# Snowmass Village: Dollar Sales Q1 2014 - Q3 2025 - All Property Types



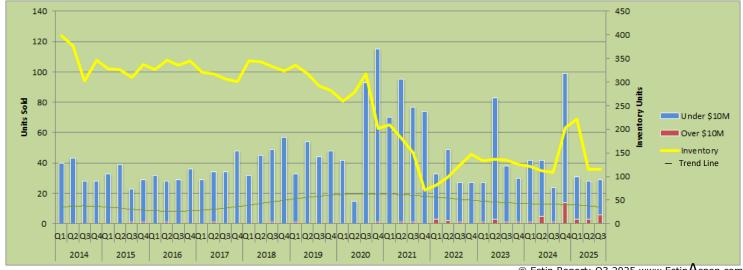
\*The trend line indicates the general pattern and direction of the Dollar Volume over this 11 year period. © Estin Report: Q3 2025 www.Estin Aspen.com

Dolla	ırs (\$M)		2014			- 2	2015			2	016			2	2017			20	018			201	19			2020			2	021			20	22			2023				2024			20	025	
Туре	Desc	Q1 Q	2 Q3	Q4	Q1	Q2	Q3	Q/	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3 (	Q4 (	Q1 O	2 Q	3 Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3 (	Q4 (	Q1 Q	2 Q	3 Q	4 Q1	Q.	2 Q3	Q4	Q1	Q2	Q3 (	24
Single Family	\$10M & Over	0	0	0	0	0	0 1	2 :	12	0 1	1	0	0 0	10	.1	0 (	0	0 0	0	0	14	0	0	0	0	0	0 1	LO	0 13	10	0	36	30	13	0	11	44 1	2.8	15 1	.3	78 1	2 69	9 5	4 25	63	0
Homes	Total \$ Vol.	31.9	16 2	25 2	7 30	.3 3	35 4	3	37 4	13 4	7 3	9 2	0 25	48	.5 1	6 5	23.	4 50	37	23.9	44	40	54	62	13	11 1	21 14	3 4	4 140	115	107	71	121	23	25	37	51 7	7.7	69 5	7 1	15 3	5 90	0 9:	2 59	106	0
Condos	\$10M & Over	0	0	0	0	0	0	0	0	0	0	0	0 (		0	0 (	ו	0 0	0	0	0	0	0	0	0	0	0	0	0 (	0 0	0	0	0	0	0	0	0	0	0	0	0	0 101	1 (	14	0	0
Condos	Total \$ Vol.	17.7	35 1	14 8.	.8 34	.2 2	24 7.	.5	14 18	.4 1	8 1	6 2	7 23	19	.6 2	7 20	12.	6 30	29	59.9	28	41	26	45	56	9	80 12	29 8	1 85	73	101	46	55	40	63	57 1	167 6	2.9	45 8	3 8	86 4	6 445	5 7	3 54	42	0
Vacant Land	\$10M & Over	0	0	0	0	0	0	0	0	0	0	0	0 0		0	0 (	ו	0 0	15	0	0	0	0	0	0	0	0	0	0 (	0 0	0	0	0	0	0	0	0	0	0	0	0	0 (	0 (	0 0	15	0
Vacant Lana	Total \$ Vol.	8.3 3	3.7 2	.9 1	6 2	.6	1	1	2	7	1	0	0 10		2	4 3	3	0 0	20	0	1	1	3	0	0	5	3	3	3 9	0	2	6	0	0	0	0	0	0	10	0	0	0 (	0 4	4 4	15	0
Inventory	(Units)	398 3	77 30	02 34	7 32	28 32	26 31	0 3	37 32	26 34	7 33	5 34	5 320	31	17 30	7 300	34	5 344	332	324	336	318	291	283	259	278 3	18 20	20	9 182	151	71	82	98	125	147	134	137 1	.35 1	26 12	1 1	12 10	9 203	3 22	1 116	115	0
Annual \$10M 8	& Over / % Chg:	\$	0/0%	5		\$2	4/09	6		\$11	/ -55	%		\$10	) / -5%			\$15	/ 46%			\$14/	-3%		\$1	.0 / -2	8%		\$23/	1229	6	\$	79 /	244%			82/4	%		\$27	3 / 23	3%		\$171	/ -37%	
Annual \$ Volu	ime / % Chg:	\$2	06 / 09	%		\$23	1/12	%		\$23	8/39	6		\$25	6 / 8%	,		\$285	/ 11%	6		\$345 /	21%		\$5	72 / 6	6%		\$761	/ 33%	6	\$	450/	-41%		\$5	575 / 2	8%		\$9	57 / 67	%		\$448	/-53%	

Note: Since 2022, figures include off market sales over \$10M

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### Snowmass Village: Unit Sales Q1 2014 - Q3 2025 - All Property Types



\*The trend line indicates the general pattern and direction of unit sales over this time period. Property types include: single family homes, condos and vacant land/lots. Fractionals are not included.

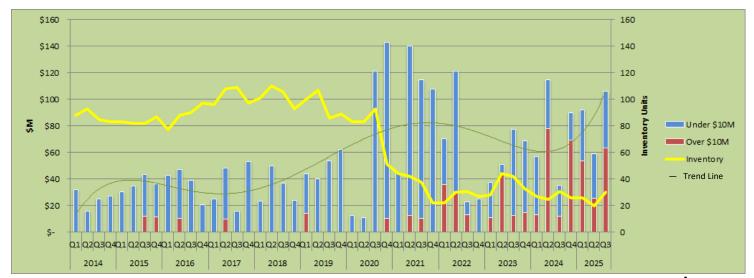
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Unit: 2014 2015 9 2016

Annual Unit Sales % Chg: 139/0% 124/-11% 125/1% 145/16% Note: Since 2022, figures include off market sales over \$10M

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### Snowmass Village: Dollar Sales Q1 2014 - Q3 2025 - Single Family Homes (SFH)



<sup>\*</sup>The trend line indicates the general pattern and direction of the Dollar Volume over this 11 year period.

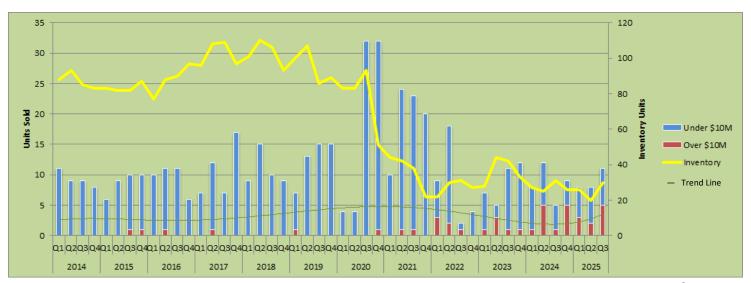
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Dollars (\$M)		2	014			2	015				2016				20	17			20	18			20	19			202	0			2021				202	2			202	13			20	24			20	25	
Type Desc	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q/	Q1	Q.	2 Q	3 Q	4 (	11	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2 (	Q3 (	Q4 (	a c	Q2 Q	3 Q	4 Q:	1 Q	2 C	13 C	24 (	a c	Q2 (	<b>Q3</b>	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Single Family \$10M & Ov	er i	0 (	0	0	0	0	0 :	2 :	12	0 :	11	0	0	0	10.1	0	0	0	0	0	0	14	0	0	0	0	0	0	10	0	13	10	0		30	13	0	11	44	12.8	15	13	78	12	69	54	25	63	5 (
Homes Total \$ Vol	31.	9 1	5 2	5 2	7 30	3 3	5 4	3	37 4	13	47	39	20	25	48.5	16	53	23.4	50	37	23.9	44	40	54	62	13	11	121	143	44	140 1	15 1	07	71 1	21	23	25	37	51	77.7	69	57	115	35	90	92	59	106	6 1
Inventory (Units)	8	8 9	3 8	5 8	3 8	3 8	2 8	2	37	77 :	88	90	97	96	108	109	97	101	110	106	93	100	107	86	89	83	83	93	51	44	42	38	22	22	30	31	27	28	44	42	33	27	25	31	26	26	20	30	)
Annual \$10M & Over / % C	hg:	\$0	/ 0%		Т	\$24	1/09	í		\$11	L / -5	%			\$10/	-5%			\$0/-	100%	6		\$14	/ 0%		Ş	10/-	28%		\$2	23 / 12	2%		\$7	9/2	44%			\$82/	4%		\$	172/	1099	6	\$	142/	-179	%
Annual \$ Volume / % Chg:		\$10	0 / 09	5		\$14	5 / 45	%		\$1.	50/3	%			5142	-5%			\$134	/-5%	6		\$200	/ 49%		\$	288 /	44%		\$4	107/4	1%		\$24	40 / -	41%		\$	235 /	-2%			\$297	/ 27%		\$	257/	-149	%

Note: Since 2022, figures include off market sales over \$10M

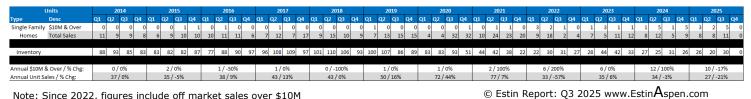
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### Snowmass Village: Unit Sales Q1 2014 - Q3 2025 - Single Family Homes (SFH)



<sup>\*</sup>The trend line indicates the general pattern and direction of the unit sales over this 11 year

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### Snowmass Village: Dollar Sales Q1 2014 - Q3 2025 - Condos



<sup>\*</sup>The trend line indicates the general pattern and direction of the Dollar Volume over this 11

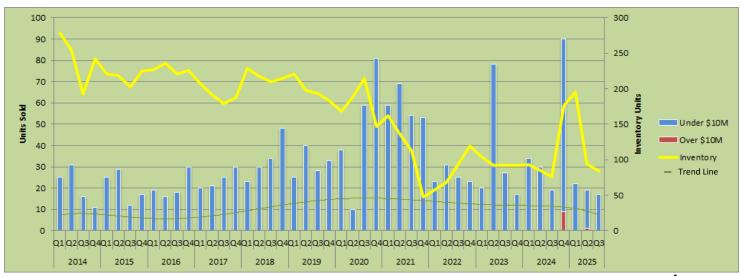
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Dolla	ars (\$M)		20	14				20	15				201	5				20	17				20	18				20	19				202	0			2	2021				2	022				2	023				- 1	2024				- 2	2025	5	
Туре	Desc	Q1	Q2	Q3	Q4	Q:	L	12	Q3	Q4	Q1	. 0	2 (	13	Q4	Q1	C	12	Q3	Q4	Q		Q2	Q3	Q4	ı c	<b>(1</b>	Q2	Q3	Q4	Q1	1 Q	2 (	<b>Q</b> 3	Q4	Q1	Q2	Q	3 C	14	Q1	Q2	Q3	Q	4 (	Q1	Q2	Q3	: (	24	Q1	Q2	Q3	3 (	Ω4	Q1	Q2	Q	(3	Q4
Condos	\$10M & Over	0	0	C		0	0	0	0		)	0	0	0	(		0	0	(	0	0	0	0		0	0	0	0	0		0	0	0	0	0	0		0	0	0	0	C	)	0	0	0		0	0	0	0	)	0	0	101	0	1	4	0	
Condos	Total \$ Vol.	17.7	35	14	8.	8 3	4.2	24	7.5	1	18	.4	18	16	27	2	3	19.6	2	7 2	6 1	2.6	30	2	9 59	9.9	28	41	26	4	5 5	56	9	80	129	81	. 8	15	73 1	101	46	55	4	10	63	57	16	7 62	2.9	45	83	8	6 4	46	445	73	5	4	42	
Inventory	(Units)	279	254	192	24	2 2	21	219	203	22	2	27 2	236	221	226	20	17	191	17	9 18	37	229	218	21	0 2:	15	221	197	193	18	3 16	58	188	215	147	162	13	7 1	12	47	58	68	9	94 1	19	104	9	2	92	92	93	8	5	76	176	195	9	4	84	Г
Annual \$10M	& Over / % Chg:		\$0 /	0%		Т		\$0 /	0%			-	30/0	%				\$0/	0%		Т		\$0,	0%		Т		\$0/	0%		Т		\$0 / 0	)%			\$0	0 / 09	6			\$0	/ 0%	á	Т		\$0	/ 09	6			\$10	1/0	0%			\$14	/-8	36%	,
Annual \$ Volu	ıme / % Chg:		\$76	0%				79	5%			\$	80 /	0%			5	95 /	19%			Ş	131	/ 38	%		\$	139	/ 6%	,		\$2	74/	97%			\$339	9/2	4%			204	/-4	0%			\$33	1/6	2%			\$660	/ 10	00%			\$168	3/-	749	6

Note: Since 2022, figures include off market sales over \$10M

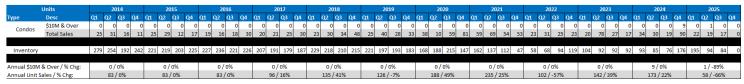
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### Snowmass Village: Unit Sales Q1 2014 - Q3 2025 - Condos



<sup>\*</sup>The trend line indicates the general pattern and direction of the unit sales over this 11 year period.

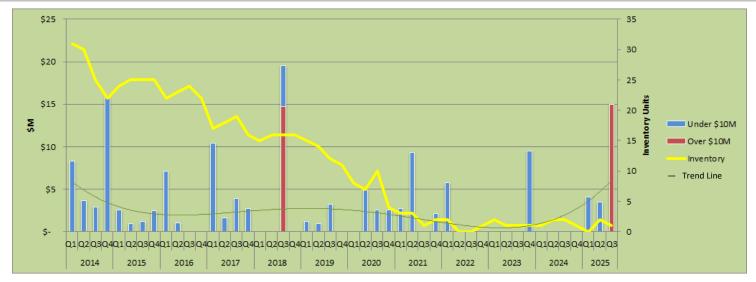
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Note: Since 2022, figures include off market sales over \$10M

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### Snowmass Village: Dollar Sales Q1 2014 - Q3 2025 - Vacant Land/Lots



<sup>\*</sup>The trend line indicates the general pattern and direction of the Dollar Volume over this 11 year period.

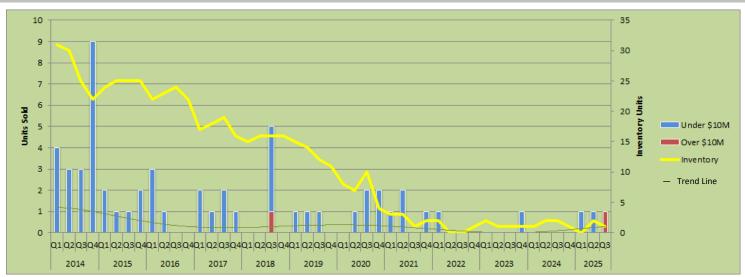
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Dollar	rs (\$M)		2014				20	15			20	16				201				20	18			2	019			2	020			20	)21			2	2022				202	23				202	4			- 2	2025	
Туре	Desc	Q1	Q2 C	3 Q	4 (	<b>Q1</b>	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q:	L Q	2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	3 Q	4 (	11 (	Q2	Q3	Q4	Q	L Q	2 C	<b>Q</b> 3	Q4	Q1	Q2	2 Q	(3 C
Vacant Land	\$10M & Over	0	0	0	0	0	0	0	0	0	(		0	0	0	0	0	0	0	0	15	-	0 0	) (	0 (	0	) (	0	0	0 (	0	0 0	(	) (	0	0	0	0	0	0	0	0		0	0	0	0	0	) (	0	0	15
Vacant Land	Total \$ Vol.	8.3	3.7	2.9	16	2.6	1	1.2	2.5	7.17	1		0	0	10	1.6	4	2.7	C	0	20		0 1.2	2 0.5	9 3.3	1	0	0 4.	2.	6 2.6	5 2.	7 9.4	(	2.2	2 5.	8	0	0	0	0	0	0	9.	.5	0	0	0	C	4.	1 3.	.5	15
Inventory	(Units)	31	30	25	22	24	25	25	25	22	23	2	4 2	2	17	18	19	16	15	16	16	1	6 15	5 1	4 13	11	L 8	3	7 1	0 4	4	3 3	1	1 2	2	2	0	0	1	2	1	1	L	1	1	2	2	1	L (	0	2	1
Annual \$10M &	k Over / % Chg:		0 / 09	6			0/	0%			0 /	0%		Т		0/0	)%			14.75	5 / 0%	5		0/-	-100%	5		0	0%			0/	0%			0	/ 0%	6			0/0	0%				0/0	1%		П	15	5/0	%
Annual \$ Volur	me / % Chg:		\$31/0	1%			\$7/-	77%			\$8 /	14%	6		Ś	19/1	127%			\$20	/5%			\$5 /	-72%	;		\$10	/ 869	%		\$14	419	6		\$6	/ -60	0%			10/	65%			\$0	/-1	00%					

Note: Since 2022, figures include off market sales over \$10M

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## Snowmass Village: Unit Sales Q1 2014 - Q3 2025 - Vacant Land/Lots



<sup>\*</sup>The trend line indicates the general pattern and direction of the unit sales over this 11 year period.

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