

March 2023 Aspen & Snowmass Village Real Estate

Total Aspen Snowmass Market	Mar-23	% Change	Mar-22	% Change	Mar-21	% Change	Mar-20
Monthly Unit Sales:	25	-14%	29	-59%	70	150%	28
Year-to-Date Unit Sales:	62	-32%	91	-35%	140	79%	78
Monthly Dollar Sales:	\$ 187,890,154	-24%	\$ 246,561,000	15%	\$ 214,576,169	63%	\$ 131,444,253
Year-to-Date Dollar Sales:	\$ 420,460,154	-43%	\$ 743,151,000	33%	\$ 559,463,632	67%	\$ 335,691,221
Listing Inventory:	229	55%	148	-64%	407	-21%	513
Aspen Market							
Monthly Unit Sales:	18	0%	18	-47%	34	127%	15
Year-to-Date Unit Sales:	36	-43%	63	-17%	76	85%	41
Monthly Dollar Sales:	\$ 175,151,154	-15%	\$ 204,959,000	33%	\$ 154,004,169	37%	\$ 112,361,799
Year-to-Date Dollar Sales:	\$ 326,453,154	-47%	\$ 620,684,000	46%	\$ 424,196,270	59%	\$ 266,735,767
Listing Inventory:	155	60%	97	-60%	242	-22%	312
Snowmass Village Market							
Monthly Unit Sales:	7	-30%	10	-70%	33	154%	13
Year-to-Date Unit Sales:	26	-7%	28	-56%	64	73%	37
Monthly Dollar Sales:	\$ 12,739,000	-68%	\$ 40,302,000	-26%	\$ 54,292,000	185%	\$ 19,082,454
Year-to-Date Dollar Sales:	\$ 89,207,000	-16%	\$ 106,732,000	-8%	\$ 116,292,195	95%	\$ 59,576,454
Listing Inventory:	74	45%	51	-69%	165	-18%	201
Total Property Sales \$10M and Over*							
Monthly Unit Sales:	7	-13%	8	100%	4	0%	4
Year-to-Date Unit Sales:	13	-46%	24	118%	11	0%	11
Monthly Dollar Sales:	\$ 133,151,154	-22%	\$ 170,525,000	257%	\$ 47,745,000	-6%	\$ 50,745,000
Year-to-Date Dollar Sales:	\$ 238,491,154	-52%	\$ 496,370,000	188%	\$ 172,184,601	-7%	\$ 184,264,000

*See breakdown of sales >\$10M by price point on Pg 3

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Source data is the Aspen Glenwood MLS and is scrubbed to remove outlier or misleading sales (Pg3). Aspen includes Brush Crk, Woody Crk and Old Snowmass single family home sales over \$2.25M. Sales by specific Aspen & Snowmass neighborhoods are on Pgs 7 and 9 respectively. Included property types: single family homes, condos, townhomes, duplexes & residential vacant lots at sold prices over \$250K except where otherwise indicated. Fractionals, mobile homes, deed restricted properties are not included.