

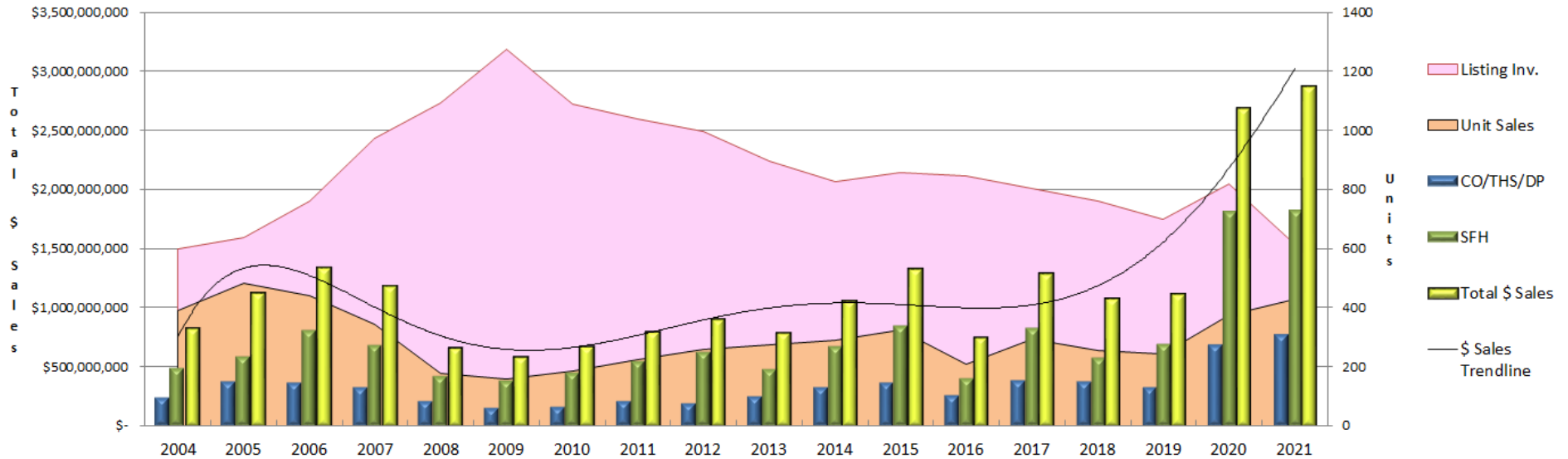
Estin Report

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Aspen Real Estate Historical Sales:

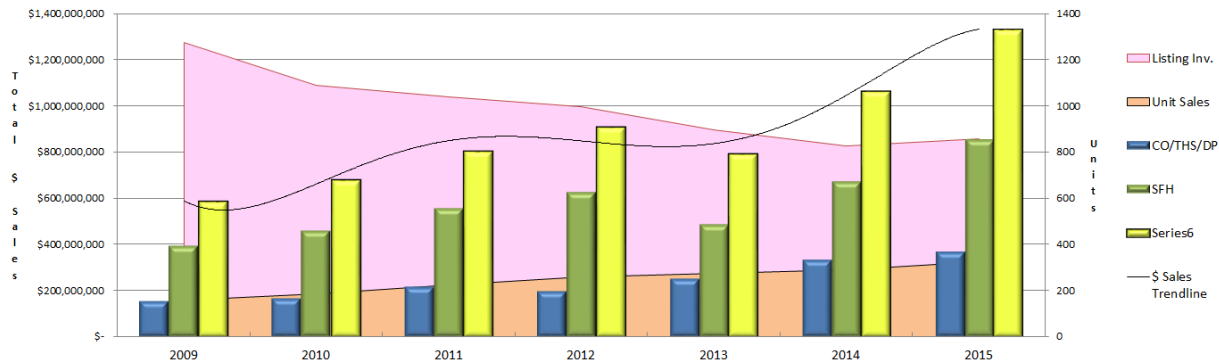
Bars represent \$ volume by property type (left axis) and shaded areas represent unit sales/listing inventory (right axis)



Aspen	2004	% Chg	2005	% Chg	2006	% Chg	2007	% Chg	2008	% Chg	2009	% Chg	2010	% Chg	2011	% Chg	2012	% Chg	2013	% Chg	2014	% Chg	2015	% Chg	2016	% Chg	2017	% Chg	2018	% Chg	2019	% Chg	2020	% Chg	2021
SFH (\$M)	\$493	20%	\$590	37%	\$811	-15%	\$690	-38%	\$426	-8%	\$394	17%	\$462	21%	\$557	13%	\$628	-22%	\$488	38%	\$676	27%	\$857	-52%	\$407	106%	\$838	-30%	\$585	19%	\$698	161%	\$1,823	0%	\$1,830
CO/THS (\$M)	\$249	52%	\$379	-1%	\$374	-12%	\$330	-34%	\$219	-28%	\$157	6%	\$167	31%	\$220	-9%	\$199	26%	\$252	33%	\$334	10%	\$367	-27%	\$268	47%	\$392	-4%	\$376	-12%	\$331	108%	\$687	13%	\$774
Land (\$M)	\$86	83%	\$158	-1%	\$156	9%	\$170	-86%	\$25	39%	\$34	45%	\$50	-42%	\$29	179%	\$80	-34%	\$52	1%	\$53	98%	\$105	-26%	\$77	-21%	\$61	89%	\$116	-26%	\$86	97%	\$170	57%	\$267
Total \$ Sales (\$M)	\$828	36%	\$1,127	19%	\$1,342	-11%	\$1,190	-44%	\$669	-13%	\$585	16%	\$679	19%	\$805	13%	\$907	-13%	\$792	34%	\$1,063	25%	\$1,330	-43%	\$752	72%	\$1,291	-17%	\$1,077	4%	\$1,115	140%	\$2,680	7%	\$2,871
Unit Sales	390	24%	484	-9%	440	-22%	343	-48%	178	-11%	159	15%	183	22%	224	16%	260	6%	275	5%	289	12%	323	-35%	209	40%	293	-13%	255	-5%	242	55%	374	15%	429
Listing Inv.	597	7%	636	20%	761	28%	974	12%	1,093	17%	1,276	-15%	1,089	-5%	1,038	-4%	996	-10%	895	-7%	828	4%	857	-1%	845	-5%	803	-5%	759	-8%	699	17%	817	-25%	612

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2009-2015 Annual Sales:



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