

## Contact

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## Top Skills

Residential Homes  
Investment Properties  
Condos

## Languages

French

## Certifications

CNE - Certified Negotiation Expert  
GRI, ABR, CNE, RSPS  
GRI - Graduate REALTOR Institute  
Resort and Second Home Property  
Specialist  
ABR - Accredited Buyers  
Representative

## Honors-Awards

Real Trends Recognition: Best Real  
Estate Agents in Colorado for 2016,  
2015, 2013, 2012, 2011  
Top 1% Sales in the Aspen Market:  
Coldwell Banker's International  
President's Premier Award  
Top 5% Broker Performer in Aspen  
Real Estate  
Top 10% Broker Performer in Aspen  
Real Estate 2009

## Publications

Estin Report: Aspen Real Estate  
blog  
Estin Report: Aspen Snowmass Real  
Estate Market 2020 ws

# Tim Estin

Leading Aspen Real Estate Broker and Market Expert  
Aspen, Colorado

## Summary

Tim is known for his deep Aspen real estate knowledge, history and context. The local media reports him as "one of Aspen's best real estate brokers". He has been cited for Aspen real estate market guidance by WSJ, Bloomberg, Denver Post, Boston Globe, Forbes, Aspen Times, Aspen Daily News, NPR/Colorado Public Radio among many others and awarded the industry's highest recognition for outstanding sales performance in the Aspen market. He is consistently recognized as one of the best real estate agents in Colorado by RealTrends, the nation's foremost real estate trends and research organization.

Tim writes the Estin Report and blog at [estinaspen.com](http://estinaspen.com): the primary source for fact-based luxury Aspen property information featuring his listings, best Aspen properties, best deals, flip jobs, weekly blog, market reports, sold property info, news and commentary. With over 14K pages of current and archival Aspen real estate market information (2006-2020), he is widely followed by sellers and buyers and the professional Aspen real estate community: attorneys, appraisers, brokers, bankers, investment advisors, estate executors, property flippers, land planners, developers, builders, journalists and others.

A true local, he has longtime Aspen family roots with insider connections. Every winter in elementary school at the Yellow Brick in Aspen's historic West End, he'd build snow tunnel networks through Triangle Park, the West End's epicenter, for discrete transit between school and home. In high school/early college, he was an architect's apprentice for his mentor and friend, Fritz Benedict, the Aspen's famous Hall of Fame endeared architect for whom the Aspen Music Festival Benedict Tent is named among a number of other Aspen landmarks.

Tim is low-key and produces high performance results by methodically working through the details, professionalism and

discretion. He offers white glove service, unparalleled access, extensive market solutions and knowledge to his clients. Contact him at 970.309.6163 or [tim@estinaspen.com](mailto:tim@estinaspen.com)

He earned a BA from Colorado College in political economy and an MBA from Boston University Graduate School of Management.

\*See what clients and experts say <https://www.estinaspen.com/testimonials/>

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## Experience

Aspen Snowmass Sotheby's International Realty  
Broker Associate  
November 2013 - Present (6 years 9 months)  
Aspen, CO

Estin Report and blog: State of the Aspen Snowmass Real Estate  
Market  
Author  
January 2006 - Present (14 years 7 months)  
Aspen, CO

Fact based objective analysis on Aspen Snowmass real estate. Updated regularly.

Coldwell Banker Mason Morse Real Estate | Aspen, CO  
Broker Associate - Previews International Property Specialist  
January 2005 - October 2013 (8 years 10 months)  
Aspen, CO

Awarded Coldwell Banker's International President's Premier Award: Top 1% Broker Sales in the Aspen real estate market. And designated a Previews International Property Specialist agent by exceeding specific unit and dollar volume sales criteria and selling a minimum number of properties priced within the top 10% one's market. Less than 8% of CB's 116,800 brokers earn this elite title.

Board of Regents | [LuxuryRealEstate.com](http://LuxuryRealEstate.com)  
Regent Associate  
January 2008 - December 2011 (4 years)  
Aspen, CO

Regular contributor on Aspen real estate in the market reports and blog sections of LuxuryRealEstate.com. The Board of Regents (Regents.com) is the governing body of LuxuryReal Estate.com, the #1 luxury real estate website in the world according to DuPont Registry.

### Aspen Board of Realtors (ABOR)

4 years 9 months

#### ABOR Liaison to City of Aspen, CO

March 2005 - September 2009 (4 years 7 months)

Aspen, CO

The single broker selected by the 700 member Aspen Board of REALTORS (ABOR) to serve as their liaison to the City of Aspen, CO to communicate public policy, land use code changes, political issues and their consequences to the Aspen real estate community.

#### ABOR Liaison to Pitkin County, CO

January 2005 - June 2009 (4 years 6 months)

Aspen, CO

ABOR liaison to Pitkin County, CO and for the 2006 Pitkin County Land Use Code Rewrite approved after a three year review. Served on Pitkin County Land Use Technical Advisory Committee. Appointed by the Pitkin County Board of County Commissioners (BOCC).

### Sno-engineering, Inc - Mountain Resort Planning and Consulting Research Associate

1983 - 1987 (4 years)

Aspen, CO and Lyme, NH

Authored numerous ski industry studies for Sno-engineering Inc, then based in Aspen and Lyme, NH. Performed economic and financial analyses, market assessments and feasibility studies on ski resorts and mountain real estate development projects. Now named SEGroup.com, the firm is the pre-eminent international mountain resort planning and consulting firm based in the US having worked on over 600 major ski resorts in North America and worldwide.

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## Education

Colorado College BA; Boston University MBA

BA - Political Economy, Honors Thesis

Choate Rosemary Hall

1st ever co-student trustee to serve on the Choate Board of Trustees.