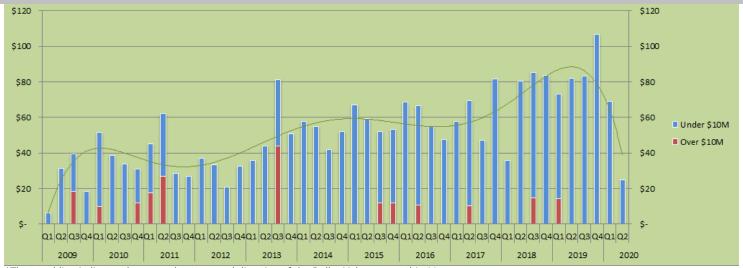
## Snowmass Village: Dollar Sales by Quarter - All Property Types Combined



\*The trend line indicates the general pattern and direction of the Dollar Volume over this 11

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year pe	ou.																																															
			200	9			201	10			201	1			201	12			20	13			201	L <b>4</b>			201	5			2016			2	017			2	018			- 2	2019			- 2	2020	
Туре	Desc	Q1 (	Q2 C	13 C	4	Q1	Q2	Q3	Q4	Q1	Q2 (	Q3	Q4 (	Ų1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1 (	Q2	Q3 C	Q4 (	Q1 (	Q2 (	Q3 (	Q4 (	Q1 Q2	2 Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Single Family	\$10M & Over	0	0	19	0	10	0	0	12	17.8	27	0	0	0	0	0	0	0	0	44	0	0	0	0	0	0	0	12	12	0 :	11	0 (	0	0 10	) (	) (	0	0 (	)	0 (	14	1	0 (	0	0	0	0	0
Homes	Total \$ Vol.	0	29	32	13	31.2	33	26	27	35	41	15	14	19	17.9	17	21	12.8	13	60	29.5	32	16	25	27	30	35	43	37	43	17 3	9 2	0 2	5 48	3 16	53	3 2	3 50	3	7 2	4 44	4	0 54	4 6	52 1	3 1	1	0
Condos	\$10M & Over	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 (	0	0 (	) (	) (	0	0 (	)	0 (	0 (	)	0 (	0	0	0	0	0
Condos	Total \$ Vol.	6.19	2.8	7.5	5.4	14.3	4.8	6.3	4.3	9.92	20	9.8	12	10	14.7	3.4	12	23.1	30	17	16.8	18	35	14	8.8	34	24	7.5	14	18	18 1	.6 2	7 2	3 20	2	26	5 1	.3	28.	6 6	0 28	4	1 26	6 4	15 5	6	9	0
Vacant Land	\$10M & Over	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 (	0	0 (	) (	) (	0	0 (	14.	8 (	0 (	) (	0 (	0	0	0	0	0
Vacalit Laliu	Total \$ Vol.	0	0	0	0	6.25	1	1	0	0	1	3	1	8	1	0	0	0	1	4	5	8	4	3	16	3	1	1	2	7	1	0 (	0 1	0 2	2 4	1 3	3	0 (	2	0 (	0 1	. :	1 3	3	0	0	5	0
Annual \$10M	& Over / % Chg:	,	19/0	0%			\$22/	18%		\$	45/1	.04%		- ;	\$0 / -1	.00%			\$44,	0%		\$	0/-1	100%	П		\$24/	0%		\$1	1/-5	5%		\$10	/-5%	;		\$15	/ 469	6	Т	\$14	1/-39	6		\$0/	-100	%
Annual \$ Volu	ıme / % Chg:	5	95/0	0%		Ş	155/	63%		5	\$162/	5%		\$	124/	-24%			\$212	71%		\$	206/	-3%		\$	231/	12%		\$2	38/3	1%		\$25	6 / 89	6		\$28	5 / 11	%		\$34	5 / 219	%		\$94	/-73	%

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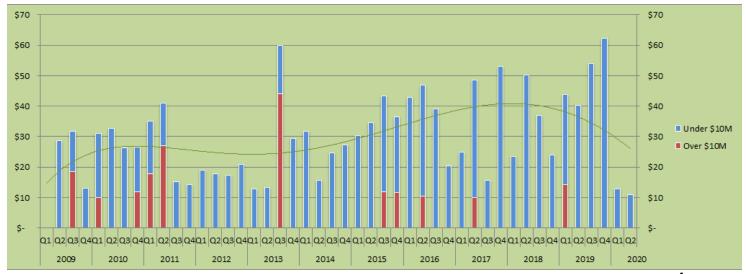
# Snowmass Village: Unit Sales by Quarter - All Property Types Combined



\*The trend line indicates the general pattern and direction of unit sales over this time period. Property types include: single family homes, condos and vacant land/lots. Fractionals are not included.

			20	09			2	010				201	1			201	.2			201	13			201	L <b>4</b>			201	5			201	16			201	.7			20	18			20	)19			20	120	
Туре	Desc	Q1	Q2	Q3	Q4	Q1	Q	2 Q	3 Q	4 Q	1 0	<b>12</b> (	Q3 (	Q4 C	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3 (	Q4 (	Q1 (	Q2 (	Q3 (	Q4 (	Q1 C	Q2 (	Q3	Q4	Q1	Q2 (	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q/
Single Family	\$10M & Over	0	0	1	0	1	1 (	0	0	1	1	2	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1	1	0	1	0	0	0	1	0	0	0	0	0	0	1	0	0	0	0	0	0	(
Homes	Total Sales	0	6	7	3	. 5	5	7	8	7	9	6	5	5	6	6	5	9	6	7	9	8	11	9	9	8	6	9	10	10	10	11	11	6	7	12	7	17	9	15	10	9	7	13	15	15	4	4	0	(
Condos	\$10M & Over	0	0	0	0	(	) (	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	- (
Condos	Total Sales	4	5	5	4	9	9 (	6	8	6	13	19	11	13	9	18	5	19	34	35	28	21	25	31	16	11	25	29	12	17	19	16	18	30	20	21	25	30	23	30	34	48	25	40	28	33	38	10	0	
Vacant Land	\$10M & Over	0	0	0	0	(	) (	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	- (
Vacant Lanu	Total Sales	0	0	0	0	2	2 :	1	2	0	0	1	3	1	2	1	0	0	0	1	3	4	4	3	3	9	2	1	1	2	3	1	0	0	2	1	2	1	0	0	5	0	1	1	1	. 0	0	1	0	(
Annual \$10M 8	& Over / % Chg:		1/	0%			2/	100	%		3	/ 50	)%		0	/-1	00%			1/0	0%		0	/-10	00%			2/0	1%		1	/-5	0%			1/0	)%			1/	0%			1/	0%		-	0/-1	100%	6
Annual Unit Sa	iles / % Chg:		34/	0%			61	/ 79	%		86	5/4	1%		8	0/-	7%		15	66/	95%		13	39 / -	11%		12	4/-	11%		13	25 /	1%		1	45 /	16%	6	1	.83 /	269	6		179	/-29	%		57/	-68%	6

#### Snowmass Village: Dollar Sales by Quarter - Single Family Homes (SFH)



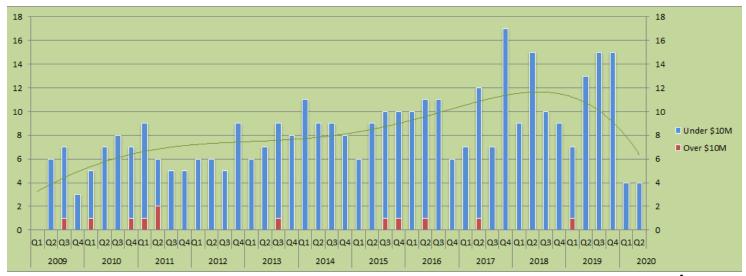
<sup>\*</sup>The trend line indicates the general pattern and direction of the Dollar Volume over this 11 year period.

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			20	009				2010	D			201	1			20	12			201	l3			20	14			20:	15			201	.6		2	017			- 2	018				2019			:	2020		
Туре	Desc	Q1	Q2	Q3	Q4	Q1	Q	2 (	Q3 C	Q4 (	Q1	Q2 (	Q3 (	Q4 I	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2 (	Q3 Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q	3 Q	4
Single Family	\$10M & Over	(	) (	19	0	) :	10	0	0	12	17.8	27	0	0	0	0	0	0	0	0	44	0	0	0	0	0	0	0	12	12	0	11	0	0	0 10	)	) (	0	0	0	0	0 1	4	0	0	0	0	0	0	0
Homes	Total \$ Vol.	(	29	32	13	31	.2	33	26	27	35	41	15	14	19	17.9	17	21	12.8	13	60	29.5	32	16	25	27	30	35	43	37	43	47	39 2	0 2	25 48	3 1	5 53	3 2	23 5	3	7 2	4 4	4 4	0 5	4 (	52 1	13 1	1	0	0
																																																		ı
Annual \$10M 8	& Over / % Chg:		\$19	/ 0%		П	\$2	2/1	.8%		\$	45/1	04%			\$0 / -:	100%			\$44/	0%			\$0/-	100%			\$24/	0%		5	11/-	55%	Т	\$10	/-59	6		\$0 /	-100	%	Т	\$1	4/09	6		\$0,	/-10	J0%	7
Annual \$ Volu	me / % Chg:		\$74	/ 0%			\$1:	17/5	59%		\$1	105/-	10%			\$75 /	-29%			\$115/	54%		\$	100 /	-139	6		\$145 /	45%	5		\$150 /	3%		\$142	2/-5	%		\$13	4 / -5	%		\$20	0 / 49	9%		\$24	1/-8	38%	

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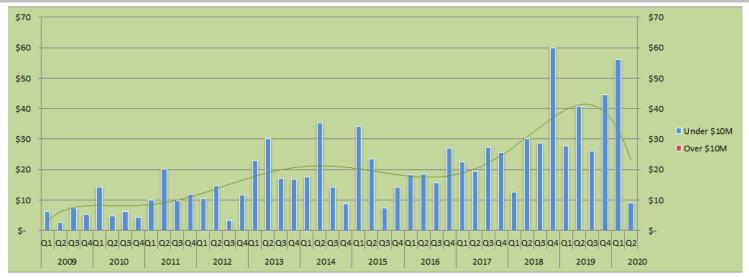
#### Snowmass Village: Unit Sales by Quarter - Single Family Homes (SFH)



<sup>\*</sup>The trend line indicates the general pattern and direction of the unit sales over this 11 year period.

			200	09			2	010				201:	1			20	12			20	13			20:	<b>L4</b>			20	15			201	6			201	7			20	18			20	19			2	020	
Туре	Desc	Q1	Q2	Q3	Q4	Q1	Q	2 Q	3 Q	4 Q	<b>1</b> C	Q2 (	<b>Q3</b> (	Q4 (	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1 (	Q2 C	Q3 C	Q4 Q	<b>1</b> 10	Q2 C	<b>Q3</b>	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	2 Q3	Q4
Single Family	\$10M & Over	0	0	1	0	1	1 (	0	0	1	1	2	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1	1	0	1	0	0	0	1	0	0	0	0	0	0	1	0	0	0	0	C	0	0 0
Homes	Total Sales	0	6	7	3		5	7	8	7	9	6	5	5	6	6	5	9	6	7	9	8	11	9	9	8	6	9	10	10	10	11	11	6	7	12	7	17	9	15	10	9	7	13	15	15	4	4	1 (	0 0
Annual \$10M 8	& Over / % Chg:		1/	0%			2/	100	%		3	/ 50	%	П	0	/-1	00%			1/	0%		0	/-1	00%			2/	0%		1	/ -50	0%		- 1	1/0	%		0	/-1	.00%			1/	0%			0/-	-100	%
Annual Unit Sa	ales / % Chg:	1	16/	0%			27	/ 69	%		25	5/-	7%			26 /	4%		3	30 /	15%			37/	23%		3	35 /	-5%		3	8/9	9%		43	3/1	3%			43 /	0%		5	50/	16%	6		8/	-849	6

## Snowmass Village: Dollar Sales by Quarter - Condos



<sup>\*</sup>The trend line indicates the general pattern and direction of the Dollar Volume over this 11 year period.

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			20	09			2	010			2	011			20	)12			201				201	4			2015			20	16			201	7			201	8			20	19			20	20	
Туре	Desc	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1 (	Q2 (	Q3 (	24 (	Q1 Q2	2 Q3	Q4	Q1	Q2	Q3 Q	4 0	ų q	2 (	Q3 Q	(4	Q1 (	Q2 (	Д3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Condos	\$10M & Over	0	0	0	0		0	0	0 (	0	0 (	0 (	0	0	(	) (	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Condos	Total \$ Vol.	6.19	2.8	7.5	5.4	14.	3 4.	8 6.	3 4.3	3 9.9	2 2	0 9.8	12	10	14.	7 3.4	12	23.1	30	17	16.8	18	35	14	8.8	34	24 7.	5 1	4 18	18	16	27	23	20	27	26	13	30	28.6	60	28	41	26	45	56	9	0	0
Annual \$10M	& Over / % Chg:		\$0/	0%			\$0	/ 0%			\$0	/ 0%			\$0,	0%			\$0/	0%			\$0/0	0%		\$	0/0%			\$0/	0%		Ç	\$0/0	)%			\$0/0	0%			\$0/	0%			\$0/	0%	
Annual \$ Volu	ıme / % Chg:		\$22/	0%			\$30	/ 36%	6		\$52	/ 749	5		\$40/	-22%			\$87/1	17%		\$	76/-	13%		\$7	79 / 59	6		\$80/	0%		\$9	95/1	19%		\$	131/	38%			\$139	/ 6%			\$65/	-53%	6

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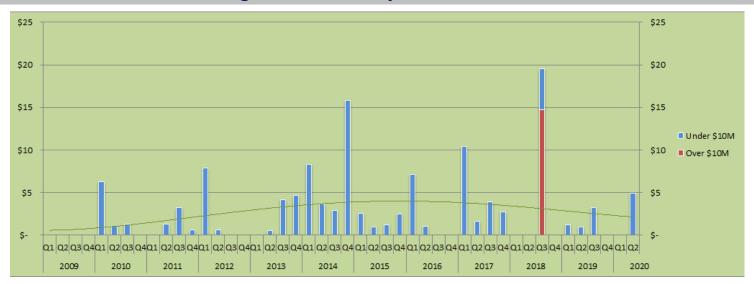
### Snowmass Village: Unit Sales by Quarter - Condos



<sup>\*</sup>The trend line indicates the general pattern and direction of the unit sales over this 11 year period.

			20	09			20:	10			201	1			201	2			201	13			20:	14			20	15			2016	5		2	017			2	018			2	2019			- 2	2020	
Туре	Desc	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4 (	Q1	Q2 (	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1 (	12 Q	3 Q	4 Q:	ι Q2	Q3	Q4	I Q1	L Q2	Q3	Q/	ı Qı	ı Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q4
Condos	\$10M & Over	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	) (	) (	0	) (	) (	) (	0	0	0	0	0	0	0 (
Condos	Total Sales	4	5	5	4	9	6	8	6	13	19	11	13	9	18	5	19	34	35	28	21	25	31	16	11	25	29	12	17	19	16 1	18 3	0 2	0 21	25	30	2	3 30	34	4	3 2	5 4	0 2	8 3	33 3	8 1	.0	0 (
	Condos \$10M & Over   0   0   0   0   0   0   0   0   0																																															
Annual \$10M	& Over / % Chg:		0/	0%			0/	0%			0/0	%			0/0	0%			0/0	0%			0/0	0%			0/	0%		(	0 / 09	6		0 /	0%			0 /	0%			0	/ 0%	6		0	/ 0%	
Annual Unit S	ales / % Chg:		18/	0%		2	29/	61%		5	6/9	3%		5	1/-	9%		11	8/:	131%	6	8	3/-	30%			83 /	0%		8	3/0	%		96 /	169	6		135	/41	%		126	5/-7	7%		48	/-62	2%

#### Snowmass Village: Dollar Sales by Quarter - Vacant Land/Lots



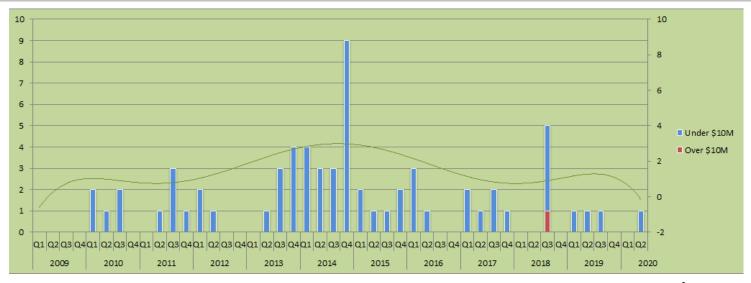
<sup>\*</sup>The trend line indicates the general pattern and direction of the Dollar Volume over this 11 year period.

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			20	09			2	010				2011				2012				2013			:	2014			2	015			20	16			20:	17			2	018				2019			2	2020	
Туре	Desc	Q1	Q2	Q3	Q4	Q1	Q2	Q:	Q4	Q1	1 Q2	2 Q3	Q4	Q1	Q2	Q	3 Q	4 Q	1 Q	2 Q	3 Q4	Q1	Q2	Q:	Q4	Q:	L Q2	Q3	Q4	Q1	Q2	Q3 (	Ω4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Vacant Land	\$10M & Over	0	0	0	0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 (	0 (	) (	0	0	0	0	0	0	0	0	(	0 0	14.8	(	0		0	0	0	0	0	0
Vacant Lanu	Total \$ Vol.	0	0	0	0	6.2	5	1 1	.3	0	0 1	.3 3	.2 0	6 7.	9 0.	55	0	0	0 (	0.6 4	.2 4.0	57 8	.3 3	.7 2	.9 1	6 2	.6	1.2	2.5	7	1	0	0	10	1.6	4	2.7	(	0	19.5	(	1.2	0.	9 3.	3	0	0 4.	9	0
Annual \$10M	& Over / % Chg:		0/	0%			0	/ 0%		Т	0	0/0%			0	/ 0%				0 / 0%			0	/ 0%			0,	0%			0/	0%			0/	0%			14.7	5 / 0%	5		0/	-1009	6		0	/ 0%	
Annual \$ Volu	me / % Chg:		\$0/	0%			#D	IV/0	!		\$5	/-40	%		\$9	/ 649	6		\$	9 / 11	%		\$31	/ 22	5%		\$7/	-77%	6		\$8/	14%		\$	19/	127%			\$20	/5%			\$5	/-729	6		\$5,	/-10	%

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## Snowmass Village: Unit Sales by Quarter - Vacant Land/Lots



<sup>\*</sup>The trend line indicates the general pattern and direction of the unit sales over this 11 year period.

			20	09			20	10			20	11			20	12			20:	13			201	4			20	15			201	6			201	.7			20	18			2	019			- 1	2020	)
Туре	Desc	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3 (	24	Q1 (	Q2	Q3 (	Q4	Q1 (	Q2 (	<b>Q3</b> (	Q4 C	11	Q2 (	Q3 (	Q4	Q1	Q2	QЗ	Q4	Q1	Q2	Q3	3 Q	4 Q	1 Q	2 Q	(3 Q4
Massat Land	\$10M & Over	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	(	0	0	0	0	0	0 (
Vacant Land	Total Sales	0	0	0	0	2	1	2	0	0	1	3	1	2	1	0	0	0	1	3	4	4	3	3	9	2	1	1	2	3	1	0	0	2	1	2	1	0	0	5	0	1	1	1	1	0	0	1	0 (
Annual \$10M 8	& Over / % Chg:		0/	0%			0/	0%			0/	0%			0/	0%			0/0	0%			0/0	1%			0/0	0%			0/0	%			0/0	%			1/	0%			0/-	100	1%		0	/ 09	6
Annual Unit Sa	ales / % Chg:		0/	0%			5/	0%			5/	0%			3/-	40%		8	3/1	67%		1	9/1	38%		6	5/-(	58%		4	/-3	3%		6	5 / 50	0%		5	/-	17%			3/	-409	%		1/	-67	<b>1%</b>