

December 2023 Aspen & Snowmass Village Real Estate

Total Aspen Snowmass Market	Dec-23	% Change	Dec-22	% Change	Dec-21	% Change	Dec-20
Monthly Unit Sales:	18	50%	12	-79%	58	-16%	69
Year-to-Date Unit Sales:	335	4%	323	-55%	716	24%	576
Monthly Dollar Sales:	\$ 152,320,314	12%	\$ 135,525,000	-70%	\$ 447,114,182	19%	\$ 375,803,600
Year-to-Date Dollar Sales:	\$ 2,302,746,709	-18%	\$ 2,796,204,185	-23%	\$ 3,618,799,219	14%	\$ 3,179,504,360
Listing Inventory:	278	1%	274	100%	137	-64%	379
Aspen Market							
Monthly Unit Sales:	10	25%	8	-79%	39	-13%	45
Year-to-Date Unit Sales:	167	-19%	205	-52%	426	20%	356
Monthly Dollar Sales:	\$ 124,517,814	2%	\$ 122,025,000	-70%	\$ 401,197,182	21%	\$ 332,867,100
Year-to-Date Dollar Sales:	\$ 1,705,408,209	-27%	\$ 2,346,579,951	-18%	\$ 2,862,389,297	9%	\$ 2,620,029,869
Listing Inventory:	188	21%	156	53%	102	-60%	255
Snowmass Village Market							
Monthly Unit Sales:	6	50%	4	-78%	18	-22%	23
Year-to-Date Unit Sales:	168	42%	118	-59%	290	32%	220
Monthly Dollar Sales:	\$ 17,252,500	28%	\$ 13,500,000	-69%	\$ 43,917,000	6%	\$ 41,486,500
Year-to-Date Dollar Sales:	\$ 552,938,500	40%	\$ 393,895,234	-42%	\$ 675,117,175	42%	\$ 475,027,491
Listing Inventory:	90	-24%	118	237%	35	-72%	124
Total Property Sales \$10M and Over*							
Monthly Unit Sales:	5	67%	3	-77%	13	0%	13
Year-to-Date Unit Sales:	73	-17%	88	-1%	89	0%	89
Monthly Dollar Sales:	\$ 106,845,300	7%	\$ 99,875,000	-65%	\$ 284,010,000	-14%	\$ 329,445,000
Year-to-Date Dollar Sales:	\$ 1,443,121,273	-27%	\$ 1,982,951,952	19%	\$ 1,659,898,921	-9%	\$ 1,821,683,000

*See breakdown of sales >\$10M by price point on Pg 3

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