

## July 2025 Aspen & Snowmass Village Real Estate

| Total Aspen Snowmass Market                 | Jul-25           | % Change | Jul-24           | % Change | Jul-23           | % Change | Jul-22           |
|---------------------------------------------|------------------|----------|------------------|----------|------------------|----------|------------------|
| Monthly Unit Sales:                         | 15               | -6%      | 16               | 7%       | 15               | 0%       | 15               |
| Year-to-Date Unit Sales:                    | 171              | -7%      | 183              | -6%      | 195              | -7%      | 210              |
| Monthly Dollar Sales:                       | \$ 89,755,500    | -2%      | \$ 91,972,500    | 14%      | \$ 80,567,204    | 8%       | \$ 74,766,500    |
| Year-to-Date Dollar Sales:                  | \$ 1,741,813,272 | 23%      | \$ 1,415,898,880 | 19%      | \$ 1,186,594,575 | -32%     | \$ 1,754,880,522 |
| Listing Inventory:                          | 349              | 8%       | 322              | 7%       | 302              | 17%      | 259              |
| <b>Aspen Market</b>                         |                  |          |                  |          |                  |          |                  |
| Monthly Unit Sales:                         | 11               | 10%      | 10               | 43%      | 7                | -30%     | 10               |
| Year-to-Date Unit Sales:                    | 112              | 8%       | 104              | 28%      | 81               | -37%     | 129              |
| Monthly Dollar Sales:                       | \$ 56,705,500    | -32%     | \$ 83,404,500    | 51%      | \$ 55,367,204    | -21%     | \$ 70,054,000    |
| Year-to-Date Dollar Sales:                  | \$ 1,423,229,772 | 34%      | \$ 1,065,981,625 | 25%      | \$ 849,805,075   | -41%     | \$ 1,451,559,908 |
| Listing Inventory:                          | 226              | -5%      | 239              | 21%      | 197              | 23%      | 160              |
| <b>Snowmass Village Market</b>              |                  |          |                  |          |                  |          |                  |
| Monthly Unit Sales:                         | 4                | -33%     | 6                | -25%     | 8                | 60%      | 5                |
| Year-to-Date Unit Sales:                    | 59               | -25%     | 79               | -31%     | 114              | 41%      | 81               |
| Monthly Dollar Sales:                       | \$ 33,050,000    | 286%     | \$ 8,568,000     | -59%     | \$ 21,000,000    | 346%     | \$ 4,712,500     |
| Year-to-Date Dollar Sales:                  | \$ 299,388,500   | -4%      | \$ 312,418,055   | -4%      | \$ 323,789,500   | 13%      | \$ 286,206,614   |
| Listing Inventory:                          | 123              | 48%      | 83               | -21%     | 105              | 6%       | 99               |
| <b>Total Property Sales \$10M and Over*</b> |                  |          |                  |          |                  |          |                  |
| Monthly Unit Sales:                         | 4                | 33%      | 3                | 0%       | 3                | 0%       | 3                |
| Year-to-Date Unit Sales:                    | 58               | 45%      | 40               | 8%       | 37               | 0%       | 37               |
| Monthly Dollar Sales:                       | \$ 51,050,000    | -5%      | \$ 53,700,000    | 27%      | \$ 42,270,000    | -5%      | \$ 44,480,000    |
| Year-to-Date Dollar Sales:                  | \$ 1,280,996,660 | 45%      | \$ 882,740,000   | 24%      | \$ 711,074,654   | -13%     | \$ 815,580,000   |

\*See breakdown of sales over \$10M by price point on Pg 3

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Source data is the Aspen Glenwood MLS and is scrubbed to remove outlier or misleading sales (Pg 3). Sales by specific Aspen & Snowmass Village neighborhoods are on Pgs 7 and 9 respectively. Included property types: single family homes, condos, town-homes, duplexes & residential vacant lots at sold prices over \$250K except where otherwise indicated. Fractionals, mobile homes, deed restricted properties are not included.