

March 2024 Aspen & Snowmass Village Real Estate

Total Aspen Snowmass Market	Mar-24	% Change	Mar-23	% Change	Mar-22	% Change	Mar-21
Monthly Unit Sales:	24	0%	24	-14%	28	-60%	70
Year-to-Date Unit Sales:	85	39%	61	-29%	86	-39%	140
Monthly Dollar Sales:	\$ 154,890,000	-17%	\$ 186,795,154	-24%	\$ 244,261,000	14%	\$ 214,576,169
Year-to-Date Dollar Sales:	\$ 565,036,825	35%	\$ 419,365,154	-39%	\$ 688,376,000	23%	\$ 559,463,632
Listing Inventory:	264	10%	239	61%	148	-64%	407
Aspen Market							
Monthly Unit Sales:	15	-12%	17	0%	17	-50%	34
Year-to-Date Unit Sales:	51	46%	35	-40%	58	-24%	76
Monthly Dollar Sales:	\$ 117,845,000	-32%	\$ 174,056,154	-14%	\$ 202,659,000	32%	\$ 154,004,169
Year-to-Date Dollar Sales:	\$ 424,506,125	30%	\$ 325,358,154	-43%	\$ 565,909,000	33%	\$ 424,196,270
Listing Inventory:	193	20%	161	66%	97	-60%	242
Snowmass Village Market							
Monthly Unit Sales:	8	14%	7	-30%	10	-70%	33
Year-to-Date Unit Sales:	34	31%	26	-7%	28	-56%	64
Monthly Dollar Sales:	\$ 32,145,000	152%	\$ 12,739,000	-68%	\$ 40,302,000	-26%	\$ 54,292,000
Year-to-Date Dollar Sales:	\$ 115,581,500	30%	\$ 89,207,000	-16%	\$ 106,732,000	-8%	\$ 116,292,195
Listing Inventory:	71	-9%	78	53%	51	-69%	165
Total Property Sales \$10M and Over*							
Monthly Unit Sales:	2	-71%	7	-13%	8	0%	8
Year-to-Date Unit Sales:	17	31%	13	-46%	24	0%	24
Monthly Dollar Sales:	\$ 45,500,000	-66%	\$ 133,151,154	-22%	\$ 170,525,000	-5%	\$ 179,285,000
Year-to-Date Dollar Sales:	\$ 301,145,000	26%	\$ 238,491,154	-52%	\$ 496,370,000	0%	\$ 496,847,000

*See breakdown of sales > \$10M by price point on Pg 3

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Source data is the Aspen Glenwood MLS and is scrubbed to remove outlier or misleading sales (Pg3). Sales by specific Aspen & Snowmass Village neighborhoods are on Pgs 7 and 9 respectively. Included property types: single family homes, condos, town-homes, duplexes & residential vacant lots at sold prices over \$250K except where otherwise indicated. Fractionals, mobile homes, deed restricted properties are not included.