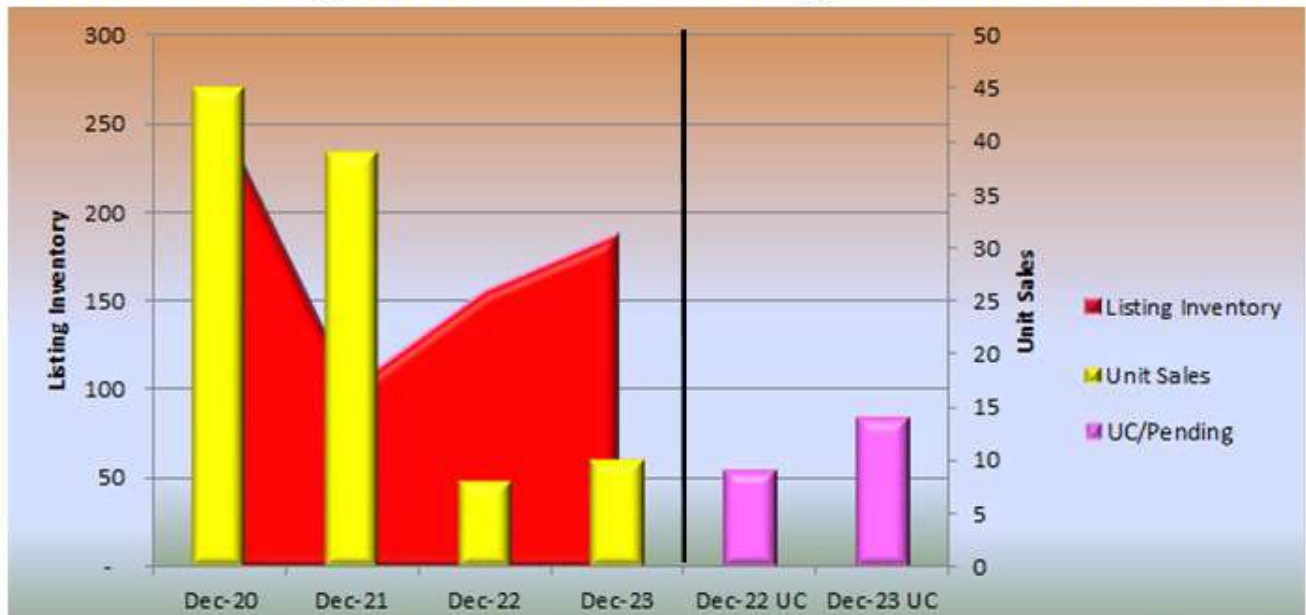


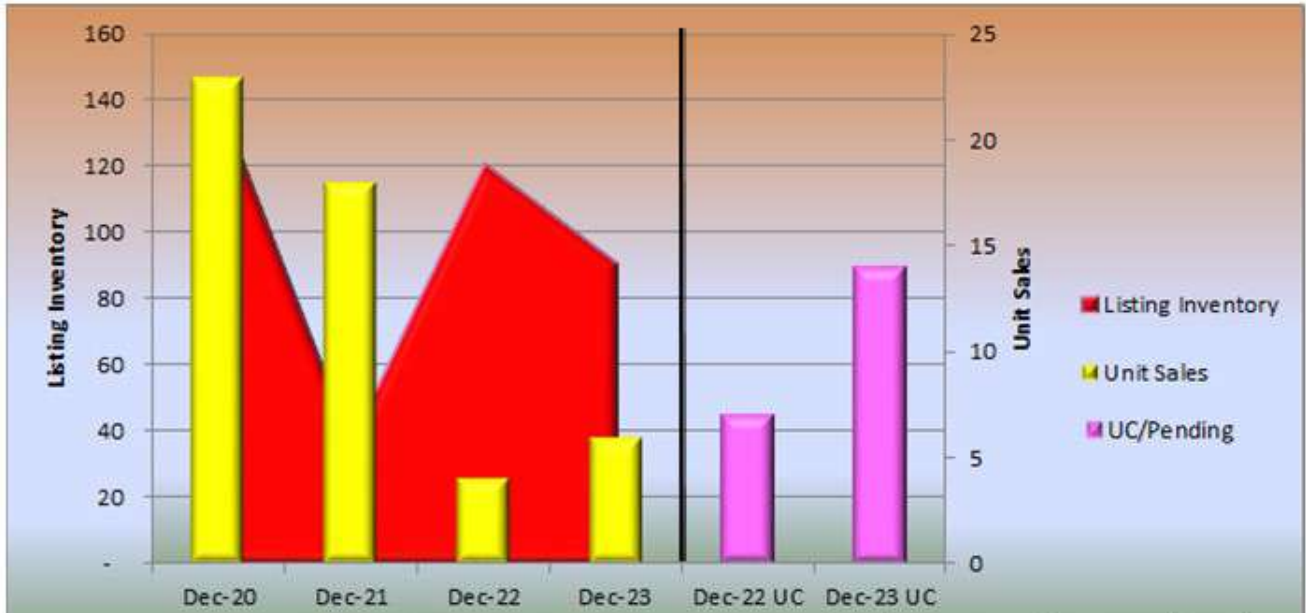
December 2023 Aspen Real Estate Inventory, Sales and Under Contracts



	Dec-20	% Chg	Dec-21	% Chg	Dec-22	% Chg	Dec-23	Dec-23 UC	% Chg	Dec-22 UC
Total Aspen Market										
Unit Sales	45	-13%	39	-79%	8	25%	10	14	56%	9
Listing Inventory	255	-60%	102	53%	156	21%	188			

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December 2023 Snowmass Village Real Estate Inventory, Sales and Under Contracts



	Dec-20	% Chg	Dec-21	% Chg	Dec-22	% Chg	Dec-23	Dec-23 UC	% Chg	Dec-22 UC
Total Snowmass Village Market										
Unit Sales	23	-22%	18	-78%	4	50%	6	14	100%	7
Listing Inventory	140	-74%	37	227%	121	-25%	91			

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NOTE: UC— These are the number of units that went Under Contract in December 2023. This does not necessarily mean that they will close in Oct or Nov, or at all. They may fall out. UC's are used as an indicator of future activity when compared to the prior year. In general, a rising number of under contracts combined with falling inventory of properties for sale indicates price pressure upwards, and vice versa. However, the data should be evaluated by specific neighborhoods (Pgs 7 & 9) for more meaningful conclusions.