January 2024 Aspen & Snowmass Village Real Estate

Total Aspen Snowmass Market		Jan-24	% Change	Jan-23	% Change		Jan-22	% Change		Jan-21
Monthly Unit Sales:		31	55%	20	-29%		28	-33%		4.
Year-to-Date Unit Sales:		29	53%	19	-32%		28	-32%		4
Monthly Dollar Sales:	\$	203,655,000	52%	\$ 134,207,000	-43%	\$	234,217,000	13%	\$	206,546,26
Year-to-Date Dollar Sales:	\$	203,655,000	52%	\$ 134,207,000	-43%	\$	234,217,000	13%	\$	206,546,26
Listing Inventory:		275	4%	265	99%		133	-65%		38
Aspen Market				- 1						
Monthly Unit Sales:		18	125%	8	-64%		22	-8%		2
Year-to-Date Unit Sales:		18	125%	8	-64%		22	-8%		2
Monthly Dollar Sales:	\$	147,945,000	97%	\$ 75,187,000	-64%	\$	206,936,000	19%	\$	174,142,10
Year-to-Date Dollar Sales:	\$	147,945,000	97%	\$ 75,187,000	-64%	\$	206,936,000	19%	\$	174,142,10
Listing Inventory:		186	22%	153	56%		98	-62%		25
Snowmass Village Market						a Comme			4	
Monthly Unit Sales:		11	0%	11	83%	Ш	6	-65%		1
Year-to-Date Unit Sales:		11	0%	11	83%		6	-65%		1
Monthly Dollar Sales:	\$	47,165,000	-13%	\$ 54,220,000	99%	\$	27,281,000	-12%	\$	30,862,49
Year-to-Date Dollar Sales:	\$	47,165,000	-13%	\$ 54,220,000	99%	\$	27,281,000	-12%	\$	30,862,49
Listing Inventory:		89	-21%	112	220%	L	35	-72%		12
Total Property Sales \$10M and Over	h									
Monthly Unit Sales:		7	133%	3	-63%		8	0%		
Year-to-Date Unit Sales:		7	133%	3	-63%		8	0%		
Monthly Dollar Sales:	\$	112,145,000	93%	\$ 58,100,000	-63%	\$	159,095,000	23%	\$	129,845,00
Year-to-Date Dollar Sales:	\$	112,145,000	93%	\$ 58,100,000	-63%	\$	159,095,000	23%	\$	129,845,00

^{*}See breakdown of sales > \$10M by price point on Pg 3

Estin Report: Jan 2024: www.EstinAspen.com

Source data is the Aspen Glenwood MLS and is scrubbed to remove outlier or misleading sales (Pg3). Sales by specific Aspen & Snowmass Village neighborhoods are on Pgs 7 and 9 respectively. Included property types: single family homes, condos, townhomes, duplexes & residential vacant lots at sold prices over \$250K except where otherwise indicated. Fractionals, mobile homes, deed restricted properties are not included.