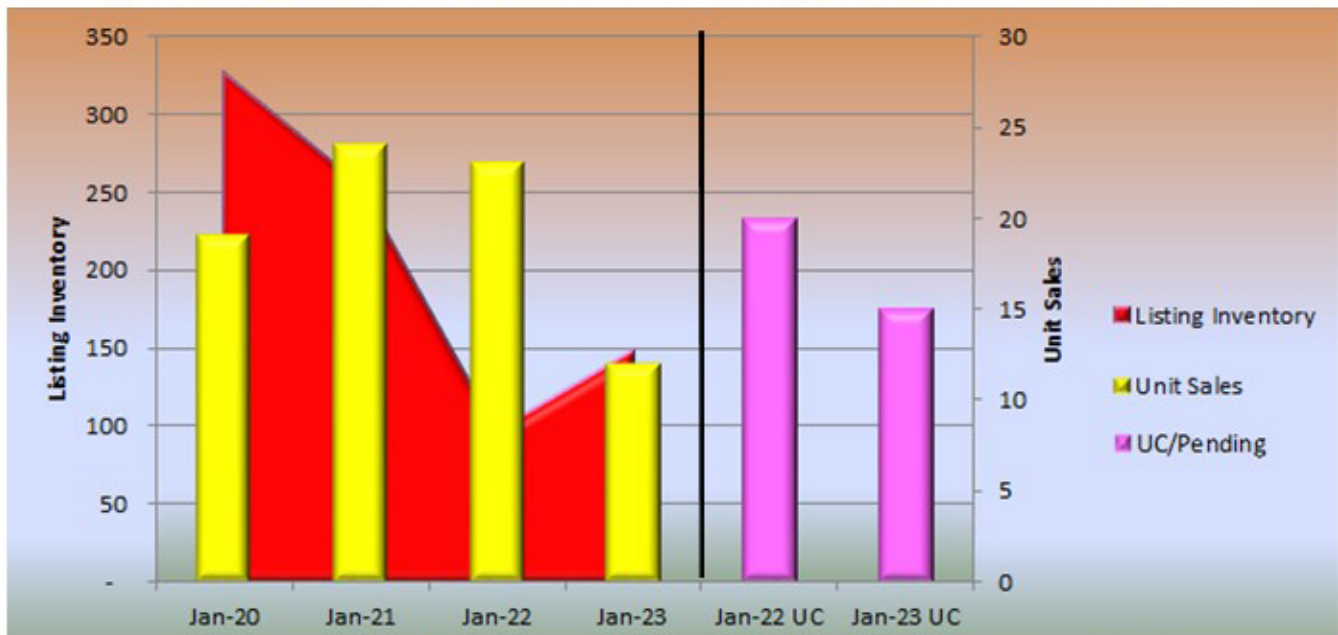


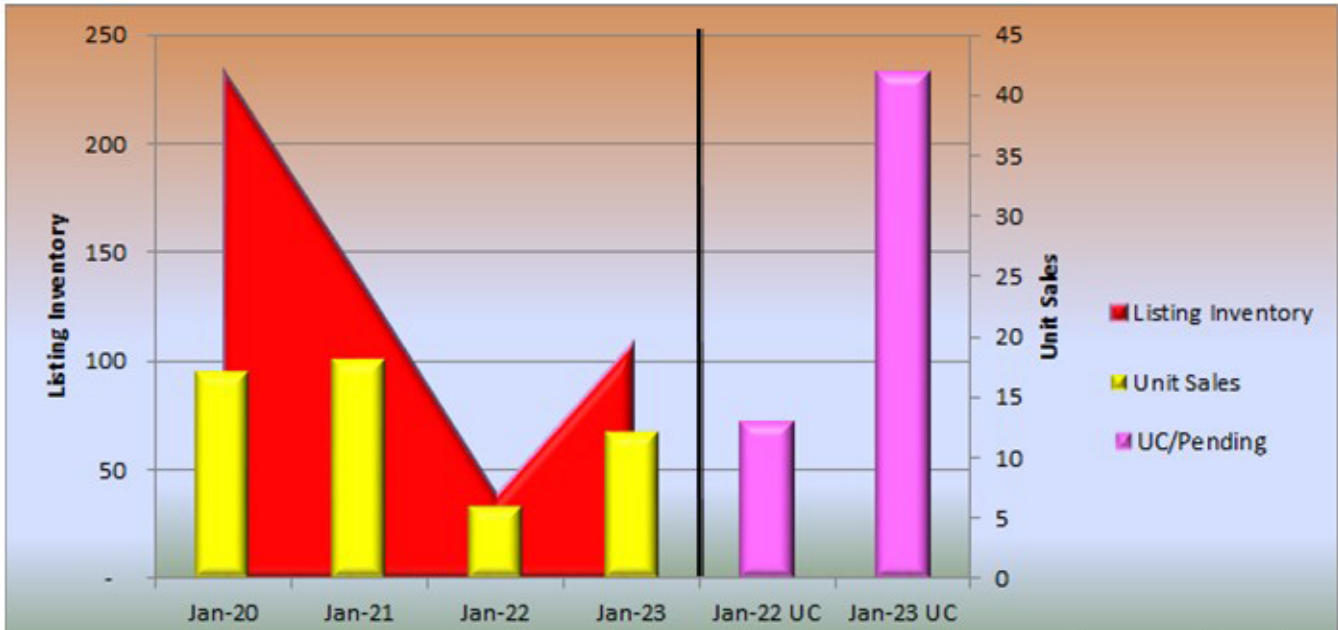
# January 2023 Aspen Real Estate Inventory, Sales and Under Contracts



	Jan-20	% Chg	Jan-21	% Chg	Jan-22	% Chg	Jan-23	Jan-23 UC	% Chg	Jan-22 UC
<b>Total Aspen Market</b>										
Unit Sales	19	26%	24	-4%	23	-48%	12	15	-25%	20
Listing Inventory	327	-22%	255	-62%	98	53%	150			

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# January 2023 Snowmass Village Real Estate Inventory, Sales and Under Contracts



	Jan-20	% Chg	Jan-21	% Chg	Jan-22	% Chg	Jan-23	Jan-23 UC	% Chg	Jan-22 UC
<b>Total Snowmass Village Market</b>										
Unit Sales	17	6%	18	-67%	6	100%	12	42	223%	13
Listing Inventory	233	-41%	137	-72%	39	179%	109			

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NOTE: UC— These are the number of units that went Under Contract in Jan 2023. This does not necessarily mean that they will close in January, or at all. They may fall out. UC's are used as an indicator of future activity when compared to the prior year. In general, a rising number of under contracts combined with falling inventory of properties for sale indicates price pressure upwards, and vice versa, but, importantly, the data should to be evaluated by specific neighborhoods (Pgs 7 & 9) for more meaningful conclusions.