	6%		\$2	285/4	%		\$34	2 / 20	6

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Snowmass Village: Unit Sales by Quarter - All Property Types Combined



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Snowmass Village: Dollar Sales by Quarter - Single Family Homes (SFH)

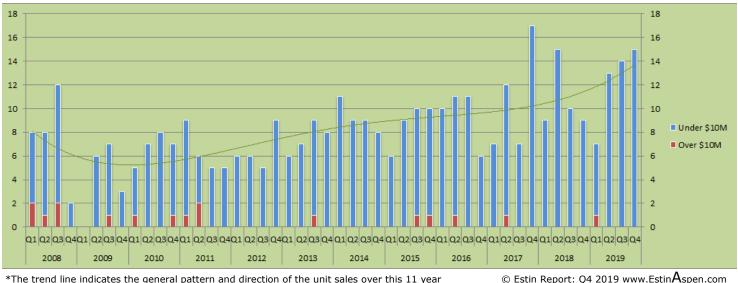


 $\ensuremath{\mathbb{C}}$ Estin Report: Q4 2019 www.EstinAspen.com *The trend line indicates the general pattern and direction of the Dollar Volume over this 11 year period.

			20	08			20	09			201	0			201	11			201	2			201	13			201	4			2015			20	16			20	17			2	018			2	019	
Туре	Desc	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3 (Q4 (Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4 (Q1 (Q2	Q3	Q4 (Q1 Q	2 0	₹ 3 C	ξ4 Q	1 Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Single Family	\$10M & Over	23.3	36	25	0	0	0	19	0	10	0	0	12	18	27	0	0	0	0	0	0	0	0	44	0	0	0	0	0	0	0 12	2 12	0	11	0	0	0	10	0	0	0) (0 0)	0 1	4 0	0 0) ()
Homes	Total \$ Vol.	53.1	65	73	8	0	29	32	13	31.2	33	26	27	35	40.9	15	14	18.9	18	17	21	13	13	60	29	32	16	25	27 3	30 3	5 43	3 37	43	47	39	20	25	48	15.7	53	23	50	37	2	4 4	40	52	2 62
Annual \$10M &	& Over / % Chg:		\$84/	0%			\$19/	-78%			\$22 / :	18%		;	45/1	104%			\$0/-1	00%			\$44/	0%		\$0)/-1	00%		\$2	4/09	6		\$11/	-55%			\$10/	-5%			\$0/	-1009	6		\$14	i / 0%	,
Annual \$ Volu	me / % Chg:		\$199	/ 0%			\$74 /	-63%		Ş	5117/	59%		Ş	i105 /	-10%			\$75 / -	29%		\$	115 /	/ 54%		\$1	00/-	13%		\$14	5/45	%		\$150	/ 3%			5142 J	/ -5%			\$134	4/-59	6		\$199	/ 489	%

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Snowmass Village: Unit Sales by Quarter - Single Family Homes (SFH)



*The trend line indicates the general pattern and direction of the unit sales over this 11 year period.

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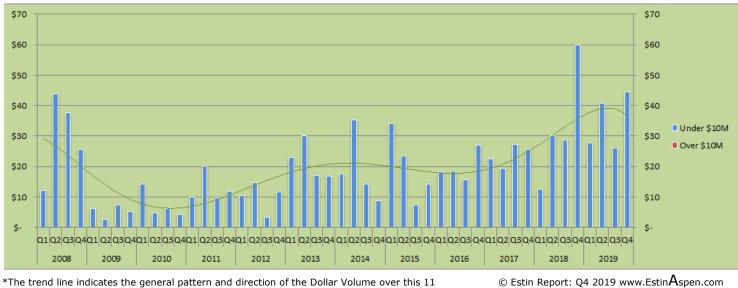
			20	08			2	2009)			201	0			20	11			20	012			1	2013	}			2014	Ļ			201	5			20	16			- 2	201	7			2	2018	3			20	019	
Туре	Desc	Q1	Q2	Q3	Q4	Q1	Q	2 C	13 C	4 0	11	2 2	Q 3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	. Q3	Q4	I Q	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	4 C	(1 Q	2 0	13 (2 4	Q1	Q2	Q3	Q4	Q1	ιQ	2 (2 3	Q4	Q1	Q	2 Q	3 (24 (Q1	Q2	Q3	Q4
Single Family	\$10M & Over	2	1	2	C) (D	0	1	0	1	0	0	1	1	2	0	0	0) () () (0	0	0	1	0	0	0	0	0	0	0	1	1	0	1	0	0) (0	1	0	0	0)	0	0	0	1	0	0	0 0
Homes	Total Sales	8	8	12	2	(D	6	7	3	5	7	8	7	9	6	5	5	6	5 6	5 5	5 9	9	6	7	9	8 1	1	9	9	8	6	9 :	10	10	10	11	11	6	5	7 1	2	7	17	9	1	5 1	LO	9	7	13	14	4 1!
Annual \$10M 8	Over / % Chg:		5/	0%			1/	-80)%		2	/ 10	0%			3/5	50%			0/-	100	%		1	/ 09	6		0/	-10	0%		2	/ 0	%		1	L/-!	50%			1	/ 0	%			0/	-10	0%			1/	0%	
Annual Unit Sa	les / % Chg:		30/	0%			16	/ -4	7%		2	7/6	9%			25 /	-7%			26	/ 4%	5		30	/ 15	%		37	/ 23	3%		35	/-	5%			38 /	9%			43	/1	3%			43	/ 0	%		4	19/	14%	6

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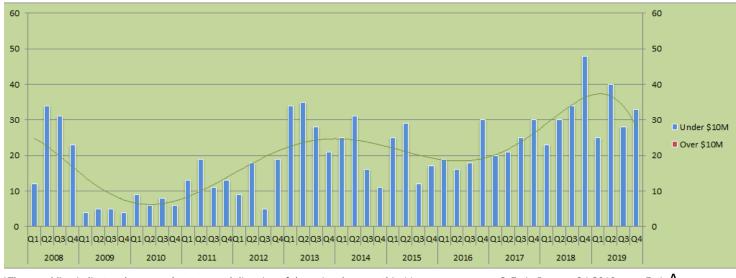


*The trend line indicates the general pattern and direction of the Dollar Volume over this 11 year period.

			2	800				20	09			2	010			2	011			2	012			2	013			20	014			201	5			201	.6			20	17			2	018			2	019	
Туре	Desc	Q1	Q2	Q3	Q4	I Q	1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2 (3 Q	4 (Q1 (Q2 (Q3 (Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Condos	\$10M & Over	0	()	0	0	0	0	0	0		0 () (0) ()	0	0	0	0 (0 0) () () (0	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	0 (D	0 (
Condos	Total \$ Vol.	12.1	44	4 3	8 2	26 6	i.19	2.8	7.5	5.4	14.	3 4.8	6.3	3 4.	3 9.9	20	1 9.	8 1	2 10.	4 1	5 3.4	11.6	5 23	3 30	1	7 17	18	35	14	8.8	34	24	7.5	14	18	18	16	27	23	20	27.4	26	13	30	29	6	0 2	8 4	1 2	6 45
Annual \$10M	& Over / % Chg:		\$0	/ 0%				\$0/	0%			\$0	/ 0%			\$0	/ 0%			\$0	/ 0%			\$0	/ 0%			\$O,	/ 0%			\$0/0	1%			\$0/0	0%			\$0/	0%			\$0	/ 0%			\$0	/ 0%	j –
Annual \$ Volu	ıme / % Chg:		\$119	9/09	6		Ş	522/	-82%			\$30	/ 36%	6		\$52	/ 749	5		\$40	/ -229	6		\$87/	/ 117	%		\$76/	/ -139	6		\$79/	5%			\$80/	0%			\$95 /	19%			\$131	/ 389	6		\$13	9/6	%

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Snowmass Village: Unit Sales by Quarter - Condos



*The trend line indicates the general pattern and direction of the unit sales over this 11 year period.

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			20	08			200	9			201	0			20	11			20	12			20	13			20	14			201	.5			20	16			2	017				201	8			201	9
Туре	Desc	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2 (Q3 (Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3 (Q4	Q1	Q2	Q3	Q4	Q1	Q2	! Q	3 Q	4 Q	1 0	Q2 (23 (Q4 (Q1 (Q 2 (Q3 (
Condos	\$10M & Over	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0)	0	0	0	0	0	0	0	0	0
Condos	Total Sales	12	34	31	23	4	5	5	4	9	6	8	6	13	19	11	13	9	18	5	19	34	35	28	21	25	31	16	11	25	29	12	17	19	16	18	30	20	21	1 2	5 3	0 2	3	30	34	48	25	40	28
Annual \$10M	& Over / % Chg:		0/	0%			0/0)%			0/0	%			0/	0%			0/	0%			0/	0%			0/	0%			0/0	1%			0/0	0%			0/	/ 0%	6		(0/0	%			0/0	%
Annual Unit S	ales / % Chg:	1	LOO /	/ 0%		1	8/-	32%		2	9/6	1%		5	56/	93%		1	51/	-9%		1	18/	1319	6	8	3/.	-30%	6		83 /	0%		;	83 /	0%			96 /	/ 16	%		13	5/4	\$1%		12	26 /	-7%

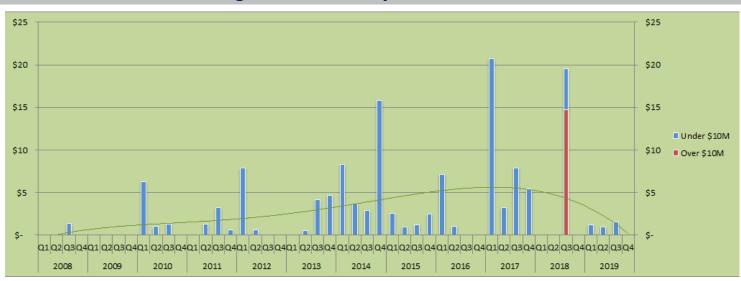
\$1/0%

Annual \$ Volume / % Chg:



\$4/-81%

\$20/-48%



Snowmass Village: Dollar Sales by Quarter - Vacant Land/Lots

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\$5 / -40%

Des Q1 Q2 Q3 Q4 \$10M & Over 0 0 0 15 Vacant Land Total \$ Vol. Annual \$10M & Over / % Chg: 0/0% 0/0% 0/0% 0/0% 14.75/0% 0/-100% 0/0% 0/0% 0/0% 0/0% 0/0% 0/0%

\$9/11%

\$31/226%

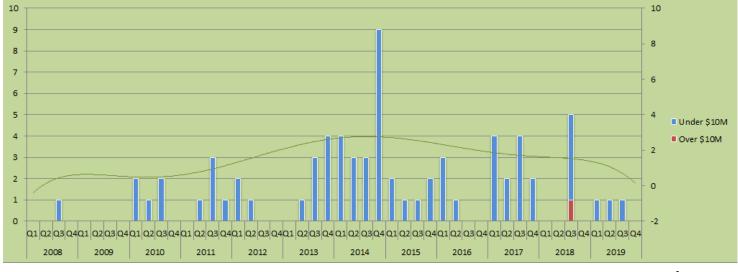
\$7 / -77%

\$37 / 354% © Estin Report: Q4 2019 www.EstinAspen.com

\$8 / 14%

Snowmass Village: Unit Sales by Quarter - Vacant Land/Lots

\$9 / 64%



*The trend line indicates the general pattern and direction of the unit sales over this 11 year period.

\$9/0%

\$0 / -100%

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			20	D8			20	009			2	010			20	11			20	012			20	13			20	14			201	15			20	16			20	017			- 2	2018	}			201	9
Туре	Desc	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q 4	Q1	Q	2 Q	3 Q	(4 O	1 0	12 (Q3 Q
Vacantland	\$10M & Over	0	0	0	0	0	0		0) () (0 0	0 (0	0	0	0 0	() () (0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0 0		0	1	0	0	0	0
Vacant Land	Total Sales	0	0	1	0	0	C		0		2 1	2	2 0	0	1	3	1	2	2 1	L	0	0	1	3	4	4	3	3	9	2	1	1	2	3	1	0	0	4	2	4	2	2 0		0	5	0	1	1	1
Annual \$10M &	& Over / % Chg:		0/0	0%			0/	0%			0/	0%			0/	0%			0/	0%			0/	0%			0/	0%			0/0)%			0/0	0%			0/	0%			1	/ 0%	6		0/	/ -10	00%
Annual Unit Sa	ales / % Chg:		1/	0%		()/-	1009	6		5/	0%			5/	0%			3/	-40%	5		8/1	67%		1	9/1	138%	5	6	5/-6	8%		- 4	4/-3	33%			12/	200	6		5/	-58	%		3	/ -4	0%

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