June 2025 Aspen & Snowmass Village Real Estate

Total Aspen Snowmass Market	Jun-25	% Change	Jun-24	% Change	Jun-23	% Change	Jun-22
Monthly Unit Sales:	19	12%	17	0%	17	-53%	36
Year-to-Date Unit Sales:	156	-7%	167	-8%	182	-7%	195
Monthly Dollar Sales:	\$ 195,440,000	54%	\$ 127,024,000	27%	\$ 100,080,000	-59%	\$ 244,639,908
Year-to-Date Dollar Sales:	\$1,652,057,772	25%	\$1,323,926,380	20%	\$1,106,027,371	-34%	\$1,680,114,022
Listing Inventory:	327	14%	288	-1%	290	44%	202
Aspen Market							
Monthly Unit Sales:	15	150%	6	-25%	8	-58%	19
Year-to-Date Unit Sales:	101	7%	94	27%	74	-38%	119
Monthly Dollar Sales:	\$ 185,540,000	155%	\$ 72,645,000	-1%	\$ 73,400,000	-61%	\$ 188,951,908
Year-to-Date Dollar Sales:	\$1,366,524,272	39%	\$ 982,577,125	24%	\$ 794,437,871	-42%	\$1,381,505,908
Listing Inventory:	217	1%	214	19%	180	37%	131
Snowmass Village Market							
Monthly Unit Sales:	4	-64%	11	22%	9	-47%	17
Year-to-Date Unit Sales:	55	-25%	73	-32%	108	42%	76
Monthly Dollar Sales:	\$ 6,150,000	-89%	\$ 54,379,000	140%	\$ 22,680,000	-59%	\$ 55,688,000
Year-to-Date Dollar Sales:	\$ 266,338,500	-12%	\$ 303,850,055	0%	\$ 302,789,500	8%	\$ 281,494,114
Listing Inventory:	110	49%	74	-33%	110	55%	71
Total Property Sales \$10M and Over*							
Monthly Unit Sales:	7	40%	5	67%	3	0%	3
Year-to-Date Unit Sales:	54	46%	37	9%	34	0%	34
Monthly Dollar Sales:	\$ 148,400,000	70%	\$ 87,545,000	87%	\$ 46,750,000	-30%	\$ 66,500,000
Year-to-Date Dollar Sales:	\$1,229,946,660	48%	\$ 829,040,000	24%	\$ 668,804,654	-13%	\$ 771,100,000

^{*}See breakdown of sales over \$10M by price point on Pg 3

Source data is the Aspen Glenwood MLS and is scrubbed to remove outlier or misleading sales (Pg 3). Sales by specific Aspen & Snowmass Village neighborhoods are on Pgs 7 and 9 respectively. Included property types: single family homes, condos, townhomes, duplexes & residential vacant lots at sold prices over \$250K except where otherwise indicated. Fractionals, mobile homes, deed restricted properties are not included.

970.309.6163 Page I

[©] Estin Report: Jun 2025 2025 : www.EstinAspen.com