



ASPEN REAL ESTATE MARKET INTELLIGENCE

Estin Report

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021423 Success of Snowmass Condo Sales, Aspen Times reprint

Early sales success for Snowmass Cirque x Viceroy Residences

East West Partners announced Monday that the newest residential collection in the Snowmass Base Village, Cirque Residences at the Viceroy Snowmass, sold 41 of the 46 of its available slope-side residences in the first eight days of sales. List pricing for the residences range from \$2.5 million to \$11.75 million, with sales reaching over \$150 million in the first five days of sales.

To date, East West Partners are responsible for over half a billion dollars in total closed and pending sales volume in the Snowmass Base Village, including Cirque x Viceroy, Aura, Electric Pass Lodge, Havens on Fanny Hill, One Snowmass East and West, Lumin, Limelight and the original Viceroy Residences.

“We really hit on all the right things at exactly the right time with Cirque x Viceroy and with a price point that is a sweet spot for this market,” said Toscha Vozzella, East West Partner’s project manager for Cirque x Viceroy. “Given the success of the sales launch, I think it’s clear the Aspen/Snowmass market continues to be world-wide destination that is attractive to buyers looking for a legacy mountain home.”

All 46 residences are in a new tower of the Viceroy Snowmass and were sold turnkey with a furniture and housewares package including kitchen, bath accessories, linens, TVs and window coverings. Floor plan options include 2-bedroom and 2-bedroom lock-offs, 3-bedroom lock-offs, 3-bedrooms + dens and 4-bedroom Grand Penthouses. The residences range in size from 1,189 to 2,386 square feet.

Ownership includes access to the full-service Viceroy Snowmass amenities and services, including multiple on-site restaurants, in-room dining, year-round heated pool and spa and spa pools, world-class spa, fully equipped fitness center, full-service ski valet, residential services, on-site concierge and more. Construction began in November 2022 with estimated completion in Q3 2024.

Contact Tim Estin at 970.309.6163 or [email](#) for Snowmass real estate sales opportunities.