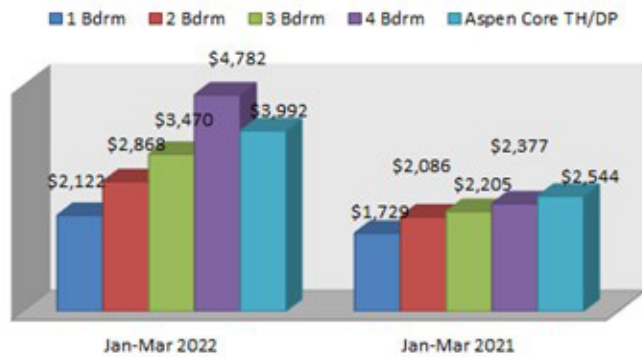
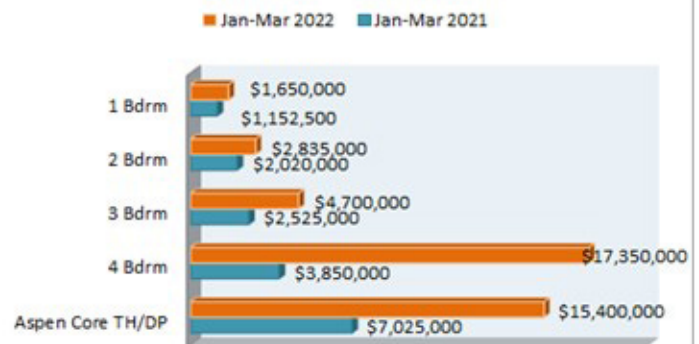


Estin Report: March 2022 Aspen Core Condos* 3-Mos. Averages

Avg Sold \$ / Sq Ft



Median Sold Price



BEDROOMS	Avg Sold Price (\$)			Avg Sold \$ / Sq Ft (\$)			Avg Sqft			Avg Sold % to Ask			Avg Sold % to Orig			Units Sold			Dollar Sales (\$)		
	Jan-Mar 2022	% Chg	Jan-Mar 2021	Jan-Mar 2022	% Chg	Jan-Mar 2021	Jan-Mar 2022	% Chg	Jan-Mar 2021	Jan-Mar 2022	% Chg	Jan-Mar 2021	Jan-Mar 2022	% Chg	Jan-Mar 2021	Jan-Mar 2022	% Chg	Jan-Mar 2021	Jan-Mar 2022	% Chg	Jan-Mar 2021
	1 Bdrm	1,466,333	27%	1,152,500	2,122	23%	1,729	686	3%	663	98%	4%	94%	97%	7%	91%	3	50%	2	\$ 4,399,000	91%
2 Bdrm	2,797,143	33%	2,107,875	2,868	37%	2,086	975	-3%	1,001	99%	5%	95%	98%	5%	93%	7	-42%	12	\$ 19,580,000	-23%	\$ 25,294,500
3 Bdrm	5,761,667	76%	3,276,250	3,470	57%	2,205	1,663	15%	1,449	97%	1%	96%	94%	-1%	95%	3	-63%	8	\$ 17,285,000	-34%	\$ 26,210,000
4 Bdrm	17,350,000	351%	3,850,000	4,782	101%	2,377	3,628	124%	1,620	91%	-5%	96%	91%	-5%	96%	1	0%	1	\$ 17,350,000	351%	\$ 3,850,000
Aspen Core TH/DP	15,400,000	106%	7,466,667	3,992	57%	2,544	3,920	34%	2,933	100%	4%	96%	100%	4%	96%	2	-67%	6	\$ 30,800,000	-31%	\$ 44,800,000

*Here, Townhomes(TH) + Duplexes are separated out from the Condos/TH/Dup category in AGSMLS.

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Estin Report: What Aspen* Areas Are Selling? 3-Mos. Avg. Sales by Location

Location	Avg Sold Price (\$M)		Avg Sold \$/SqFt			Sold Price % Ask		Sold Price % Orig		Unit Sales		Dollar Sales			Active Listings		Absorption Rate							
	Jan-Mar 2022	% Chg	Jan-Mar 2021	Jan-Mar 2022	% Chg	Jan-Mar 2021	Jan-Mar 2022	% Chg	Jan-Mar 2021	Jan-Mar 2022	% Chg	Jan-Mar 2021	Jan-Mar 2022	% Chg	Jan-Mar 2021	Jan-Mar 2022	% Chg	Jan-Mar 2021	Jan-Mar 2022	% Chg	Jan-Mar 2021			
	Central Core (SFH)	\$22.8	137%	\$9.6	\$3,875	51%	\$2,559	99%	3%	96%	99%	9%	91%	5	400%	1	\$113.9	1086%	\$9.6	7	-53%	15	4	-91%
Central Core (CO&TH)	\$4.7	41%	\$3.3	\$3,069	40%	\$2,190	97%	2%	96%	97%	2%	95%	20	-35%	31	\$94.6	-9%	\$103.7	39	-65%	113	6	-47%	11
Smuggler (SFH)			\$7.3			\$1,793			93%			91%	0	-100%	3	\$0.0	-100%	\$21.9	0	-100%	7			7
Smuggler (CO&TH)	\$0.7	-11%	\$0.8	\$1,353	35%	\$1,005	100%	3%	97%	100%	3%	97%	1	-80%	5	\$0.7	-82%	\$3.8	1	-91%	11	3	-55%	7
West Aspen	\$16.9	33%	\$12.7	\$2,671	65%	\$1,623	92%	-2%	93%	93%	2%	91%	7	-22%	9	\$118.1	3%	\$114.3	20	-64%	55	9	-53%	18
West End	\$13.2	95%	\$6.8	\$2,734	37%	\$2,000	99%	4%	95%	98%	6%	93%	2	-67%	6	\$26.5	-35%	\$40.7	16	-24%	21	24	129%	11
Red Mountain	\$24.8	29%	\$19.2	\$2,346	-10%	\$2,619	92%	1%	91%	85%	-14%	98%	2	0%	2	\$49.5	29%	\$38.3	8	-67%	24	12	-67%	36
East Aspen	\$5.1	-46%	\$9.5	\$2,586	77%	\$1,464	93%	-7%	99%	93%	-7%	99%	1	0%	1	\$5.1	-46%	\$9.5	12	-29%	17	36	-29%	51
McLain Flats/Starwood	\$16.5	18%	\$13.9	\$1,581	-31%	\$2,288	94%	4%	91%	94%	4%	91%	1	-50%	2	\$16.5	-41%	\$27.9	8	-47%	15	24	7%	23
Woody Creek (>\$1.5M)													0		0	\$0.0		\$0.0	7	-22%	9			
Brush Creek Village (>\$1.5M)													0		0	\$0.0		\$0.0	9	125%	4			

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*Specific Aspen areas only and not all Aspen neighborhoods are represented. See Pg 9 for Snowmass Village and Old Snowmass.

NOTE: All blank spaces represent a zero value or invalid percentage.

**Absorption Rate is calculated by dividing the number of sales within a given period (6 mos.) by the months in a given period (6) to establish the rate of sales per month, and then dividing the inventory by this rate of sales. It is the amount of time it should take to sell off the current supply of properties.