

January 2023 Aspen & Snowmass Village Real Estate

Total Aspen Snowmass Market	Jan-23	% Change	Jan-22	% Change	Jan-21	% Change	Jan-20
Monthly Unit Sales:	24	-17%	29	-31%	42	17%	36
Year-to-Date Unit Sales:	24	-17%	29	-31%	42	17%	36
Monthly Dollar Sales:	\$ 152,531,070	-35%	\$ 236,017,000	14%	\$ 206,546,263	42%	\$ 145,586,968
Year-to-Date Dollar Sales:	\$ 152,531,070	-35%	\$ 236,017,000	14%	\$ 206,546,263	42%	\$ 145,586,968
Listing Inventory:	259	89%	137	-65%	392	-30%	560
Aspen Market							
Monthly Unit Sales:	12	-48%	23	-4%	24	26%	19
Year-to-Date Unit Sales:	12	-48%	23	-4%	24	26%	19
Monthly Dollar Sales:	\$ 93,511,070	-55%	\$ 208,736,000	20%	\$ 174,142,101	50%	\$ 115,998,968
Year-to-Date Dollar Sales:	\$ 93,511,070	-55%	\$ 208,736,000	20%	\$ 174,142,101	50%	\$ 115,998,968
Listing Inventory:	150	53%	98	-62%	255	-22%	327
Snowmass Village Market							
Monthly Unit Sales:	12	100%	6	-67%	18	6%	17
Year-to-Date Unit Sales:	12	100%	6	-67%	18	6%	17
Monthly Dollar Sales:	\$ 59,020,000	116%	\$ 27,281,000	-16%	\$ 32,404,162	10%	\$ 29,588,000
Year-to-Date Dollar Sales:	\$ 59,020,000	116%	\$ 27,281,000	-16%	\$ 32,404,162	10%	\$ 29,588,000
Listing Inventory:	109	179%	39	-72%	137	-41%	233
Total Property Sales \$10M and Over*							
Monthly Unit Sales:	3	-63%	8	60%	5	0%	5
Year-to-Date Unit Sales:	3	-63%	8	60%	5	0%	5
Monthly Dollar Sales:	\$ 58,100,000	-63%	\$ 159,095,000	69%	\$ 94,229,601	-5%	\$ 99,624,000
Year-to-Date Dollar Sales:	\$ 58,100,000	-63%	\$ 159,095,000	69%	\$ 94,229,601	-5%	\$ 99,624,000

*See breakdown of sales >\$10M by price point on Pg 3

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Source data is from the Aspen Glenwood MLS and is scrubbed to remove outlier or misleading sales (Pg3). Aspen includes Brush Crk, Woody Crk and Old Snowmass single family home sales over \$1.5M. Sales by specific Aspen and Snowmass neighborhoods are on Pgs 7 and 9 respectively. Included property types: single family homes, condos, townhomes, duplexes & residential vacant lots at sold prices over \$250,000 except where otherwise indicated. Fractional & deed restricted properties are included.