

ASPEN SUMMARY ACTIVITY : H1 2023

Aspen	H1 2023	% Chg	H1 2022	% Chg	H1 2021	% Chg	H1 2019
Unit Sales	74	-38%	120	-36%	187	60%	117
Dollar Sales	\$774,341,154	-44%	\$1,384,355,908	13%	\$1,220,865,917	208%	\$396,580,968
SFH Dollar Sales	\$570,599,154	-37%	\$904,236,909	3%	\$878,846,601	337%	\$201,216,468
Condo Dollar Sales	\$98,788,000	-50%	\$197,913,999	51%	\$130,957,668	40%	\$93,854,500
Listing Inventory	294	13%	261	-43%	456	2%	447

- Unit sales in H1 2023 are identical to H1 2016, at 74.
- Dollar sales are almost triple those in H1 2016, \$774K now versus \$256K then, due to higher prices;
- Compare present inventory levels to the past 10-20 years. It has been steadily decreasing.

(Refer to Pg 13)

SNOWMASS VILLAGE SUMMARY ACTIVITY: H1 2023

SMV	H1 2023	% Chg	H1 2022	% Chg	H1 2021	% Chg	H1 2019
Unit Sales	110	34%	82	-51%	167	92%	87
Dollar Sales	\$311,589,500	4%	\$298,608,114	-18%	\$365,196,612	135%	\$155,105,334
SFH Dollar Sales	\$88,327,500	-54%	\$191,747,114	-3%	\$185,771,500	120%	\$84,260,600
Condo Dollar Sales	\$214,462,000	155%	\$83,997,000	-38%	\$135,114,945	155%	\$53,056,400
Listing Inventory	212	-33%	160	-51%	325	-18%	397

- Unit sales are close to H1 2016, at 125
- Dollar sales are almost triple those of H1 2026 and at their 3rd highest all-time level.
- Compare Snowmass Village inventory to the past 10-20 years. Even though new Base Village product has been added to the resort mix in the past four years, buyers are devouring these units and supply remains historically low. Supply can't keep up.

(Refer to Pg 22)