

# February 2023 Aspen & Snowmass Village Real Estate

Total Aspen Snowmass Market	Feb-23	% Change	Feb-22	% Change	Feb-21	% Change	Feb-20
Monthly Unit Sales:	20	-47%	38	3%	37	95%	19
Year-to-Date Unit Sales:	43	-32%	63	-14%	73	46%	50
Monthly Dollar Sales:	\$ 100,578,000	-61%	\$ 260,573,000	88%	\$ 138,341,200	136%	\$ 58,660,000
Year-to-Date Dollar Sales:	\$ 253,109,070	-49%	\$ 496,590,000	44%	\$ 344,887,463	69%	\$ 204,246,968
Listing Inventory:	207	71%	121	-71%	420	-20%	527
<b>Aspen Market</b>							
Monthly Unit Sales:	12	-45%	22	22%	18	157%	7
Year-to-Date Unit Sales:	24	-47%	45	7%	42	62%	26
Monthly Dollar Sales:	\$ 78,330,000	-62%	\$ 206,989,000	116%	\$ 96,050,000	150%	\$ 38,375,000
Year-to-Date Dollar Sales:	\$ 171,841,070	-59%	\$ 415,725,000	54%	\$ 270,192,101	75%	\$ 154,373,968
Listing Inventory:	141	68%	84	-64%	232	-27%	316
<b>Snowmass Village Market</b>							
Monthly Unit Sales:	8	-33%	12	-14%	14	27%	11
Year-to-Date Unit Sales:	19	6%	18	-42%	31	29%	24
Monthly Dollar Sales:	\$ 22,248,000	-43%	\$ 39,149,000	26%	\$ 31,137,700	64%	\$ 19,015,000
Year-to-Date Dollar Sales:	\$ 76,468,000	15%	\$ 66,430,000	7%	\$ 62,000,195	53%	\$ 40,494,000
Listing Inventory:	66	78%	37	-80%	188	-11%	211
<b>Total Property Sales \$10M and Over*</b>							
Monthly Unit Sales:	3	-63%	8	300%	2	0%	2
Year-to-Date Unit Sales:	6	-63%	16	129%	7	0%	7
Monthly Dollar Sales:	\$ 47,240,000	-72%	\$ 166,750,000	452%	\$ 30,210,000	-11%	\$ 33,895,000
Year-to-Date Dollar Sales:	\$ 105,340,000	-68%	\$ 325,845,000	162%	\$ 124,439,601	-7%	\$ 133,519,000

\*See breakdown of sales >\$10M by price point on Pg 3

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Source data is the Aspen Glenwood MLS and is scrubbed to remove outlier or misleading sales (Pg3). Aspen includes Brush Crk, Woody Crk and Old Snowmass single family home sales over \$1.5M. Sales by specific Aspen & Snowmass neighborhoods are on Pgs 7 and 9 respectively. Included property types: single family homes, condos, townhomes, duplexes & residential vacant lots at sold prices over \$250K except where otherwise indicated. Fractionals, mobile homes, deed restricted properties are not included.