

November 2023 Aspen & Snowmass Village Real Estate

Total Aspen Snowmass Market	Nov-23	% Change	Nov-22	% Change	Nov-21	% Change	Nov-20
Monthly Unit Sales:	23	-12%	26	-64%	72	-15%	85
Year-to-Date Unit Sales:	317	2%	311	-53%	659	30%	508
Monthly Dollar Sales:	\$ 93,230,000	-62%	\$ 248,537,413	-39%	\$ 409,327,203	5%	\$ 388,705,062
Year-to-Date Dollar Sales:	\$ 2,121,041,678	-20%	\$ 2,660,679,185	-16%	\$ 3,171,685,037	13%	\$ 2,803,700,760
Listing Inventory:	235	9%	215	42%	151	-63%	404
Aspen Market							
Monthly Unit Sales:	16	0%	16	-61%	41	8%	38
Year-to-Date Unit Sales:	155	-21%	197	-49%	387	24%	311
Monthly Dollar Sales:	\$ 74,455,000	-66%	\$ 216,855,043	-30%	\$ 311,665,628	12%	\$ 278,339,250
Year-to-Date Dollar Sales:	\$ 1,551,505,678	-30%	\$ 2,224,554,951	-10%	\$ 2,461,192,115	8%	\$ 2,287,162,769
Listing Inventory:	168	14%	147	32%	111	-59%	270
Snowmass Village Market							
Monthly Unit Sales:	7	17%	6	-78%	27	-34%	41
Year-to-Date Unit Sales:	162	42%	114	-58%	272	38%	197
Monthly Dollar Sales:	\$ 18,775,000	9%	\$ 17,147,370	-80%	\$ 86,848,545	-11%	\$ 97,245,812
Year-to-Date Dollar Sales:	\$ 535,686,000	41%	\$ 380,395,234	-40%	\$ 631,200,175	46%	\$ 433,540,991
Listing Inventory:	67	-1%	68	70%	40	-70%	134
Total Property Sales \$10M and Over*							
Monthly Unit Sales:	2	-75%	8	-11%	9	0%	9
Year-to-Date Unit Sales:	67	-21%	85	12%	76	0%	76
Monthly Dollar Sales:	\$ 23,200,000	-87%	\$ 184,080,043	10%	\$ 167,100,000	-12%	\$ 190,000,000
Year-to-Date Dollar Sales:	\$ 1,308,275,973	-31%	\$ 1,883,076,952	37%	\$ 1,375,888,921	-8%	\$ 1,492,238,000

*See breakdown of sales >\$10M by price point on Pg 3

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