## April 2025 Aspen & Snowmass Village Real Estate

| Total Aspen Snowmass Market         |    | Apr-25      | % Change | 1  | Apr-24      | % Change |    | Apr-23      | % Change |      | Apr-22        |
|-------------------------------------|----|-------------|----------|----|-------------|----------|----|-------------|----------|------|---------------|
| Monthly Unit Sales:                 |    | 29          | -22%     |    | 37          | -49%     |    | 73          | 78%      |      | 41            |
| Year-to-Date Unit Sales:            |    | 106         | -10%     |    | 118         | -12%     |    | 134         | 6%       |      | 127           |
| Monthly Dollar Sales:               | \$ | 255,657,000 | -36%     | \$ | 400,197,055 | 40%      | \$ | 285,556,500 | -10%     | \$   | 316,018,614   |
| Year-to-Date Dollar Sales:          | \$ | 943,712,559 | -2%      | s  | 964,573,880 | 37%      | s  | 704,921,654 | -30%     | \$   | 1,004,394,614 |
| Listing Inventory:                  |    | 272         | 7%       |    | 254         | 11%      |    | 228         | 66%      |      | 13            |
| Aspen Market                        |    |             |          |    |             |          |    | - 17        |          | le i |               |
| Monthly Unit Sales:                 |    | 16          | -11%     |    | 18          | 20%      |    | 15          | -35%     |      | 23            |
| Year-to-Date Unit Sales:            |    | 64          | -6%      |    | 68          | 36%      |    | 50          | -38%     |      | 81            |
| Monthly Dollar Sales:               | \$ | 199,275,000 | -37%     | \$ | 315,500,000 | 128%     | \$ | 138,099,000 | -41%     | \$   | 233,765,000   |
| Year-to-Date Dollar Sales:          | \$ | 718,090,559 | -3%      | \$ | 739,546,125 | 60%      | \$ | 463,457,154 | -42%     | \$   | 799,674,00    |
| Listing Inventory:                  |    | 170         | -9%      |    | 186         | 17%      |    | 159         | 85%      |      | 8             |
| Snowmass Village Market             |    |             |          |    |             |          |    |             |          |      |               |
| Monthly Unit Sales:                 |    | 13          | -24%     |    | 17          | -71%     |    | 58          | 222%     |      | 18            |
| Year-to-Date Unit Sales:            |    | 42          | -16%     |    | 50          | -40%     |    | 84          | 83%      | П    | 4             |
| Monthly Dollar Sales:               | \$ | 56,382,000  | -22%     | \$ | 72,147,055  | -51%     | \$ | 147,457,500 | 79%      | \$   | 82,253,61     |
| Year-to-Date Dollar Sales:          | \$ | 215,827,000 | 15%      | \$ | 187,528,555 | -21%     | \$ | 236,664,500 | 25%      | \$   | 188,985,61    |
| Listing Inventory:                  |    | 102         | 50%      |    | 68          | -1%      |    | 69          | 35%      |      | 5             |
| Total Property Sales \$10M and Over | •  |             |          |    |             |          |    |             |          |      |               |
| Monthly Unit Sales:                 |    | 8           | 0%       |    | 8           | 0%       |    | 8           | 0%       |      | j.            |
| Year-to-Date Unit Sales:            |    | 31          | 24%      |    | 25          | 19%      |    | 21          | 0%       |      | 2             |
| Monthly Dollar Sales:               | \$ | 159,535,000 | -47%     | \$ | 299,850,000 | 120%     | \$ | 136,063,500 | -9%      | \$   | 149,740,00    |
| Year-to-Date Dollar Sales:          | s  | 622,487,947 | 4%       | \$ | 600,995,000 | 60%      | \$ | 374,554,654 | -9%      | \$   | 412,975,000   |

<sup>\*</sup>See breakdown of sales over \$10M by price point on Pg 3

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Source data is the Aspen Glenwood MLS and is scrubbed to remove outlier or misleading sales (Pg 3). Sales by specific Aspen & Snowmass Village neighborhoods are on Pgs 7 and 9 respectively. Included property types: single family homes, condos, townhomes, duplexes & residential vacant lots at sold prices over \$250K except where otherwise indicated. Fractionals, mobile homes, deed restricted properties are not included.

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