

July 2024 Aspen & Snowmass Village Real Estate

| Total Aspen Snowmass Market | Jul-24 | % Change | Jul-23 | % Change | Jul-22 | % Change | Jul-21 |
|---|------------------|----------|------------------|----------|------------------|----------|------------------|
| Monthly Unit Sales: | 16 | 7% | 15 | 0% | 15 | -72% | 53 |
| Year-to-Date Unit Sales: | 183 | -6% | 195 | -7% | 210 | -46% | 391 |
| Monthly Dollar Sales: | \$ 91,972,500 | 14% | \$ 80,567,204 | 8% | \$ 74,766,500 | -66% | \$ 218,400,429 |
| Year-to-Date Dollar Sales: | \$ 1,415,898,880 | 19% | \$ 1,186,594,575 | -32% | \$ 1,754,880,522 | -3% | \$ 1,804,462,958 |
| Listing Inventory: | 304 | 1% | 302 | 17% | 259 | -16% | 310 |
| Aspen Market | | | | | | | |
| Monthly Unit Sales: | 10 | 43% | 7 | -30% | 10 | -66% | 29 |
| Year-to-Date Unit Sales: | 104 | 28% | 81 | -37% | 129 | -40% | 216 |
| Monthly Dollar Sales: | \$ 83,404,500 | 51% | \$ 55,367,204 | -21% | \$ 70,054,000 | -59% | \$ 170,444,329 |
| Year-to-Date Dollar Sales: | \$ 1,065,981,625 | 25% | \$ 849,805,075 | -41% | \$ 1,451,559,908 | 4% | \$ 1,391,310,246 |
| Listing Inventory: | 224 | 14% | 197 | 23% | 160 | -26% | 216 |
| Snowmass Village Market | | | | | | | |
| Monthly Unit Sales: | 6 | 0% | 6 | 20% | 5 | -77% | 22 |
| Year-to-Date Unit Sales: | 79 | -31% | 114 | 41% | 81 | -54% | 175 |
| Monthly Dollar Sales: | \$ 8,568,000 | -59% | \$ 21,000,000 | 346% | \$ 4,712,500 | -89% | \$ 43,756,550 |
| Year-to-Date Dollar Sales: | \$ 312,418,055 | -4% | \$ 323,789,500 | 13% | \$ 286,206,614 | -24% | \$ 376,717,995 |
| Listing Inventory: | 80 | -24% | 105 | 6% | 99 | 5% | 94 |
| Total Property Sales \$10M and Over* | | | | | | | |
| Monthly Unit Sales: | 3 | 0% | 3 | 50% | 2 | 0% | 2 |
| Year-to-Date Unit Sales: | 40 | 8% | 37 | -33% | 55 | 0% | 55 |
| Monthly Dollar Sales: | \$ 53,700,000 | 27% | \$ 42,270,000 | 63% | \$ 26,000,000 | -2% | \$ 26,600,000 |
| Year-to-Date Dollar Sales: | \$ 882,740,000 | 24% | \$ 711,074,654 | -42% | \$ 1,218,626,909 | 4% | \$ 1,170,092,000 |

*See breakdown of sales over \$10M by price point on Pg 3