

# August 2023 Aspen & Snowmass Village Real Estate

Total Aspen Snowmass Market	Aug-23	% Change	Aug-22	% Change	Aug-21	% Change	Aug-20
Monthly Unit Sales:	38	12%	34	-52%	71	-24%	93
Year-to-Date Unit Sales:	230	-5%	241	-48%	460	94%	237
Monthly Dollar Sales:	\$ 376,215,820	77%	\$ 212,957,000	-26%	\$ 286,288,891	-45%	\$ 524,962,000
Year-to-Date Dollar Sales:	\$ 1,561,425,678	-21%	\$ 1,967,837,522	-6%	\$ 2,090,751,849	71%	\$ 1,221,271,647
Listing Inventory:	283	8%	261	3%	254	-58%	598
<b>Aspen Market</b>							
Monthly Unit Sales:	23	21%	19	-58%	45	-27%	62
Year-to-Date Unit Sales:	103	-30%	148	-43%	261	76%	148
Monthly Dollar Sales:	\$ 301,709,820	73%	\$ 174,205,000	-25%	\$ 232,322,741	-51%	\$ 470,429,000
Year-to-Date Dollar Sales:	\$ 1,150,130,178	-29%	\$ 1,625,764,908	0%	\$ 1,623,632,987	57%	\$ 1,031,321,968
Listing Inventory:	192	14%	168	-7%	180	-54%	388
<b>Snowmass Village Market</b>							
Monthly Unit Sales:	13	8%	12	-50%	24	-4%	25
Year-to-Date Unit Sales:	127	37%	93	-53%	199	124%	89
Monthly Dollar Sales:	\$ 68,706,000	155%	\$ 26,902,000	-41%	\$ 45,296,150	3%	\$ 43,919,000
Year-to-Date Dollar Sales:	\$ 392,495,500	25%	\$ 313,108,614	-26%	\$ 422,014,145	162%	\$ 161,169,179
Listing Inventory:	91	-2%	93	26%	74	-65%	210
<b>Total Property Sales \$10M and Over*</b>							
Monthly Unit Sales:	12	33%	9	80%	5	0%	5
Year-to-Date Unit Sales:	49	-23%	64	36%	47	0%	47
Monthly Dollar Sales:	\$ 281,323,319	84%	\$ 152,910,000	69%	\$ 90,364,991	-7%	\$ 97,225,000
Year-to-Date Dollar Sales:	\$ 992,397,973	-28%	\$ 1,371,536,909	51%	\$ 905,645,921	-7%	\$ 974,619,000

\*See breakdown of sales >\$10M by price point on Pg 3

© Estin Report: Aug 2023 : [www.EstinAspen.com](http://www.EstinAspen.com)

Source data is the Aspen Glenwood MLS and is scrubbed to remove outlier or misleading sales (Pg3). Sales by specific Aspen & Snowmass neighborhoods are on Pgs 7 and 9 respectively. Included property types: single family homes, condos, townhomes, duplexes & residential vacant lots at sold prices over \$250K except where otherwise indicated. Fractionals, mobile homes, deed restricted properties are not included.