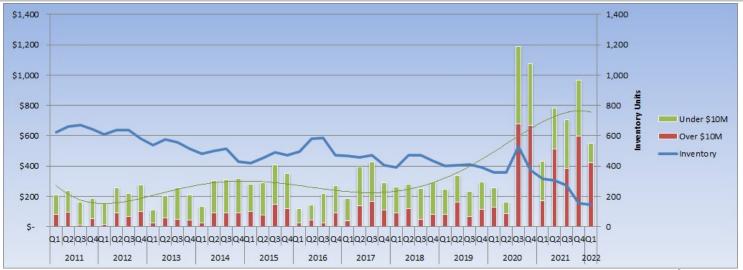
Aspen: Dollar Sales by Quarter - All Property Types Combined



^{*}The trend line indicates the general pattern and direction of the Dollar Volume over this 11 year period.

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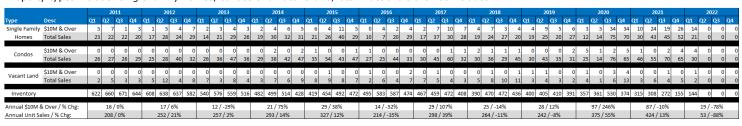
			201	1			20	12			201	3			20:	14			20	15			2016	6			2017			20	18			201	L9			202	0			20	21			202	2	
Туре	Desc	Q1 (Q2 (Q3 (Q4	Q1	Q2	Q3	Q4	Q1 (Q2 (Q3 (Q4 (Q1 (Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1 (Q2 Q	13 C	Q4 Q	1 Q2	2 Q3	Q4	Q1	Q2	Q3	Q4	Q1 (Q2 (Q3 (Q4	Q1	Q2 C	13	Q4	Q1	Q2	Q3	Q4	Q1 (Q2 (Q3 (24
Single Family	\$10M & Over	83	98	14	52	16	91	67	101	26	59	47	42	25	65.4	90	59	86.9	65	146	93.4	0	45	26	61	39 1	15 15	4 101	64	94	36	57	62	139	67	90	61	70	606	543	160	514	310	539	336	0	0	0
Homes	Total \$ Vol.	155	168	104	121	82.4	187	150	202	64.8	137	144	130	81	188	219	187	154	168	307	228	57	59 1	124	167 1	00 2	72 26	6 200	138	162	161	125	145	214	140	199	109	113	856	746	291	626	425	699	379	0	0	0
	\$10M & Over	0	0	0	0	0	0	0	0	0	0	0	0	0	27.5	0	32	13.2	0	0	25	15	0	0	0	0	0 1	1 12	28	11	11	13	0	0	0	28	57	18	25.1	72	12	0	62	57	64	0	0	0
Condos	Total \$ Vol.	50.7	61	50	58	53	40	57	51	30.3	61	92	67	49	101	75	109	95.9	88	78	105	51	67	87	63	66	92 15	2 82	112	89	64	111	78	86	76	91	131	44	271	240	128	122	250	239	140	0	0	0
Vacant Land	\$10M & Over	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10	0	0	10	0	0	32	0	22	0 0	0	15	0	15	21	24	0	0	12	0 4	15.8	54	0	0	14	0	21	0	0	0
Vacant Land	Total \$ Vol.	4.88	8.4	8.2	6.1	19.3	29	10	21	15	4.8	22	11	3.5	17	13	22	30.8	34	24	20.4	14	16	9.6	42	19	28	9 10	12	31	29	58	26	36	18	6.7	16	5.5	52.7	88	14	32	32	27	30	0	0	0
Inventory		622	660	671	644	608	638	637	582	540	576	559	516	482	499	514	428	419	454	492	472	495	583 5	587	474 4	67 4	59 47	2 408	390	470	472	436	400	405	410	391	357	361	530	374	315	308	272	155	144	0	0	0
Annual \$10M 8	& Over / % Chg:	\$	247/	0%			\$275	/ 12%		\$1	L74 / -	-37%		,	298 /	71%			\$440,	48%		\$1	188 / -	57%		\$45	3 / 14	1%		\$344/	-24%	ś	\$	431/	25%		\$1	1564/	262%	6	Ş	1668	/ 7%		\$4	121/	-75%	
Annual \$ Volu	me / % Chg:	\$	796 /	0%			\$901	/ 13%		\$7	779 / -	-14%		\$	1066	/ 37%		,	1334	/ 25%	;	\$7	757 /	43%		\$12	97 / 7	1%	\$	1090	/-169	6	\$	1115	/ 2%		\$2	2682/	141%	6	Ş	2884	/ 8%		\$5	549/	-81%	

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Aspen: Unit Sales by Quarter - All Property Types Combined



^{*}The trend line indicates the general pattern and direction of unit sales over this time period. © Estin Report: Q1 2022 www.Estin Aspen.com Property types include: single family homes, condos and vacant land/lots. Fractionals are not included.



Aspen: Dollar Sales by Quarter - Single Family Homes (SFH)



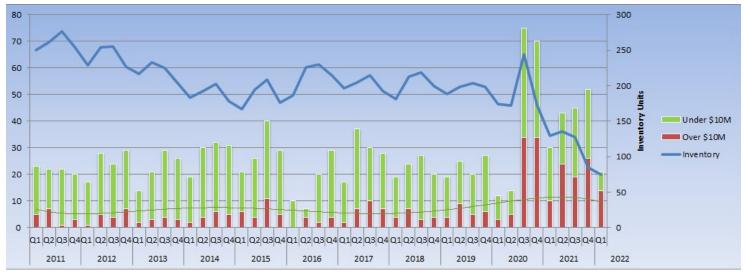
^{*}The trend line indicates the general pattern and direction of the Dollar Volume over this 11 year period.

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			2011			20	12			201	3			2014				2015			20	16			2017			20	018			201	19			202	0			2021				2022	
Туре	Desc	Q1 (Q2 Q3	Q4	Q1	Q2	Q3	Q4	Q1 (Q2 (Q3 Q	4 Q	1 Q	2 (13 Q	4 Q	11 (Q2 Q	3 Q4	Q1	Q2	Q3	Q4 (11 Q	2 Q	3 Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4 (Q1 C	2 0	(3	į4 (Ω	1 0	2 Q	3 Q	4 Q	ı Q	2 Q3	Q4
Single Family	\$10M & Over	83	98 1	14 5	2 10	91	67	101	26	59	47	42	25	55.4	90	59 8	86.9	65 1	46 93	.4 (45	26	61	39 1	15 1	.54 10	1 64	4 94	36	57	62	139	67	90	61	70	606	543 1	60 5	14 3	10 5	39 3	36	0	0
Homes	Total \$ Vol.	155	168 10	12	1 82.4	1 187	150	202	64.8	137	144 1	30	81	188	219 1	.87	154	168	07 2	28 57	7 59	124	167	100 2	72 2	66 20	0 138	162	161	125	145	214	140	199	109	113	856	746 2	91 6	26 4	25 6	99 3	79	0	0
Inventory		250	261 27	76 25	4 229	254	255	227	217	233	225 2	04 1	183	192	203 1	.78	167	194 2	09 1	76 186	226	230	215	196 2	05 2	15 19	2 18:	1 213	219	199	188	198	204	198	174	172	244	173 1	30 1	36 1	28	85	75	0	0
Annual \$10M 8	& Over / % Chg:	\$	247 / 0	%		\$275	/ 12%	5	\$1	74 / -	37%		\$2	239 / 3	7%		\$3	392/6	4%		\$131	/ -669	6	\$40	9 / 21	11%		\$251	/ -399	6		\$358/	43%		\$1:	280 / 3	257%		\$1	523/	19%		\$33	6 / -78	8%
Annual \$ Volui	me / % Chg:	9	549 / 09	%		\$621	/ 13%	5	\$4	76 / -	23%		\$6	576 / 4	12%		\$8	857/2	7%		\$407	/-529	6	\$83	8/10	06%		\$585	/ -309	6		\$698 /	19%		\$18	323 /	161%		\$2	040 /	12%		\$37	9 / -8:	1%

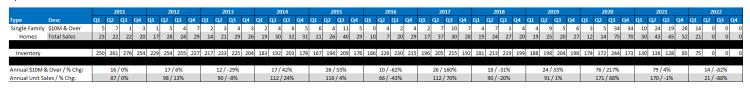
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Aspen: Unit Sales by Quarter - Single Family Homes (SFH)



^{*}The trend line indicates the general pattern and direction of the unit sales over this 11 year period.

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Aspen: Dollar Sales by Quarter - Condos



- *The trend line indicates the general pattern and direction of the Dollar Volume over this 11 year period.
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			20	11				2012	2			20	13				2014				201	15			20:	16			20:	17			201	8			2	2019				202	20			2	021			2	022	
Туре	Desc	Q1	Q2	Q3	Q4	Q1	Q;	2 (13	Q4	Q1	Q2	Q3	Q4	Q1	Q2	C	(3 (14	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	1 C	11 (12	QЗ	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Condos	\$10M & Over	0	0	0	(0	0	0	0	0	0	((0 2	7.5	0	32	13.2	0	0	25	15	0	0	0	0	0	11	12	28	11	11	13	C)	0	0 :	28	57	18	25.1	72	12	0	62	2 5	7 6	4 (0 (0 (
Condos	Total \$ Vol.	50.7	61	50	58	5	3	40	57	51	30.3	61	92	67	4	9 1	01	75	109	95.9	88	78	105	51	67	87	63	66	92	152	82	112	89	64	111	78	8	6 7	6 !	91	131	44	271	240	128	122	250	23	9 14	0 0	0 (0 0
Inventory		295	313	302	296	29	0 2	98	294	272	248	264	255	232	23	7 2	251	252	200	203	202	219	242	253	289	290	195	214	197	198	155	151	190	190	188	167	15	7 15	4 1	46	143	152	233	169	157	148	123	3 5	6 6	0 (0 (0 (
Annual \$10M	& Over / % Chg:		\$0/	0%			\$	0/0	%			\$0 /	0%			\$6	50 / 0	%		,	38/-	36%		5	15/	-61%			\$22/	48%			63 / 1	.84%	,		\$28	/-56	%	Т	\$1	.72/	517%	6		\$131	/-24	%		\$64	/-51	%
Annual \$ Vol	ume / % Chg:		\$219	/ 0%			\$20	00/-	-9%			\$251	/ 259	6		\$33	34/3	3%			367/	10%		\$	268/	-27%		,	392/	47%			\$376 /	-4%			\$331	/-12	2%		\$6	87/	108%	6		\$73	9 / 89	6		\$140	/-81	%

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Aspen: Unit Sales by Quarter - Condos



- *The trend line indicates the general pattern and direction of the unit sales over this 11 year period.
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Aspen: Dollar Sales by Quarter - Vacant Land/Lots



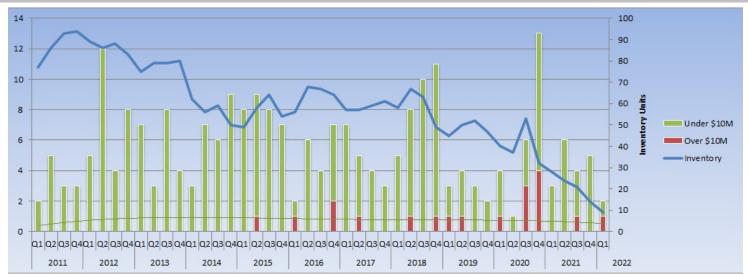
^{*}The trend line indicates the general pattern and direction of the Dollar Volume over this 11 year period.

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			20	11				20	12				013				20	14				2015				201	L6			20:	L7			20:	18			2	019				20	20				2021				20:	22	
Туре	Desc	Q1	Q2	Q3	Q4	Q	1	Q2	Q3	Q4	Q1	Q2	Q	3 Q	4 C	1 (Q2	Q3	Q4	Q1	Q:	2 Q	3 Q	4 (Q1 (Q2	Q3	Q4 (Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	1 C	Q1 (Q2	Q3	Q4	Q1	Q:	Q3	q	4 C	11	Q2	Q3	Q4
Vacant Land	\$10M & Over	0	0	C		0	0	0	0	C	(0	0	0	0	0)	0	0	0	10	0	0	10	0	0	32	0	22	0	0	0	15	0	15	21	24	4	0	0	12	0	45.8	5	4	0	0 :	14	0	21	0	0	,
Vacalit Lallu	Total \$ Vol.	4.88	8.4	8.2	6.	1 1	9.3	29	10	21	15	5 4	8 :	22	11	3.5	17	1	3 2	2 30	.8	34	24 2	0.4	14	16	9.6	42	19	28	9.1	10	12	31	29	58	26	36	5 1	8 6	5.7	16	5.5	62.7	8	B 1	4	2	32	27	30	0	0	
Inventory		77	86	93	9	4	89	86	88	83	7:	5 7	9	79	80	62	56	5	9 5	0 4	19	58	64	54	56	68	67	64	57	57	59	61	58	67	63	49	45	50	5	2 4	47	40	37	53	3:	2 2	28	24 :	21	14	9	0	0	,
Annual \$10M	& Over / % Chg:		\$0/	0%				\$0/	0%			\$0	/ 09	6			\$0/	0%		П	\$:	10/0	%		\$	42/3	311%		Ş	22/-	47%			\$30/	36%			\$45	/51	%	Т	\$	112/	1489	%	П	\$1	1/-8	8%		Ş	21/	54%	
Annual \$ Volu	ime / % Chg:		\$28	0%			\$	79 /	188%			\$52	/-34	1%			\$56	/ 7%			\$11	10/9	7%		\$	82/-	-25%		\$	67/-	19%		5	129 /	93%	5		\$86	/ -33	1%		\$	172/	1009	%		\$10	5/-3	9%		\$	30/	-729	6

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Aspen: Unit Sales by Quarter - Vacant Land/Lots



^{*}The trend line indicates the general pattern and direction of the unit sales over this 11 year period.

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