

September 2023 Aspen & Snowmass Village Real Estate

Total Aspen Snowmass Market	Sep-23	% Change	Sep-22	% Change	Sep-21	% Change	Sep-20
Monthly Unit Sales:	28	47%	19	-73%	70	-34%	106
Year-to-Date Unit Sales:	256	-1%	259	-51%	525	57%	335
Monthly Dollar Sales:	\$ 133,455,500	-13%	\$ 153,837,250	-60%	\$ 382,757,450	-40%	\$ 639,104,801
Year-to-Date Dollar Sales:	\$ 1,694,881,178	-20%	\$ 2,121,674,772	-14%	\$ 2,473,509,299	33%	\$ 1,860,376,448
Listing Inventory:	273	8%	252	10%	229	-55%	507
Aspen Market							
Monthly Unit Sales:	12	0%	12	-71%	41	-38%	66
Year-to-Date Unit Sales:	115	-28%	160	-47%	302	41%	214
Monthly Dollar Sales:	\$ 70,095,000	-48%	\$ 134,525,000	-54%	\$ 294,013,500	-46%	\$ 543,049,801
Year-to-Date Dollar Sales:	\$ 1,220,225,178	-31%	\$ 1,760,289,908	-8%	\$ 1,917,646,487	22%	\$ 1,574,371,769
Listing Inventory:	185	11%	167	4%	160	-52%	333
Snowmass Village Market							
Monthly Unit Sales:	14	133%	6	-75%	24	-25%	32
Year-to-Date Unit Sales:	141	42%	99	-56%	223	84%	121
Monthly Dollar Sales:	\$ 51,560,500	204%	\$ 16,962,250	-77%	\$ 73,068,950	-2%	\$ 74,785,000
Year-to-Date Dollar Sales:	\$ 444,056,000	35%	\$ 330,070,864	-33%	\$ 495,083,095	110%	\$ 235,954,179
Listing Inventory:	88	4%	85	23%	69	-60%	174
Total Property Sales \$10M and Over*							
Monthly Unit Sales:	4	33%	3	-75%	12	0%	12
Year-to-Date Unit Sales:	53	-21%	67	14%	59	0%	59
Monthly Dollar Sales:	\$ 58,190,000	-43%	\$ 102,285,000	-46%	\$ 188,718,000	-5%	\$ 199,244,000
Year-to-Date Dollar Sales:	\$ 1,050,587,973	-29%	\$ 1,473,821,909	35%	\$ 1,094,363,921	-7%	\$ 1,173,863,000

*See breakdown of sales >\$10M by price point on Pg 3

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Source data is the Aspen Glenwood MLS and is scrubbed to remove outlier or misleading sales (Pg3). Sales by specific Aspen & Snowmass neighborhoods are on Pgs 7 and 9 respectively. Included property types: single family homes, condos, townhomes, duplexes & residential vacant lots at sold prices over \$250K except where otherwise indicated. Fractionals, mobile homes, deed restricted properties are not included.